

ECONOMICS  
OF  
BRITISH INDIA

BY  
**JADUNATH SARKAR, M. A.**

*Professor, Patna College.*



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(Entirely Rewritten and Enlarged.)

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## CORRECTIONS.

- P. 29, last line, *omit bracket after collieries.*  
P. 31, l. 4, *omit (Indian.)*  
P. 41, l. 7 for 74 p. c. *read 77. p. c.*  
P. 48, last line, *for pop ation read population.*  
P. 74, " for *tagvai* *read tagavi.*  
P. 86, l. 14, *for supperssion read suppression.*  
P. 102, l. 16, *for nine read 4½.*  
" l. 28, *for iv. 119 read iv. 231.*  
P. 106, l. 12, *for iv. 118 read iv. 231.*  
P. 115, l. 25, *for 36 read 46 (net 23½.)*  
" l. 26, *for three-fourths read 27¼ crores.*  
P. 127, l. 7, *for Mnhammadans read Muhammadans.*  
P. 141, l. 10, *for they read our workmen.*  
P. 152, l. 17, *for aud read and.*  
P. 164, l. 12, *for value read values.*  
P. 192, l. 28, *for 907 read 917.*  
P. 197, l. 1, *for 1908 read 1907.*  
P. 208, top corner, *for IV. read VI.*  
P. 210, l. 4, *for Indox read Index*  
P. 211, l. 1, *for pricez read prices.*  
" for *74 $\frac{3}{4}$*  *read 74 $\frac{2}{3}$ .*  
P. 224, l. 28, *for slight by read slightly.*  
P. 238, l. 10, *for of the chain read ends of the chain.*  
" l. 11, *omit ends.*  
P. 240, l. 24, *for 1 $\frac{1}{2}$  read 1 $\frac{1}{2}$ .*  
" l. 26, *for monetary read monetary.*

## TO MY COUNTRYMEN.

A survey of Indian economics written at present must be a compound of history and prophecy, and, amidst the rapid modernisation of India going on under our eyes, prophecies are apt to be rather unsafe. The general features of our economic position and the right lines of economic advance are, however, clear in the main. To put the Present to the best use we must accept it whole heartedly, we must set our face steadily towards it, we must not brood over the Past. That Past includes not only the Hindu and Islamic kingships that are matters of history, not only the mediaeval social organisation which is disintegrating, but also the nearer political Past about which heated controversies have raged. Admitting for the sake of argument that everything said by Messrs. Digby and Dutt about the strangling of Indian industries by England in the 18th century, the needless wars of the E. I. Co. at the cost of India, and the accumulation of unproductive debt on railways, is true, - it all amounts to the condemnation of a certain Past ; it sketches before us no programme for the future, it offers us no plan of work. We can repine at that Past, we may apportion the blame to the parties ; but we cannot draw from it an inspiration for fresh enterprise.

Similarly, granting for a moment that what Mr. Naoroji has said about England having "bled" India is historically true, nobody outside a lunatic asylum can expect England to make restitution of a farthing of her alleged ill-gotten gains. Any scheme of developing India or lightening her taxation which depends on the refunding of this money, must wait till Doomsday.

In the economic sphere we must face facts, however unpleasant they may be, we must take things as we find them and not wait till they are as we wish them to be. Otherwise our eyes will be ever turned backwards. My great fear is lest the worse sides of Irish life, as described in Plunkett's *Ireland in the New Century*, should

be reproduced in India,—the people still harping on the destruction of their industries by England more than a century ago, believing that economic problems will be solved only by political means and the acquisition of political power, neglecting voluntary effort, co-operation, and character-building on the part of the nation.

If that evil day comes, Ireland's misery will be reproduced in a tenfold form here, because the Irish have no racial isolation, no caste, no "touchism", no tropical climate, no dependence on an alien legislature, to drag them down if only they wish to advance.

Facing the Present like business-men, what should our programme be? First and foremost the training of *leaders*. The shyness of Indian capital has been broken, our labourers also are being taught modern methods. The supreme need to-day is that of managers and foremen, of pioneers and entrepreneurs. The highest intellect of the nation should be educated for industries. Physical endurance, method, orderly habits, and practical knowledge should be developed among the purely intellectual races (like the Bengalis, to name only one instance), and wider outlook, and greater general knowledge (as distinct from mere "shop") imparted to Bombay and the Punjab. For, remember, the highest intellects are serving the industries in Europe, and capital and business experience are closely associated with brain-power there.

Speaking of Bengal in particular, the most pressing need of the day is *residential schools and colleges outside the malaria zone*, say in Birbhum, Chota Nagpur, or Bhagalpur. In these institutions our youth must be taught order, punctuality, precision, steadiness, capacity for association and command, such as the healthy corporate life the English public-schools develop. Character-building should be the chief aim of the resident teachers. If that aim is realised, it matters little whether the actual teaching is in Arts or Science; for, general ability is rarer in the world and more important in modern business than mere technical skill, which can always be hired. There should be colleges in the hills, too, for the finest

intellects of the North Indian plains to reach their utmost of development, before tropical languour seizes them. As for the students sent to foreign countries for scientific and industrial education, they should be the very pick of our youth ; not a miscellaneous host of two hundred lads sent off for two years on a pittance, but a select dozen only, who should be decently maintained and educated for the full period abroad. Here quality is everything, quantity counts for nothing.

The rapid growth of our cities is producing terrible overcrowding and decline of sanitation, as the people are not everywhere rich enough to pay for the modern appliances of public health which have turned our capitals into health resorts. The lack of drainage or conservancy which matters little in an open and sparsely inhabited village, kills off thousands in the close and congested *bustee* of a city. The death-rate is increasing alarmingly in the towns through over-crowding, and in the villages through malaria, plague, and contamination of drinking water. Universal education is the only remedy of the evil. No paternal government can look after the lives of three hundred millions of beings year after year. Educate each citizen, and he will take care of his own health and keep his neighbourhood clean. There is no cheaper remedy, no other means of escaping the depopulation which is threatening Bengal.

The rise to a higher standard of life, without which no advance in civilisation is possible, has begun in India. But it implies certain necessary conditions. A higher wage must be earned if the individual is not to sink back to a lower standard. Therefore the age of marriage must be advanced, (it cannot be for one sex only), and a certain portion of the population must be prepared to live and die in celibacy. Such a necessity opens a long vista of social change, the end of which no man can see. The Hindu at least will have to abandon the belief that marriage is a religious duty for all.

The closest touch should be kept with foreign countries, the newest machines and processes promptly adopted and obsolete

ones relentlessly discarded. We must keep abreast of the progressive nations, though we may have to pant for breath in the race. The world is not stationary. It is a vain hope that we can enjoy rest and peace after once climbing to the highest peak of industrial success. We must ever move on and face the sacrifices which constant improvement and ceaseless activity make necessary. If eternal vigilance be the price of political liberty, it is no less truly the price of industrial efficiency.

*March, 1911.*

JADUNATH SARKAR.

# ECONOMICS OF BRITISH INDIA.

## CHAPTER I.

### THE LAND.

#### Physical features and conditions of the country and their bearings on Indian economic products.

The Indian Empire including Burma contains over 1 $\frac{3}{4}$  million square miles of territory (exceeding by 12,000 square miles the whole of Europe *minus* Russia), and a population which in 1901 numbered 294 millions, being one-fifth of the human race and more than double the population of the Roman Empire. Of these nearly 232 millions live in British territory. The British Isles in 1901 had a population of 42 millions.

Of the entire Indian population

26.6 *per cent* live in the two Bengals (excluding Assam) ;

16.5 p. c. in the United Provinces ;

13 p. c. in Madras ;

9 p. c. in the Punjab and the N. W. Frontier Province ;

8.6 p. c. in Bombay ;

and a much less proportion in the other divisions.

The average density of population in British India is 213 to the square mile. The population is thickest

in the Gangetic plain and the two coast-strips of Southern India, which enjoy abundant rainfall on a fertile soil. Some of the most densely crowded districts are the following :—

Howrah, 1668 per square mile.

Dacca, 952 „ „

Muzaffarpur, 917 „ „

Saran, 907 „ „

The average for the districts of North Bihar taken together is 636 per square mile.

India may be **physically divided** into three well defined regions :—

#### A. THE HIMALAYAS.

The Himalayas have a length of 1,500 miles and an average breadth of 200 miles. Their southern off-shoots at the north-western and north-eastern frontiers run down to the sea and completely shut India out from the rest of Asia by land.

#### **Their economic aspects :—**

(a) Their double walls *catch the* vapour-laden *clouds* driven north from the Ocean by the monsoon winds. The moisture either falls as rain or is frozen into snow and then descends in glaciers, feeding the rivers throughout the year. These hills, therefore, *supply rain-water* to the Indian plains. At Cherapunji in Assam the annual rainfall is about 460 inches. Kashmir is one vast reservoir supplying all the water of the five rivers that fertilise the Punjab plains.

(b) The forests covering the southern slopes of the Himalayas retain much of the rain-water among the network of their roots and their floor of dead leaves. Throughout the dry seasons this water slowly trickles down and thus saves our rivers from absolutely drying up. The hills, therefore, store and *regulate the supply of water* to the plains.

(c) The forests on the hill-side *yield timber* for Railway sleepers, *fuel, and beams* for buildings to all the northern plains. Tea, potato, and certain English fruits thrive greatly on the Himalayas. The indigenous products are barley, oats, millets, borax, honey, and, in a few places, rice ; but their total value is not much.

(d) The *water-power* of the hill torrents is now used only in turning a few old-fashioned mills. But it is of great potential importance, as it can generate an enormous quantity of electricity. Only one such scheme has, however, been even proposed, namely, the Power works from the Jhelam falls in the Urie gorge of Kashmir.

(e) Their chief disadvantage is the *cost and difficulty of transport*, which added to the fact that the hill region can grow food for only a small population, has always caused a *scarcity of labour* in them.

## B. THE NORTHERN RIVER-PLAINS.

They stretch between the Himalayas and the Vindhya, and include three great river-systems,—the Indus, the Ganges, and the Brahmaputra, with their

tributaries. This is the most fertile and densely populated part of India and is inhabited by about 165,000,000 people. The slope is so gentle that though Lahore is 1220 miles from Calcutta, yet the elevation of the plain between them never exceeds 800 feet (except near the hills).

### **Economic aspects of the Indian rivers :—**

(a) As *water-carriers and fertilisers* : Their water is employed in irrigation, either directly as when they step over their banks, or artificially by means of canals. The silt which they carry down from the hills spreads a very fertile layer on the soil which they overflow.

(b) As *land-makers and land-destroyers* : The fall in elevation is very rapid in their upper courses among the hills, and as they dash through gorges with rocky walls rising many thousand feet on both sides, huge boulders are broken into fine sand. On reaching the plain the fall is very gentle \* and the slowly moving rivers deposit their load of sand on their two sides or at their mouths.

The silt carried down by the Indian rivers every

\* The INDUS is 1800 miles long, of which 860 miles are passed in the hills with a fall of 14000 feet, while in the remaining 940 miles (passed in the plains) the fall is only 2000 feet.

The GANGES, 1550 miles long, has a fall of 12776 feet in its first 180 miles, while in the 1370 miles of its course in the plains the bed sinks only 1024 feet. At the head of the Bengal Delta the fall is 4 inches per mile, and below Calcutta one to two inches only.

year is of an enormous quantity. Lower Bengal is "the gift of the Ganges", just as Sind is "the gift of the Indus." The whole of the Bengal Delta, 50,000 square miles in area, has been created by the Ganges, *i. e.*, it has been raised from the ocean-bed to its present height by the annual deposit of Ganges mud for many ages. At Ghazipur the Ganges discharges every year 6,368 million cubic feet of silt, and the quantity deposited at the combined mouths of the Ganges and the Brahmaputra must be at least six times as large as this. The same extension of land is going on at the mouths of the Indus, the Godavari, and the Kistna.

But the Indian rivers, especially in their lower courses, are great destroyers, too. Every year they eat away their banks at this place or that, swallowing up fields, houses and cities ; (at present Dera Ghazi Khan and Rohri are undergoing this fate).

Moreover, every now and then the rivers in the soft soil of Bengal or Sind suddenly desert their beds and thereby cause the ruin and abandonment of many old capitals and commercial cities. In an alluvial tract there is no means of confining a vast river to the same channel for ever.

The Brahmaputra, for example, is a terrible menace to Northern and Lower Bengal. It is like a big drain into which a smaller drain, the Ganges, falls *at the same level*. The natural result is that the bigger volume of water moving down the Brahmaputra forms a solid wall forcing back the water and silt of the

Ganges. Hence the Ganges is year by year becoming more sluggish ; it is more quickly depositing silt along its course, raising its bed, and blocking up the mouths of its tributaries. Thus the natural drainage of many parts of Bengal is becoming obstructed, marshes and stagnant pools are being formed where there were fresh flowing streams before. The mass of water in the Lower Ganges, already depleted by the huge canal systems of Northern India, is being still further reduced by the falling off in the supply from its now sluggish tributaries. One day a gigantic convulsion of nature will take place : the tributaries of the Ganges unable to find a free way to their main stream, will take advantage of an earthquake or subsidence of soil to burst their banks and transfer their waters to the Brahmaputra, carving out new channels for themselves by destroying fields and hamlets on their way. The Teesta river did it in 1787. These natural operations are on too stupendous a scale to be prevented by man.

(c) As *highways* :—The Ganges has been well called “the great high-way of Bengal.” It is navigable for a thousand miles above its mouth (to Cawnpur and even beyond). The Ganges-borne trade of Calcutta was worth 40 *crores* of Rupees in 1891. The Indus is navigable for 800 miles above its mouth (to Dera Ismail Khan). Until recently the Brahmaputra, (navigable for 800 miles up to Dibrugarh), was the only highway of Assam, and very large steamers have plied on it, carrying goods worth 6 crores of Rupees annually (1900).

These rivers supply the easiest and cheapest means of transport. India being the land of small producers and petty dealers, a man has only to hire a boat or two to carry all his produce or merchandise to the market. He can consult his own convenience during the journey, and his goods will be perfectly safe under his own eyes. The Ganges, particularly, has many rich and populous cities and shrines on its banks, and has been the commercial artery of Northern India from time immemorial. But (1) large steamers cannot ply on it, and (2) the frequent changes in its bed caused by the deposit of sand make water-transport uncertain and unprofitable except for boats of light draught. (3) The huge quantities of goods dealt with by modern commerce cannot often be transported by river, at least not so cheaply or quickly as by rail.

CROPS: The Northern Plains yield two harvests and sometimes three in the year. *Rice* is the chief crop of Lower Bengal, but from Monghyr westwards its cultivation decreases, and wheat takes its place as the chief produce. In Lower Bengal the other distinctive crops are *jute*, *plantain* and *cocoanut*. [*Bamboo*, too, is of first-rate importance to the people.] Proceeding westwards from Bengal, the crops are (1) *wheat*, (2) *barley*, (3) *millets*, and (4) *potatoes*. *Pulses*; *sugar-cane*, *oilseeds*, *tobacco*, *spices*, and an immense variety of edible *vegetables* and fibrous plants grow both in Bengal and in the Upper Provinces of the Gangetic Plain. The jungles produce (1) *lac* (2) *Tassar* (3) *silk*, (4) *timber*, (5) *millets*,

and (6) the *Mohua* plant whose flower is eaten and when distilled yields a spirit which is the chief drink of the wild tribes.

### C. THE SOUTHERN TABLELAND OR DECCAN.

Its average height is from 1000 to 3000 feet. The land gradually rises as we advance south, till it culminates in the plateau of Coorg (4000 feet above the sea-level). Three mountain-walls support the tableland, *viz.*, in the north the Vindhya with their eastern continuation, the Kaimur range; in the east the Eastern Ghats; and in the west the Western Ghats. The last two converge in the Nilgiri Hills (average height 7000 feet), and then beyond the gap of Palghat they run southwards to Cape Comorin in a single chain, called the Travancore Hills.

At the northern end of the Deccan the two large rivers, Narmada and Tapti, flow into the Arabian Sea. But from Surat southwards the Western Ghats form an impenetrable barrier and all the other rivers of the plateau flow eastwards into the Bay of Bengal.

The rainfall on the table-land is scanty (about 30 inches in the year.) But the two coast-strips on the west and the east are extremely fertile and well-watered by the monsoons, especially the Deltas near the Madras coast, which rival Bengal in the richness and close succession of their crops, and the abundance of rice and cocoanut. Irrigation canals have utilised the waters

of the Madras rivers from the days of Hindu rule, and greatly increased the agricultural wealth of the land. Many parts of the tableland are *subject to drought*, as the rainfall, small in the best seasons, varies greatly from year to year. Consequently famines occur here frequently. From early times the people have practised the system of storing the precious rain-water at various places by damming up valleys and thereby forming artificial lakes and tanks, the water of which irrigates lands on a lower level. Agriculture is entirely dependent on artificial irrigation. There are four great *forest* regions in the Deccan.

The most valuable crop is *cotton*, to which the black soil of Malwa, Khandesh, and Berar is remarkably suited. *Wheat* is grown only in the northern valleys. The other agricultural products are *sugarcane*, tobacco, *pulses*, *jawar* and *bajra* (these two kinds of millet being the chief food of the common people); *pepper* and *spices* abound in the south, and *rice* is extensively grown in the Madras Delta and the Malabar coast-strip only. The minerals of India are mostly to be found in the Deccan plateau and its hill spurs. They are of immense value, though little worked as yet. Among them are *coal* (in Chota Nagpur), lime, iron, manganese, and mica (fast rising into importance), diamond (now closed), and gold (flourishing in Mysore).

Thus we see that the physical conditions of the country confine *rice* to the low and swampy provinces, *viz.* the Bengal and Madras deltas and Lower Burma.

*Wheat* flourishes in the drier regions,—Bihar, the United Provinces, and the Punjab. In the hills and the Deccan plateau *millet*s form the chief crop. But this plateau, in spite of its agricultural poverty, is rich in minerals ; and manufacturing industries dependent on mineral resources must be established within easy reach of it. But the chief disadvantages here are scarcity of water and difficulty of transport. The mines are all situated in far inland places, many hundred miles away from the sea, with no navigable river or canal close to them. The railway is the only means of transporting their output to the populous northern plains and the ports of embarkation. But the broken nature of the country adds to the cost of railway construction, and the scantiness of the local population throws this cost entirely on the mines. Thus the price of the output is unduly raised to the consumer and manufacturer. Modern metal factories cannot be worked on the tableland, though the raw materials are plentiful. A heavy cost has to be incurred before they can be taken from the pit to the factory.

On the whole, we can say that India is physically a continent rather than one country ; she has an immense variety of climate, animal and vegetable life, and natural products. There is hardly any object of nature with which her soil is not gifted, or which she cannot grow. But the semi-tropical climate of her most populous and fertile tracts stands in the way of her resources being developed as economically and

efficiently as in European countries. The absence of water-power in her vast plains and plateaus, and her unequal distribution of coal render industrial production very costly and laborious in most of her provinces.

## RAINFALL AND ITS DISTRIBUTION.

The air currents that govern India's welfare and the life of her peasantry come mainly from the Ocean in the south. The scanty rainfall of the cold weather is, however, greatly dependent on storms that originate in the higher atmosphere north-west of India, especially Persia and Central Asia.

We have two *monsoons* or seasons of strong wind currents, *viz.*, (a) the *North-Eastern monsoon*, from the middle of December to the end of March, during which the wind is comparatively dry and only 10 percent of the annual rainfall is received. These winds often produce light rain and storms in the plains of Upper India and heavy gales and snowfall in the western Himalayas. This *cold-weather rain* is very important for the *Punjab*. From March to May we have storms and moderate rainfall in North-Eastern India. This *hot weather rain* is very useful to *Assam*.

(b) The *South-Western monsoon*, from June to September, bringing vapour-laden clouds from the Ocean and yielding heavy rain (90 per cent of our annual rainfall). In October the wind-currents begin to retreat south-wards from India and the rainfall soon ceases.

During the monsoons the trade-winds blowing north-wards over the Indian Ocean are divided. One portion (the *Bombay current*) strikes the Bombay coast and waters the Deccan and Central India ; another, of much smaller volume, rushes up the Bay of Bengal (the *Bengal current*) and gives rain to Bengal and the Gangetic Plain ; while a third, (the *Burma current*) disburdens its moisture over the Irrawaddy Valley.

The Bengal current, as it advances northwards from the head of the Bay of Bengal, is arrested by the Assam and Manipur Hills and deflected westwards over the Northern Plain, distributing rain all the way from Bengal to the Punjab.

The Bombay current, when arrested by the long line of the Western Ghats, yields copious rain (about 100 inches in four months) to the coast-strip and the hill districts. That portion of it which is forced across the Ghats, moves *eastwards* over the Peninsula, but with little rain-giving power left in it. At the same time the Bengal current is blowing in an opposite direction over the plains of the north, the two currents being separated by a line drawn through Agra, Allahabad and Hazaribagh. The *northern* portion of the Bombay current passes over Guzerat and Western Rajputana, giving little rain, and at last mingles with the Bengal current in Eastern Punjab. From this union Eastern Punjab and Eastern Rajputana get moderate rain.

The Bombay current begins to give rain early in June, two weeks earlier than the Bengal current.

For the success of Indian agriculture two things are necessary in the monsoons : (a) The rainfall *must not vary* greatly from year to year ; or else the young crops would be either washed away or burnt up. (b) The rainfall *should be intermittent* during these three months ; *i. e.*, there should be intervals of fine weather between periods of rain, in order to allow the soil to be softened, the seed to send up sprouts, the shoots to grow, and the ears to ripen, without their being scorched up by continuous sunshine or rotten by unbroken rainfall. Hence, even if the rainfall is normal in amount but concentrated in two or three weeks, cultivation will be as thoroughly spoilt as if no rain had fallen.

Of the provinces of India, Guzerat, the Western portion of the Northern Plain, and the Deccan are subject to very great variations from the normal rainfall, and the consequent risk of famine. The other provinces are more secure, especially Burma and Bengal, where the normal rainfall is in excess of the needs of cultivation and consequently even a large deficiency of rain cannot do harm to the chief crops. It is only in the districts whose normal rainfall is just sufficient for the crops, that agriculture is precarious, for there even a slight shortage of rain means ruin to the peasant. In Central India the S. W. monsoon often fails if the N. E. monsoon of the preceding cold weather had also failed. (*Ind. Emp.* I. 144-146.)

The following table of the rainfall in the different

parts of India is useful, as it shows the crops which Nature has meant for each of them. Rice requires about 40 inches of rain if it is to be grown without the help of irrigation. For wheat a lighter rainfall suffices, while the hardy millets grow in tracts that receive little rain from the sky, and hence their chief home is the dry Peninsula and Rajputana.

Average rainfall  
of past years.

DIVISIONS OF INDIA

*Excessive Rainfall—*

	Inches.
WEST COAST (northern half or Konkan) ...	134
„ „ (southern half or Malabar) ...	115
Eastern Himalayas ...	124
Eastern Bengal and Assam ...	95

*Heavy Rainfall—*

Lower Bengal ...	... 65
Western Bengal and Chota Nagpur ...	... 53
Bihar ...	... 45
Central Provinces (south) and Orissa ...	... 52
Western Himalayas ...	... 57

*Moderate Rainfall—*

United Provinces ...	...	39
Berar and Khandesh	...	34
Guzerat ...	...	32
Northern Deccan ...	...	30
Nizam's Dominion	...	33
Mysore ...	...	29

*Scanty Rainfall—*

Rajputana	...	...	23
Punjab Plains	...	...	21
Sind ...	...	...	9

Average rainfall for all India  
 excluding Burma ... 42

The **Staple Crops** of the different provinces will be found in the following table which gives the *area in millions of acres devoted to the different crops* (in 1905).

Province.	Rice.	Wheat.	Millets ( <i>jawar</i> and <i>bajra</i> .)	Pulses.	Cotton.	Jute.	Total cropped area.
Bengal and Assam.	42.1	1.4	—	6.7	—	3.2	69
Bombay and Sind.	2.5	1.5	12.4	3.2	3.9	—	26
Madras ...	7.4	—	7.6	6.3	1.8	—	29
Punjab & N. W. Frontier P.	0.5	9.4	1.6	4.3	0.7	—	30
U. P. ...	7	6.5	4.6	11.9	1.3	—	43
C. P. and Berar.	4.2	3.4	4.6	5.7	4.8	—	25
Burma ...	9.2	—	—	0.4	—	—	12
Total for British India and Burma in 1905.	73.3	22.4	35.5 incl. <i>ragi</i> .	38.9	13	3.7	238
Total for British India and Burma in 1908.	72.8	21.2	45.2 incl. <i>ragi</i>		13.9	4.6	237.6

The lesser crops, *area in acres* (in 1905) :—

	Sugar-cane	Tobacco	Tea
Bengal	678,000	529,000	136,000
Assam	49,000	6,000	339,000
Bombay and Sind	59,000	74,000	—
Madras	163,000	132,000	13,000
Punjab & North-West Frontier	181,000	78,000	10,000
United Provinces	1,220,000	98,000	8,000
Central Provinces & Berar	20,000	26,000	—
Burma	43,000	76,000	—
All India and Burma in 1905	2·4 mil.	1 mil.	532,000
All India and Burma in 1908	2·8 mil.	953,712	548,000

(*Moral and Mat. Progress*, 43rd No., p. 100 and 45th No., p. 44.)

From the above we see that BENGAL (with Assam) contains far more cultivated land than any other province ; this portion of India is *first in rice, jute, tobacco, and tea, second in pulses and sugar, and last in wheat.* [ What little wheat it grows comes from Western Bihar.]

BOMBAY is *first in millets, a good second in cotton,* but the last or almost the last in all other crops.

BURMA is *second in rice and fourth in tobacco, but grows nothing else in a quantity worth mentioning.*

MADRAS ranks as *second* among the provinces growing millets and tobacco and *third* in rice, cotton, pulses, and sugar.

The UNITED PROVINCES are easily *first* in sugar and pulses, *second* in wheat, and *third* in millets and tobacco.

The CENTRAL PROVINCES (with Berar) are *first* in cotton, *third* in wheat and millets, fourth in pulses, and fifth in rice.

The PUNJAB is easily *first* in wheat, but the very last in rice, millets and tobacco.

The relative importance of the different crops to each province will be seen from the following table.

*The percentage of its total cropped area which each province devoted to the different kinds of produce in 1905 :—*

	Rice	Wheat	Millets	Pulses	Oilseeds	
Bengal	61	2	—	10	6	Jute 5
Bombay	9·4	6	47	12	5·6	cotton ,, 15
Madras	25	—	26	21	6·4	„ 6
Punjab	1·75	30	5	15	4	„ 2·4
U. P.	16·4	15	10·7	28	—	„ 3
C. P.	16	13	18	22	8	„ 19
Burma	73	—	—	3·5	—	—

The U. P. devote 3 p. c. of their area to sugar-cane, and less than 2 p. c. to oil-seeds.

The importance of our chief crops from the *export* point of view will be seen from the following table :

	Produced in 1906	Annual export (average of 1904-6)	Export in 1908
RICE <i>in million tons</i>	27.2	2.2	1.5
WHEAT <i>in million tons</i>	8.5	1.3	0.1
COTTON <i>in million cwt</i>	17.1	6.8	6.8
JUTE <i>in million cwt</i>	32.5	16	17.8
TEA <i>in million tb</i>	240	223	229

### Our principal crops and the conditions of their growth.

RICE is by far the most important crop of India, as it is the food of more than one-third of the population, and its use is extending to the other races of India. Its cultivation occupies 73 million acres, while wheat is cultivated in 22½ million, and *bajra* and *jawar* in 32 million acres. That is, about one-third of all our cultivated lands is under rice, less than one-tenth under wheat, and less than one-seventh under millets.

Then, again, rice formed two-thirds of the total value of food grains exported from India in 1906,—weighing

about 2 million tons, valued at  $12\frac{1}{3}$  millions sterling. Of the entire rice crop raised in India, nearly four-fifths come from the two Bengals, Madras, and Lower Burma. India (including the native states) produced  $27\frac{1}{4}$  million tons of cleaned rice in 1906, out of which Bengal and Assam yielded 16 million, Burma 2·8 million, and Madras 2·5 million tons.

Rice grows only in a hot and damp climate. It requires about 36 inches of water, and consequently where the annual rainfall is below 60 inches the rice field must be irrigated artificially.

In most parts of India, only one crop of rice is raised in the year. It is sown as the rains set in and harvested in autumn. In Bengal there are two sowings in the same season but not in the same field :—(a) the *Aush* or early crop sown on highlying lands in April and reaped in October ; (b) the *Aman*, sown in the lower fields in June and harvested in December. In some rich canal-irrigated lands of Madras three successive crops of rice are raised from the same field in a year.

Rice is sown broad-cast where the soil is poor and the peasants lazy ; elsewhere it is first sown on a select bed, and then after a month the young plants are transplanted to the fields of cultivation, this method producing a great economy of seeds and a large increase of outturn in comparison with equal areas sown broadcast. The usual yield of an acre under transplanted rice is 30 *maunds* of paddy.

WHEAT is always grown in the cold weather. It is

greatly benefited by the heavy dews, and requires light rain only. Sown in October, it ripens in the irrigated areas in five months, and in Bombay and C. P. in  $3\frac{1}{2}$  months. The latter variety requires little rain, while in the case of the former any deficiency of rainfall may be supplemented by canal water. The yield per acre is 15 to 20 *maunds* for the former and 10 *maunds* for the latter.

The greater MILLETS, *Jawar* and *Bajra*, are the cheapest kind of food grains and are eaten by the poorest people. They are the staple crops of the dry area. In the Deccan *Jawar* is grown in rotation with cotton. One variety is sown in June and harvested in October, in areas with about 35 inches of rainfall per annum. Another variety,—sown in October, reaped in March,—requires some rain in the sowing season. *Jawar* is also a valuable fodder crop, one acre often yielding 375 maunds of green fodder. The yield of grain per acre is about 8 *maunds* besides one or two subordinate crops grown mixed with the *Jawar*. *Bajra* flourishes on sandy soil.

The PULSES (*dal*) are only second in importance among our food-stuffs, because they are an even more necessary addition to our principal food (rice or bread) than butter is to bread in a European's meal. One advantage of the pulses is that they are a second crop of the year, grown in rotation with some principal grain. Sometimes they are sown mixed with wheat, barley or oilseed. The leaves of the pulse *arhar* are the most effective of green manures.

The pulses require little rain or watering, and are grown only in winter (sown in October, reaped in March). The outturn per acre for grain is  $7\frac{1}{2}$  to 10 maunds.

SUGAR CANE is essentially a tropical plant and requires a great deal of water but a well-drained soil. It takes a year to ripen. The yield of *gur* or unrefined sugar ranges from  $1\frac{1}{2}$  to 3 tons per acre, while in Java the outturn of refined sugar is  $3\frac{1}{2}$  tons and in Hawaii 4 tons per acre.

COTTON is a tropical plant, taking five to eight months to ripen according to its different varieties. In the former kind the fibre is coarse and shorter, but its cultivation is less liable to injury from defective rainfall. The other or late-ripening variety requires a deep moisture-holding black soil (as in the Deccan) or a prolonged rainy season like that of the Gangetic Plain, but cannot bear the severe cold of northern winters. Its fibre is longer finer and more valuable. The quality of Indian cotton has rapidly deteriorated owing to the mixing up of seeds and the absence of manuring. Even the long-staple Egyptian cotton when grown in India, steadily declines and the staple becomes shorter year by year. Moreover, these foreign varieties are more liable to damage from insects, heavy rain, and drought than the indigenous species. The average yield per acre is about  $1\frac{1}{4}$  maunds of fibre and  $3\frac{3}{4}$  maunds of seed. [Cotton seed is of value. In 1908 we exported 3·6 mil. cwt. of it.]

JUTE grows on river-banks and other lowlying lands, where the young plants may remain partly submerged in water for sometime. On higher lands it requires plenty of manuring and irrigation during the whole period of its growth. Sown in April, the green stalks are cut in September and steeped in water for three weeks, after which the loosened bark is stripped off by hand, and the fibre is separated from the stem and washed clean. An acre usually yields 15 *maunds* of clean fibre, but a good crop may be double of that amount. (Compiled from *Ind. Emp.* iii. ch. I.)

**Irrigation.**—The problem of Indian agricultural improvement is mainly a problem of water supply. Eastern Bengal, Lower Bengal, Assam, Burma, and the two coast-strips of the South, enjoy heavy rainfall and are naturally secure from famine. Other tracts of good rain-fall have to be protected by irrigation works in order to *ensure the necessary supply of water* during the growth of the crops. Such is the case in Northern Punjab, the Madras Delta, and the U. Provinces. Thirdly, on the Deccan plateau and certain parts of Malwa, the Central Provinces, and Guzerat cultivation is extremely precarious because the (moderate normal) rainfall is *liable to great variations*. This area, about one million square miles, is exposed to great *risk of famine*. But the configuration of the ground and the nature of the soil do not in every case permit the construction of canals. Lastly, in Sind, Southwestern Punjab, and Western Rajputana the annual rainfall is

nominal, and here cultivation is always impossible without irrigation. (*Ind. Emp.* iii. 316-28)

The above facts prove the importance of irrigation to India,—an importance which has been recognised by our kings and farmers from very ancient times, and has led to splendid achievements by the British.

Three methods of watering fields are practised in India:

(a) From *wells*, 13 million acres or 30 p. c. of the total irrigated area. [Of these  $9\frac{1}{2}$  million acres are in the U. P. and Punjab, and  $2\frac{3}{4}$  million acres in Madras and Bombay. Unknown in Bengal, but prevalent in Bihar.]

(b) From *tanks*, 8 million acres, mainly in Madras, and some in Mysore, Hyderabad, Rajputana, Guzerat, and Upper Burma.

(c) From *canals*, 16·87 million acres.

Of the total cropped area of India about 17·5 p. c. is irrigated, out of which 6·3 p. c. is from canals, 5·3 p. c. from wells, and 3·3 p. c. from tanks. The comparative importance of irrigation to each province will be seen from the following table.

	Area ordinarily irrigated, in millions of acres.	Percentage of irrigation on area cultivated.
Sind	2·9	88
Punjab & N. W. F.	10·4	37
Madras	10·5	28·8
U. P.	11	26·9
Bengal.	6·3	10
Total for India in 1903	44	19·5

Some canals were constructed by the Muhammadan rulers in Northern India, and by Hindu princes in Madras (*e.g.*, the *anicuts* or dams across the Cavery River.) The British Government began about 1840 a wise policy of canal construction, which has been vigorously carried on to our own days. Each famine has driven home the lesson that canals alone form an insurance against famine, and the public expenditure on irrigation works has greatly increased during the last ten years. The results are equally good to agriculture and public finance. In 1906 the State Canals watered  $15\frac{3}{4}$  millions of acres ; their total cost of construction had reached  $33\frac{1}{3}$  million pounds sterling, and their net annual return was  $2\frac{1}{2}$  millions sterling or 7.71 p. c. on the capital, outlay. The figures for the four main provinces (1906) are :—

	Cost in millions sterling	Acres watered	Percentage of net return on capital outlay
Punjab	8.1	6 millions	13.62
Madras	6.8	3.6 ,,	7.63
U. P.	8.6	2.58 ,,	2.5
Bengal	5.4	0.9 ,,	1.19
Total 1906	33.3	15.79 ,,	7.71
Total 1908	36.1	16.43 ,,	6.73

Some of the Punjab canals are extremely profitable, e.g., the Lower Chenab Canal (which irrigates  $1\frac{1}{2}$  million acres) yielded 24 p. c. net return on capital. The three great canals of Madras (the Cavery, the Godavari, and the Krishna, which between them water  $2\frac{1}{2}$  million acres), earned 23, 19, and 16 p. c. net revenue respectively. Besides the *Productive* Canals which yield more than the interest on their capital cost, there is a second class, called *Protective* Canals, which are undertaken as an indirect protection against famine, though they are not directly remunerative. The first class is financed from the Public Debt (or surplus revenue), and the latter from certain taxes set apart under the name of 'Famine Insurance Grant.'

The Irrigation Commission of 1901-3 examined the "scope for further extensions of irrigation works" in the different provinces and made a list of new projects, both Productive and Protective which should be taken in hand, with an estimate of their relative importance. (*Report*, Pt. II.)

**Forests.**—Forests play a most useful part in the economy of nature : (1) they store the rain water in the soil and send it down slowly but regularly during the rest of the year. (2) By communicating moisture through their leaves, they reduce the temperature of the air. (3) They supply a vast amount of grazing to cattle, and also timber for building and fuel. (4) Many minor forest products, such as turpentine, gum, rubber, lac, tanning materials (bark), cardamoms, and

Sabai grass (for paper making),—have great commercial value, and their importance will increase with the industrial development of the country and the increasing ability of the people to utilise them in modern ways.

But ignorance and neglect led to many forests being denuded in consequence of the increase of population during Indian rule and even in the early British period. At last in 1878 Government began a regular system of conservation and replanting, which has saved our remaining forests from destruction and greatly improved their trees and produce. At present forests cover 22 p. c. of the total area of India,—61 p. c. of Burma, 44 of Assam, 19 of Madras, 10 of Bombay, and 5 of Bengal.

Indian forests have been divided by law into three classes :—

(a) *Reserved*, which are permanently maintained and strictly controlled by the State ;

(b) *Protected*, in which State control is laxer and less exclusive, and to which the neighbouring population have free access for many purposes ;

(c) *Unclassed*, which are given over to the public use with slight restrictions by Government.

The forest areas of the different provinces were thus classified in 1906,—

	Reserved sq. miles	Protected sq. miles	Unclassed sq. miles	Forest surplus of 1906
Burma	21,575	—	109,000	£ 408,000
C. P.	19,861	—	2411	£ 70,500
Madras	19,620	—	—	£ 54,000
Bombay	13,356	970	—	£ 95,400
E. B. & A.	6,250	—	23,000	£ 30,800
Bengal	4,240	3432	—	£ 28,800
U. P.	4,091	9070	43	£ 80,100
Punjab	1,922	5241	1,756	£ 30,700
Total for all India 1906	92,000	9100	146,400	£ 820,000
" 1908	94,000	9,000	137,00	£ 706,700

(Moral & Mat. Progr.)

The most valuable products of the Indian forests are teak wood (62 *lakhs* of Rupees worth exported annually), myrobolans (60 *lakhs* worth exported in 1907, but not all from the State forests), lac (4 *crores* worth exported in 1907) rubber, sandal and ebony. The home consumption includes bamboos (very useful to millions of poor people), sandal, fuel, grass, building timber (esp. *sal* and *sisu*) and teak wood. Nor should elephants be forgotten. In 1906 the State forests yielded a net revenue of £828,512 (according to *Statistical Abstract*, 44th No., p. 135.)

**Minerals.** Our mineral deposits are among the richest in the world ; but as we have no metal industry conducted on modern advanced lines, our metal ores all go abroad for manufacture. The out-turn of our few oldfashioned metal works has no power to compete with foreign manufactures. Hence India's import of *wrought* metallic ware is steadily advancing, inspite of her increased production of *raw* ore. [We export about  $1\frac{1}{4}$  *crores* of Rupees worth of raw minerals, excluding coal, salt, petroleum, and saltpetre, and import about 20 *crores* worth of metal manufactures.]

Our imports in <i>crores of Rupees.</i>	1906	1907	1908
Hardware and cutlery excluding apparatus & instruments ... ... ...	2.95	3.64	3.23
Machinery ... ... ...	6.12	6.85	6.99
Other kinds of wrought metal ... ... ...	9.88	12.49	12.23
Total metallic manufactures ... ... ...	18.95	22.98	22.46
Unwrought metal ... ... ...	1.29	1.50	1.33
Our <i>export</i> of minerals (other than coal, salt, petroleum, and saltpetre)	1.21	1.27	0.97

(Statistics of B. India, 3d. issue.)

Even in raising the ore our methods are primitive, laborious, and inefficient, partly from the ignorance and partly from the small capital of our mine-owners. Except in a few big concerns (owned and conducted by Europeans,) such as the Kolar Goldfields, and some of the Bengal collieries), the mines do not go deep.

enough, the quarrying is performed by hand, and no labour-saving machine or power is employed. Our labour supply, though cheap and admittedly skilled in mining, must under these adverse conditions be very inefficient and costly when compared with the output. For instance, the average Indian miner raised 99·3 tons of coal per annum in 1909, while a miner in England raises about 420 tons. The deeper strata that have been now reached (esp. in our coal mines), will make the use of machinery indispensable in future.

#### The Distribution of our minerals.—

Coal—About 90 p. c. from Bengal, less than 4 p. c. from Hyderabad, and even less from Assam and Rewah.

Iron—Chota Nagpur and C. P.

Gold—Kolar in Mysore

Manganese—C. P. (66 p. c.), Madras (25 p. c.), Central India.

Mica—Chota Nagpur, Madras, and Rajputana.

Petroleum—98 p. c. from Burma, 2 p. c. from Assam. [Of our total consumption 52 p. c. is Indian and 47 p. c. is foreign.

Saltpetre—North Bihar.

Salt—(a) Sambar lake in Rajputana, produced 5 million *maunds* in 1906.

(b) Rock salt,  
2·4 million *maunds* from the Salt Range in the N. W. Frontier Province,  
and 1 million *maunds* from other mines

(c) From sea-water by evaporation,  
 Madras..... 11.23 mil. mds,  
 Bombay..... 10.7 " "  
 [In 1906, the total (Indian) salt issued was 43 million mds., and the total salt imported by sea 12 $\frac{3}{4}$  mil mds.]

Our annual production of minerals (1908)

	Value of output in millions sterling.	Quantity of output	Number of labourers employed.	Exported abroad
Gold	2.17	567,780 oz.		
Coal	3.35	12.77 mil. tons	129,200	660,000 tons
Petroleum	0.7	177 mil gallons		
Salt (all kinds)	0.52	1.28 mil tons		
Saltpetre (exported)	0.29	386,199 cwt	50,000	
Manganese	0.46	674,315 tons		427,500 tons
Mica	0.139	27,572 cwt		
Ruby &c. (exported)	0.048			
Iron		59,224 tons		
Total	7.8			
In 1909				
Coal	2.78	11.87 mil. tons		563,940 tons
Petroleum		233.6 mil. gallons		2.26 mil. gallons
Total	7.5			

**Transport.**—(a) *Rivers.*—In the northern plains rivers have formed the chief path for the carriage of goods from time immemorial, and large cities shrines and commercial centres have flourished on their banks.

(b) *Navigable canals.*—There is very little traffic on the Indian canals, which were constructed primarily for irrigation only. They do not pass through large cities and important trade marts, nor do they connect with the sea and the great rivers. Besides, they often afford a roundabout route. The Indian boatman likes to pass by towns and villages where he can buy his daily provisions and get down on the bank and cook his meals, and also to take his own time in moving on. These things are impossible on a canal, especially on one with locks to be crossed. The railway often offers a shorter and cheaper route for goods. Hence the numerous irrigation canals of India are not fully used for navigation. The Madras canals are well adapted to boat traffic, as they flow through a flat and populous country ; but the navigation on them barely pays the working expenses. In Bengal, the Orissa and Midnapur canals ( connecting Cuttack with Diamond Harbour ) have attracted little traffic. There are certain canals constructed for navigation only, e. g. the Buckingham canals, north of Madras, ( 262 miles ) ; the Orissa Coast and Hijili canals, from north of Chandbali to west of Diamond Harbour, ( 135 miles ) the Calcutta and Eastern canals, between the Ganges

and the Brahmaputra (47 miles of canals and above 1000 miles of connected river channels.) They carry on a good deal of traffic, which just suffices to meet the annual expenses and the interest on the capital spent on their construction. In short, on most of the Indian canals the traffic is purely local, while the railway is popular for long distance transport. Navigable canals can succeed only in the deltas of Lower Bengal, where railways would entail a prohibitive expenditure on bridges. (*Ind. Emp.* iii 355).

(c) In Muhammadan times our only highways were the military roads connecting the provincial capitals, *e.g.* the road built by Shir Shah (1540 A. D.) from Bihar to Rohtas in the Punjab; the Imperial Mughal roads (*shahrah*) from Delhi to Lahore and Kabul, to Bijapur, Ahmadabad, Patna, &c. \* Over hard soil the roads were well kept and excited the admiration of Elphinstone and Burnes early in the 19th century. In low lands they were effaced every year by rain and flood. None but the smallest rivers had bridges. There were no *pucca* feeder roads running from these few highways to the villages and marts. Indeed, an agricultural country that depends for its crops on the annual flood, cannot maintain *high* roads except by ruining its agriculture or spending a fabulous amount on bridges and culverts. So necessary is the annual flood, that in Bengal village-roads have to

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\* For details about these roads see my *India of Aurangzib. Topography, Statistics, & Roads.*

be breached to admit the water, and I have seen the opposite banks of an old village-tank cut in order to let the river flood sweep through it and reach the fields beyond.

Land transport is conducted mainly by primitive and slow *bullock-carts*. But in the pre-British days even carts could make only short trips for the above reasons. The Indian carrier, therefore, used *ponies*, *oxen*, *buffaloes*, *donkeys* and *camels* to carry his packages of goods. Each animal could transport only a small quantity. But the *Bunjaras* or professional grain-carriers formed large parties and successfully supplied the armies of Aurangzib and Cornwallis with food during long campaigns. Each man loaded his pair of bullocks, and a whole party of them, sometimes numbering 10,000 men, organised under a leader, would accompany an army over roadless tracts. The camel is used as a beast of burden in the Punjab and Rajputana, the mule in most places of Northern India, and ponies, donkeys and even sheep in the hills.

(d) *Railways*.—First opened in 1854. At the end of 1909 we had a total length of 31,490 miles, of four different gauges: the *standard* (in which the rails stand 5 feet 6 inches apart) 16,300 miles, the *metre* (3 ft. 3 $\frac{1}{2}$  in. apart), 13,323 miles, the *special* or *narrow* gauge, 2 feet 6 inches apart, and the *light railway* gauge, 2 feet apart. (*Statistical Abstract*, p. 136.)

India has, no doubt, a greater proportionate mileage of railway than any other country outside Europe,

but the chief defects of the Indian railways are the variety of gauges and the comparative absence of bridges over large rivers. Consequently the transhipment of goods is frequently necessary in long journeys, and this results in increase of freight and the risk of breakage and theft.

### **The Economic Effects of Railways.—**

(1) Saving time to pilgrims, who number several *Lakhs* every year. As they are mostly of the labouring class, this gain in time means increase in their earnings.

(2) Helping the quick and cheap migration of the surplus population, and hence increasing the labour supply where needed. The railway alone can feed a large population of labourers assembled for construction work at places where the local food supply is insufficient. [Hence equalising wages.]

(3) Securing good prices for the surplus agricultural produce by extending the market. For instance kitchen vegetables from Patna, sheep and goats from Buxar, are carried 350 miles away to Calcutta. Fish from Saraghat and Katihar reach Darjiling. The local producers are enriched while the consumers have to pay less than if they had to depend on their neighbourhood only. The surplus produce is no longer wasted or sold for a trifle at the place of its growth.

(4) Equalising prices within a certain distance of the line. Natural produce has been cheapened in the big cities, and manufactures and imports have been cheapened in the villages served by the railway. Owing

to the badness of Indian roads "the cultivator in the past probably imported next to nothing from the world outside his village, and to this day he imports very little ; but in respect of what he does import he has been a gainer by the reduction in the cost of carriage" effected by railways. (*Morison*, P. 137.)

(5) Helping the relief of famine by enabling large quantities of grain to be promptly carried to the affected area.

(6) Moral effect : they act as a solvent on caste, provincial isolation, and the narrowness of mind of the untravelled Indian. [*Ind. Emp.* iii. 385-388.]

For a comparison between railways and canals as means of famine protection, see *Indian Emp.* iii. 354, and as means of transport, iii. 362. On the general effects of railways see L. Levi's *History of British Commerce*.

**India and England.**—From the economic point of view there is the greatest possible contrast between the two countries. (1) Geographically England is an island, so advantageously placed that the hemisphere of which she is the centre contains the largest amount of land on the earth's surface Thus, Nature has meant England to be the mistress of the world's carrying trade, and the land which can most economically send her manufactures abroad. India is a halfway house between England and Australia ; she is close to Persia and Egypt on the one hand, and Siam, China, and the Eastern Archipelago on the other. This position will

be of great advantage to us in distribution when our industries are developed and we begin to export our manufactures. Eastern peoples must necessarily be our best customers (except for raw produce.)

(2) The coasts of England are indented with countless harbours and creeks in which ships can defy the most violent storms ; almost every centre of production in the island has a harbour close to it and often the choice of two or three ports. India, on the other hand, is singularly deficient in harbours. Her rocky western coast is "furiously beaten by winds and waves during the monsoon months." Bombay alone affords a safe refuge to ships. Karachi and Rangoon, though good ports, are situated at the mouths of rivers, and every year cost a good deal in dredging away the deposits of sand and keeping the channels open. River sand long ago closed the historic port of Surat. On the east coast of India there is *not a single* harbour. [Calcutta is 86 miles inland, and is reached by an intricate passage, rendered risky by sandbanks. The pilotage charge is very heavy.]

The eastern coast also slopes so gently that big ships cannot come within two or three miles of it. Break-waters have been constructed at an immense cost to turn Madras into a port, but it is not safe.\* All the centres of production are far inland places with no short or natural communication with the sea. Hence our heavy cost and loss of time in transport.

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\* *Ind. Emp.* iii 272.

(3) As regards inland communication, England made about 1775 a splendid set of canals connecting her great rivers together and affording short and cheap routes between London, the west, the north, and the south-west. These canals greatly helped her "industrial revolution in the last quarter of the 18th. century." Indian canals are not so well suited to navigation, and costly land transport is our only resource for large quantities of goods.

(4) England is a wet country ; the Gulf Stream sends up moist currents of air which always keep the soil damp, and rain sometimes falls nearly every week in the year. But India is a dry land, subject to long periods of rainless weather and with a soil which (in most places) quickly absorbs the moisture and presents a hard or sandy parched surface.

(5) England's coal mines are near her beds of iron and tin, or (in the case of Welsh coal), close to the seashore. Hence she easily holds the first place in the cheap manufacture of metal. Moreover, there is abundance of water in her northern districts, the chief seat of her industries. Thirdly, her water-power has been usefully employed in economising labour for small village industries. All these favourable conditions are absent from India.

(6) England is essentially a land of cities ; three-fourths of her people live in towns, against only one-tenth in India. With us, agriculture is the main industry of the people; and so we have to depend

greatly on regular rainfall, *i.e.*, on a precarious natural agency,—while England is predominantly a manufacturing country; three-fourths of her people live by non-agricultural work, against one-tenth in India. Manufacture is more dependent on human skill and effort than on Nature's gifts.

(7) In the cold climate of England physical exertion is a delight and a means of preserving health; the average duration of life is longer, epidemics are unknown or have been banished by science. In India (except in a few favoured tracts far away from the populous plains), the climate relaxes the fibres of the body; to do strenuous labour is to court premature death; life (except of the vegetating kind) is very short; and "tropical diseases" have found here a congenial home. In the struggle with Nature, man, unaided by science, is not yet more than half victorious.

(8) As is the land, so are the people. The English race is methodical, cool-headed, strenuous and thorough in all they undertake, self-confident,

— Ever reaping something new,  
That which they have done but earnest of the  
things that they shall do.

The Indians (if generalisation be permissible here) are slack-nerved, easy-yielding, awed by the stupendous forces of Nature, and, though generally industrious and sober, apt to be led away by outbursts of impulse or

passion, inclined to sit under the Banyan tree dreaming  
of metaphysics,

—Annihilating all that's made  
To a green thought in a green shade.

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## CHAPTER II.

### THE PEOPLE

**The Village System.**—Though the Indian population is large (viz., on an average 213 per square mile in British territory), yet almost all the people live in villages, and there is a comparative absence of large towns. Only one-tenth of the population resides in towns inhabited by not less than 5,000 persons, whereas in England 74 p. c. of the population is urban.

In India cities were created in the past either by the royal residence or the special religious sanctity of a place. Wherever our Muhammadan sovereigns or their provincial viceroys lived, cities sprang up. In a few years the tents were replaced by houses, and when, later on, a defensive wall was added, it became a complete city. Here all the best artisans of the land were concentrated, and here most part of the revenue was spent. Again, the Indian manufacturer of old never thought of going out to seek his customers, he expected them to come to his doors. Hence every famous centre of pilgrimage, such as Benares, Puri, Kanchi or Brindaban, by drawing tens of thousands of visitors every year afforded an excellent market, and attracted artisans to settle there. In time the temple became the centre of a large and flourishing city. “Capitals, ex-capitals retaining some special art or manufacture [and surviving their desertion by the monarch], the

colonies of such capitals or ex-capitals, villages grown to exceptional greatness, and a certain number of towns which have sprung up round the temples built on sites of extraordinary sacredness, would go far to complete the list of Indian cities." (Maine's *Village Com.*, 119.)

Under British rule commerce and industry are leading to the rapid growth of new cities. Bombay, Karachi, Cawnpore and Howrah, besides many towns in Burma, are the most striking examples of such growth. But the Indian people have not yet been habituated to cities, nor have they developed civic virtues, habits of association extending over the entire city (as opposed to one's own street or ward only), and "the communal soul," which characterise European races. The *village* is, therefore, still the *real unit* of the Indian social organisation. "India is a continent of villages," and this fact determines its economic conditions.

**Rural Economy.**—In Upper India and the Deccan we have survivals of old village communities, which are "little republics, having nearly everything they can want within themselves, and almost independent of any foreign relations." *Elphinstone*, Bk. II. Ch. II). Every village, even when it does not form a regular village community, is a *self-contained, self-sufficing* whole. Each village has its own set of hereditary officers and menials, such as the priest, watchman, barber, scavenger, blacksmith, and even its favourite beggar. They exist in all villages, with this difference only that in a "village community" they are

paid by the allotment of plots of cultivated land held in hereditary succession and in other villages by an allowance in grain, and secondly, that a village community has two additional officers, the headman and the accountant. The medicine-man (who is both quack and witch-doctor and often a religious mendicant), the midwife, the oilpresser, the carpenter, and the washerman (where such a luxury is maintained) are shared in common by a group of villages. The grain dealer is a wanderer and does *not* regularly belong to any village.

The horizon of the villagers is extremely limited, and nearly all their simple wants are supplied by their immediate neighbourhood. The markets where they get their necessaries and at which they sell their surplus produce, are very close to them ; and the fluctuations of demand and price in the big marts of the world do not touch them at all, or affect them only after many years. The villagers have their own familiar travelling traders who come to their doors in a definite season every year, sell manufactures, or take away the village produce. Villages that supply big cities in their neighbourhood, or stand on important railway lines, are less quiet and more subject to rapid changes of prices and wages. Sometimes we have a group of villages, each of which with its special produce or industry supplements the others, and they together form one self-contained whole.

### **The economic effects of the village system.—**

(a) Agriculture is almost the only occupation of

the people. "It has been estimated that nine-tenths of the rural population in India live, directly or indirectly, by agriculture." (*Ind. Emp.* iii. 2) The Census of 1901 showed that out of the entire Indian population

52 p. c. were either landlords or tenants,  
 12 p. c. field labourers,  
 1 p. c. growers of special products or engaged in estate management,  
 $2\frac{1}{2}$  p. c. partly agriculturists and partly following some other form of employment,  
 6 p. c. general labourers, but mainly supported by work in the field

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Total  $73\frac{1}{2}$  p. c.\*

Thus nearly *three-fourths of the entire Indian population depend directly or indirectly on agriculture for their livelihood.*

Industries are absolutely impossible except in our larger towns. Even the system of associated cottage industries practised in Europe a century ago and in

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\* We arrive at nearly the same figures if we take the total numbers employed :

191·6 millions in agriculture	
3·9	„ „ care of animals
<u>17·9</u>	„ „ earth work and general labour

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213·5 millions out of a total population of 294 millions, i.e., 72·5 p. c. (*Ind. Emp.* i. 499).

Japan to the present day, is unknown in the Indian villages.

(b) The villagers are extremely conservative and impervious to new ideas, because of their narrow bounded isolated lives. Economic improvement is almost impossible, and custom reigns supreme among them. (But when the practical benefit of a new method has been clearly *demonstrated before their eyes*, our villagers are ready enough to adopt it.) The pursuit of hereditary professions is the rule in villages, and the spirit of ambitious enterprise is wanting.\*

(c) The village system makes the people home-staying, and prevents any rapid supply or displacement of labour. "The Indian peasant is immobile;" in the Census of 1891 it was found that over 90 p. c. of the inhabitants of every district were born in that district, 6 p. c. were born in the districts immediately adjoining it, and only 3 p. c. came from more distant places. (*Hunter*, 83) It is true that even in England the *fluidity of labour* is much less than we are apt to assume, because "the difficulty of moving the labourer's home limits the field within which he can seek work" (*Cunningham & McArthur*, 108.) But in India the evil is aggravated by caste, by climatic, linguistic and social differences between the various provinces, and mainly by the narrow spirit which the self-sufficing life

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\* "The villagers are ignorant of the outside world, and have no facilities for improving their position. In respect of the most important factors governing their material life they are helpless." *Morison*, p. 15

of each village fosters. "The villager looks on inhabitants of surrounding villages with more or less *distrust*, unless they happen to be of the same caste as himself." (*Dupernex*, 173) Association or concentration of labour on a large scale is impossible without breaking down rural habits.

(d) Division of labour being limited by the extent of the market and the possibility of co-ordination of labour in producing the finished article, there is no opening for division of labour in a village, and each labourer has to perform *all* the processes of production. Hence there is a great waste of skill and time. A villager has no incentive to make himself a skilled artisan or to seek a new opening, unless he migrates to a large town. (See *Morison*, p. 8.)

(e) The markets of the villagers being small, they are entirely influenced by local conditions, and great differences of price have been known to prevail in two villages only a few miles apart owing to the ignorance of the villagers and the difficulty of communication. The contact with the big markets of the world which railway expansion has brought about, tends to equalise prices and limit the range of fluctuations within only a certain distance of the lines.

In short, the village system compels production on a small scale, deepens the effect of custom, checks individual ambition and initiative, and offers resistance to the wave of progress or of any vast economic change.

### Peasant-Proprietorship.—

In India the only *true* peasant proprietors are to be found in certain villages of Bihar and Benares, where Government made the Permanent Settlement with groups of cultivators, and recognised them collectively as *zamindars*. Their descendants still cultivate the fields of which they are full and inalienable proprietors, their Government revenue is fixed in perpetuity and they can sell their right of ownership (*málikáná*) when they please. In the permanently settled parts of Bengal the hereditary and absolute rights of certain classes of tenants ("occupancy ryots") have been secured by the Bengal Tenancy Act. These men can sell their rights freely, they cannot be evicted, and their rent cannot be increased by the *zamindar* unless the rent of the neighbouring tracts also has increased. Against every enhancement of rent they have the right to appeal to a law court. They are *in effect* peasant proprietors. But over the rest of India, where the State lets the land temporarily, the cultivators (both in the *ryotwari* and the *mahalwari* tracts) are mere lessees and not at all proprietors, as they are liable to eviction and enhancement of rent at every periodical revision of settlement. Their rent is fixed solely at the discretion of the Settlement Officer (a mere servant of their landlord), against whose decision there is no appeal to any court. In many places their right of sale has been restricted by law. Thus the direct tenants of the State have no *legal* right to the

*three F's* secured by the Irish peasantry, viz., fair rent, fixity of tenure, and freedom of sale, because their own idea of fair rent cannot prevail against the opinion, or even the arbitrary will, of the State landlord's agent, the Settlement Officer. In Madras even the old *miras-dars*,—or families co-sharing a village as its hereditary owners and representing its original colonisers,—have lost their rights under British rule and sunk into tenants at will.

In the parts of Bihar and Benares where peasant-proprietorship as described above prevails, the descendants of the original grantees (or those to whom they have sold their shares) live in the same village and usually cultivate their lots in common. The harvested and threshed grain is divided among the co-sharers. This results in great economy of labour and is the nearest approach to agriculture on a large scale that we have in India. In Bengal isolation is the rule ; each man cultivates his own field, the limits of which are jealously guarded by means of raised grass-paths called *als* (corresponding to *balks* in England.) But sometimes in the lowlying lands near swamps (*bils*) a number of neighbouring owners (or occupancy ryots) work in common, dig up the boundary lines, and divide the harvest in proportion to their respective shares.

Thus we see that in most parts of India "the magic of property" is absent. But land is still greatly in demand, as it is the only investment of the lower classes. Partly for this reason, but chiefly owing to the pressure of population on the soil, the various agricul-

tural rights of tenancy, sub-tenancy, etc., are all sold at good prices. The Indian peasant-proprietors, like those of other countries, are remarkably hardworking and attentive to their business. But unlike Europe, partition is frequent here and the holdings have a tendency to grow very small. Hence our peasant-proprietors are seldom richer than the temporary farmers in their neighbourhood.

### **Caste and its economic significance.—**

The *advantages of caste* are: (a) It ensures the *possession of hereditary skill* and trade secrets, and the *training* of apprentices. [Machinery has greatly reduced the importance of the former.]

(b) It acts as a trade-guild and a *mutual benefit society*. Each caste forms an association which (1) insists on the proper training of the youth of that craft, (2) regulates the *wages* of its members, (3) supplies courts of *arbitration*, (4) punishes social delinquents and keeps up a fairly high standard of morality, and (5) promotes social good feeling by means of dinners etc. "Caste takes the place of a Poor Law in India" and allows none of its members to starve in ordinary times (*Hunter*, 247-249). The chief local industries of India in pre-British days were developed under the supervision of caste, (especially at Ahmadabad, / Amritsar, Benares, etc.)

(c) "It has saved the purer races in India by preventing intermarriage with others physically and mentally inferior, and it has to a certain extent helped

to keep the higher races from excess in eating and drinking and insanitary habits." (*Athenæum*, 11 Jan., 1908.) Thus caste has preserved unimpaired certain valuable types of mental capacity and industrial skill.<sup>1</sup>

(d) It secures division of labour to some extent, but renders any new distribution of functions impossible, and co-operation, except in fixed grooves, extremely difficult.

All over India caste is still as strong as before in regulating marriage and dining together *in public*. But in other respects its force for good and evil alike is being rapidly broken by the modern conditions and spirit which British rule has introduced. The good features noted above in (b) characterise caste only in its ideal condition, and have almost totally disappeared from Bengal, the most thoroughly modernised province of India. But these features are still to be found in Bihar, the United Provinces, parts of the Punjab, and Guzerat. Change is greater at the ports, capitals, and other big towns, and in districts of which the population is predominantly urban and given to travelling. But where the towns are few and the people mostly follow agriculture or village industries and do not emigrate or travel far from home in search of work, the caste organisation continues unimpaired, though many railway lines may cross the district. It is not the railway but the emigration of single families or individuals (as distinct from the transplantation of an entire village or caste-section) to a great distance from the

original home, that is the most effective destroyer of caste and local custom. (See Maine's *Vill. Com.* 39.)

The *disadvantages of caste* are : (1) Emigration or free movement of labour is difficult, and change of occupation is almost impossible. Certain occupations are forbidden to certain castes. [This is the general rule, but there is a plasticity in caste too; some lower castes have deliberately changed their ancestral occupations for better ones in historic times. See *Hunter*, 245.]

(2) Invention or originality is checked, because every workman's social prospects are limited to the customary position of his caste. He cannot rise any higher than the level of his caste-fellows, however much he may distinguish himself. Hence the intellect is not placed at the service of labour in India. There are also many depressed or untouchable castes ; the dignity of labour cannot be recognised in such a society.

(3) Caste, unlike European guilds, stands in the way of the infusion of fresh blood into a profession. However worthy or desirable an addition a man may be, he cannot enter a caste, unless he was *born* to it. The strength of a caste can grow by birth only, and not by the assimilation of men from outside. "Caste is a symbol of disunion and weakness. A guild may expand and develop ; it gives free play to artistic endeavour. A caste, on the other hand, is an organisation of a lower type ; it grows by fission." (*Ind. Emp.* I 343.) In England many an able apprentice rises step by

step till at last he marries his master's daughter and enters his business as a partner. In India the ablest servant must remain for ever at the low post ordained for him by his birth ; his master may seek his advice, but cannot transfer the business to him by making him its avowed head.

(4) Caste stands in the way of the rise of "captains of industry" like the American millionaires, though a few individual workmen may grow rich in their own particular business or by acting as contractors to Government or modern factories. Once a carpenter (or smith), always a carpenter,—such is the unalterable rule of our society. Hence in our past history, war (which does not stand any sham or false convention) was the only occupation in which genius rose to the highest position irrespective of birth or status. Rapid extension of business, change of profession, and rise from a lower to a higher rank in the scale of labour, are extremely difficult among those communities which observe caste. Hence, the cotton industry of Western India is mainly conducted by Parsis, the jute industry of Bengal by Europeans, our foreign trade by Europeans, Parsis, and Muhammadans, and the import cloth trade and internal distribution are in the hands of Marwaris,—all of whom are free from caste, and all but the last of whom have no vexatious restriction about food. Caste enables men to attain to a certain amount of success in those small industries which require high or specialised skill, and are allied to the

fine arts, but it breaks down when we have to organise vast industries, especially factory industries, like those of Europe. (See Bluntschli's *Theory of the State*, P. 118.)

(5) Caste causes great material waste. Even a small household has to keep too many servants, because each caste will do a particular kind of work and no other. There is a frightful waste of fuel and cooked food, because no non-Brahman will eat food cooked by any non-Brahman caste other than his own. And within the same caste one section (*sreni*) often refuses to partake of a meal prepared by another section ! Lastly there is a great loss of skill, because in the absence of a cook of one's own caste, a genius has to waste several hours daily in doing the drudgery of the kitchen, when he might have been more usefully employed in doing the highest kind of work of which he is mentally capable. The economic waste is as great as if a master sculptor were to spend three hours daily in sweeping his own floor !

**The Joint Family : its effects.**—In most parts of India the family and not the individual is still the social unit, as was the case in ancient and mediæval Europe. All the members of the family live together under the common head, who rules them with something of patriarchal authority. All the wage-earners pay their earnings into his hands, and he supplies the wants of all, brings up the young, marries them, and starts them in life. This system (1) ensures the

education and protection of orphans, and saves Indian workmen from being left helpless in old age or disease, because all the members of a family share the same food even if they have to go half-fed. The joint-family makes work-houses and old age pensions unnecessary in India.

But (2) no member of a joint-family can enjoy or bequeath to his children the entire fruits of his labour. Hence, the keen money-making spirit of western workmen is usually absent in India, and the incentive to exertion is not very strong in any member of such a family.

(3) As the few bread-winners of the family feed all its members, the drones are not roused from their laziness. But in Europe everyman has to work or he must starve ; and even the younger brothers are cast adrift by the eldest when he succeeds to the ancestral property. There stern necessity calls forth every man's latent powers. It is the unendowed "younger sons" who have created England's colonies and world-wide empire as well as her trade and manufacture. But such is not the case in India.

(4) No accumulation of large capital in one hand is possible in India, because a man's earnings are distributed among his kinsmen. Hence, rich individual firms cannot in many cases last longer than one generation. But a joint-family (especially among the Marwaris and Banias) is often a joint-stock company also, and the business is smoothly carried on generation after generation as a family property.

(5) This system is inconsistent with modern ideas of domestic peace and individual freedom and growth. Such a home is now-a-days usually rendered unhappy by a soreness of feeling which is hardly suppressed and even by open bickerings. The evidence of our old literature shows that the joint-family system did not always create idyllic homes even in the days of our fore-fathers.

**The Indian Law of Inheritance.**—In India the only properties that descend to the eldest son by undivided succession are certain ancient zamindaries which partake of the nature of sovereignty. But everywhere else *all* the sons have equal rights and *partition* among the heirs *is the rule*. Even a property acquired by a man through his own exertions remains indivisible only during his lifetime, but becomes liable to partition as soon as he dies. “Any direction in a will prohibiting a partition is invalid.” (Mayne’s *Hindu Law*, 7th. ed.) In Bengal where inheritance is regulated by the Sanskrit code named the *Dáyabhâga* (composed about 1400 A.D.), the law treats the father as the absolute owner,.....and refuses to recognise any right in the son to a partition during his father’s life. But brothers and other collateral members of the joint-family have the right to *dispose of their shares at their pleasure* while the property is still undivided. A widow in an undivided family has the right to succeed to her dead and childless husband’s share and to *enforce a partition* on her own account.

The United Provinces, Southern India and the Western Presidency follow the legal treatise *Mitákshará* (c. 1060 A. D.), by which the sons are considered to be joint owners with their father, and to have *by birth* an equal ownership with the father in respect of ancestral immovable property. The result is that the *right to a partition* at any time, between co-sharers, is now *admitted universally*. The son or grandson can enforce a partition of the property in the possession of the father or grandfather, against the consent of the latter, under the *Mitákshará* law. In these provinces we generally find joint holdings managed by the head of the family, though the right of every sharer is recognised. "Under the *Mitákshará*, an absolute discretion [as to the expenditure of the joint income] is vested in the manager [or head], but the family have a right to partition and to an account." (*Mayne*, 370.)

Under the Muhammadan law there is an infinite variety of heirs, and partition is effected in the very act of succession. Minute and troublesome subdivision of land and complexity of rights characterise the inheritance of this creed. To buy a Muhammadan's land is often "to buy litigation." There are usually numerous co-sharers, (in one particular case 66 were represented in court), having microscopic interests in the property, any one of whom can contest the sale and prevent the transfer of the property for years by instituting a lengthy civil suit. The conveyancing of a Muhammadan's real property is often an impos-

sible task, and the land is not a realisable asset. With such a host of co-sharers, constant friction and mismanagement by the managing partner are the usual results, and the estates are saved only by being placed under the Court of Wards.

Unlike the law of primogeniture which obtains in England, the Indian law of inheritance does not favour the concentration of capital or accumulation of large estates in a few hands ; it encourages the formation of small holdings and petty cultivation. Secondly, even if an individual builds up in his life-time a business on a gigantic scale, it does not last longer than one generation. Thirdly, "a necessary consequence of the corporate character of the family holding is that whenever any transaction affects that property all the members must be privy to it. A single member cannot sue or proceed by way of execution to recover a particular portion of the family property for himself." (*Mayne*, 379.) Then, there is the ruinous litigation which almost always accompanies the partition of property in India. Lastly, where the estate is small and the co-sharers many and dependent on other sources of income, the management is apt to be negligent and wasteful, whereas, if all the other heirs sold their rights to one (as they always do in France and Belgium), the sole owner might have put it to the best use.

**Status and custom, and their influence on rents, wages and prices.**—Until recently competition had a limited operation in India except

at the large sea-ports, which were in constant communication with foreign countries. Even now custom is a powerful factor in villages remote from railways and towns. The place of competition as an economic force was taken by status (*i. e.*, a man's social position as determined by his birth) and custom (or the immemorial practice of ancestors.) *Dastur* (or customary usage) was appealed to as a god and any departure from old ways was condemned by public opinion as an act of impiety. Apart from the stationary character of Indian civilisation and the conservative instincts of our people, there was a third cause of this, viz. the prevalence of natural economy or barter in rural India before British rule. In some remote and small villages of North Bengal grain still plays the part of money, and most things are sold, esp. in the harvesting season, at so many small cane-baskets of paddy for each. "So long as barter prevails, there are likely to be customary payments of rent, wages, and taxes; but as money is introduced, there may be frequent rearrangements of these payments and they come to be settled by competition." (*Cunningham & McArthur*, 141.)

A certain amount of competition has always been known among us, but it operated within very narrow limits, and left most sides of our economic life untouched. Morison writes, "I do not think that competition is a force of less importance in Indian than in European industry,—it is not neutralised by custom. Undoubtedly there is in India a great deal of 'econo-

mic friction' impeding the operation of general laws." And again, "Inside the narrow circle of the Indian village *competition is the rule*, but it is competition between illiterate men, ignorant of the world beyond their village." (Pp. 3 and 15) But in many villages there is only one dealer of stores, and hence competition among sellers is out of the question. The same cause operates in regulating the wages of nearly all classes of village servants and artisans. In the purchase of grains, vegetables, fruits, fish and other produce there is a brisk competition, but among local men only.

But whatever might have been the condition of India in the past, the spread of English civilisation, the substitution of money economy, and the extension of communication are rapidly breaking down the force of custom, and competition is now the predominant force everywhere except in a few out of the way districts."

**The Influence of Custom on Rents.**—It will be shown in the sixth chapter how in most countries of the world custom has a great influence in regulating rent, and also how custom comes to be broken. In India rent was settled by custom (and not by competition among the ryots) in the pre-British days and for nearly two generations after the Permanent Settlement, partly for this reason, but mainly on account of the sparseness of population. In those times of disturbance, a landlord had often to call upon his ryots to defend him; hence it was his interest to

have a large and strong body of tenants. There was plenty of good land lying uncultivated, and landlords competed with one another for attracting cultivators. But within the last fifty years the growth of population has produced the opposite condition, and we now have starving ryots competing for land and offering rack-rent for their only means of sustenance. The force of custom has, thus, been almost entirely broken in many places.

When an estate has remained in the hands of the same family that got it at the Permanent Settlement, there are generally friendly relations between the landlord and his tenants. He feels socially united to them ; rack-renting and eviction are unknown. But many of the Bengal estates were sold for default in the first generation after the Settlement of 1793 and many more have been sold for debt since then, and the new owners have very often regarded their lands merely as an investment for their money and have resorted to rack-renting. The Rent Act of 1859 has legalised custom by laying down (1) that no zamindar can enhance the rent of a plot of land beyond the rate prevailing in the neighbourhood, (2) that a twelve years' occupancy by the tenant creates in him an 'occupancy right' or permanent tenure without any title-deed, and (3) that a tenant has not the right of selling his holding unless the same right is enjoyed in the neighbourhood.

In most parts of Bihar and the U. P. the old

customary division of the crop (*batai*) between landlord and tenant still continues, though the system of money-rent is rapidly extending.

**The Influence of Custom on Wages.**—In mediæval India wages did not follow the “iron law,” but were determined by custom and varied according to the labourer’s caste or social position and not according to the severity of the task. Labourers were always paid in kind, *i. e.*, received real wages, with a small money-allowance added in a few cases. When the population exceeded the demand for labour, the surplus portion did not immediately lower the wages, but swelled the ranks of the unemployed or of beggars. On the other hand, when a sudden decrease of labourers in a particular trade took place, the want could not be supplied by bringing workmen over from any other trade. The surviving labourers enjoyed a monopoly of skill and only got *more work*, but at the old rate of remuneration. Emigration is no doubt now-a-days steadily raising the wages of *common labourers* in the congested parts of India, but even where the emigrants go, as in Assam, the wages are often fixed by local custom or contract and are not subject to the constant variations which result from free and open competition. In modern India, “competition does operate in regulating the salaries of village artisans. All the world over, wages vary much more slowly than the price of commodities, and the wages of an artisan (1) employed by a body of villagers and (2) receiving his

wages in kind, must naturally, of all wages, be the most difficult to alter. But when a village artisan is attracted to a town or to public works, the other villagers have to offer better terms in order to keep his successor at his post. Thus custom is broken. Definite alterations, too, have been made by the village elders, in the wages of labour, after some great convulsion which disturbed rural economy." (*Morison*, pp. 180 and 181.) All over India *competition* has raised the wages of the *artisan* class such as masons, carpenters, smiths, etc. But the customary remuneration has long remained unchanged in the case of doctors and indigenous midwives.

### **The Influence of Custom on Prices.—**

The price of agricultural produce was never in the past regulated by custom; as for other commodities, especially manufactures, their prices are now subject to the law of demand and supply everywhere in India, except a few out of the way places. Even in the last, the fluctuations of prices in the big towns make themselves felt though after an interval of years. Our producers now have the choice of a wider market and can get the best terms if they are sufficiently clever. But, on the whole, the Indian petty dealer, and especially the simple villager, are unable to take immediate advantage of higher prices in foreign markets, as they are too ignorant, disunited and incapable of holding out. The advantage of such a rise in prices is reaped by the middlemen or exporters, who are almost always

Europeans. For example, the price of hide has been greatly enhanced in Europe, but it took the Indian ryots six or seven years to realise this change, and until recently they were selling their hides at the old low prices. It is only in 1910 that the Punjab ryots for the first time held back their surplus wheat in the hope of a rise in Europe instead of selling it off at harvest.

### **The Organisation of Agriculture, Hand-crafts, and Domestic Industries in Rural India.**

**Agriculture.**—(1) Each locality has its special rules of land-tenure, which often respect the local customs. Sometimes the tenants possess, by virtue of old usage, the full right of sale, and sometimes they do not. In some tracts metayership is followed, in some others money rents or even competition rents prevail. (2) In the organisation of agriculture each village often acts as a self-contained body; it has its own set of artisans and servants, its special brokers, carriers and mart, and its peculiar system of irrigation. (3) In some tracts they use canal water supplied by the State for a special tax on the land; in others each holding has its own well; elsewhere the landlord stores rain-water by embankment and supplies it to the tenants in return for a higher rent. In some villages the community collectively makes its arrangements for irrigation. But speaking broadly, India has been parcelled out into millions of petty farms and scientific

agriculture and the cultivation of a large estate by one management (which result from capitalist farming) are not even dreamt of here.

**Handicrafts.**—In nearly all the rural parts of India local handicraftsmen supply the few simple wants of the villagers, or the latter resort to a neighbouring town once or twice a year to make their purchases. But certain places in India have been famous for their special handicrafts, which go to all the markets of India, e.g., the pottery of Bidar, the embroidery of Ahmadabad, the printed cloths of Brindaban, the brass-work of Benares, the *huggas* of Lucknow, etc. These partake of the nature of objects of art, and are manufactured in large villages as well as towns and usually by hereditary artisans. In some matters of local supply, however, an entire group of villages often depends on a single family or a small cluster of families living in their midst and plying a particular craft. Division of labour is naturally impossible in such small and isolated communities, and no improvement can be effected as each handicraftsman is succeeded by an apprentice trained by himself in the old methods.

The simple crafts of the hamlets are still the most important in the aggregate of all Indian industries. The weaver, the blacksmith, the potter, the oilpresser, the brazier, are members of a community as well as inheritors of a family occupation. Hence they have a sure market for their production, and their trades are regularly taught to the rising generation. (*Hunter*, 701.)

But within the present generation mill-woven cloth has penetrated to every part of India, and the weavers, beaten in the competition with machinery, have mostly abandoned their trade, while a few eke out a scanty living by making towels (*gamcha*) and coarse coating. The blacksmith in most places has lost his chief business of turning out *new* plough-shares, hoes, and big knives (*dao*), which are now imported from foreign countries ; but he continues to make the subsidiary articles as he knows the different shapes of the minor metal utensils of domestic use which different localities prefer. (Machine-made goods are all cast in the same mould and cannot satisfy peculiar local tastes.) The smith now gets higher wages than before for his *repair* work.

**Domestic industries.**—Nearly all the small industries of India are cultivated in the homes of the artisans, and all members of the family help in their processes, *e.g.*, women and children conduct the easy process of reeling the thread. This arrangement tends to reduce the cost of production and ensures honesty, careful supervision, and the apprenticeship of the son to the father. Cotton spinning, for instance, was a domestic industry among Bengali women in pre-British days and great fineness and evenness of thread resulted from their hereditary skill. The prevalence of caste among us necessitates the pursuit of industries *at home*. Factories are a very recent innovation here ; the Indian workman has for ages been accustomed to take his work

to his home and finish it at his leisure ; he is averse to congregating in a factory and working for regular hours. The disadvantages of this system are, first, that the decay of any industry ruins whole families without any exception, and, secondly, that any rapid increase of production to meet a new or distant demand is impossible.

Domestic industries are valued in the modern world not as a substitute for but as supplementary to factory work. They enable every member of a family to earn something, and utilise the labour of those who cannot give their whole time to production or cannot work away from the home. India, being the land of the caste and *purda* systems, needs domestic industries even more than Europe. The successful introduction of small industries to be carried on at home, will be the salvation of millions, especially of the helpless Hindu widows.

**Caste guilds.**—(1) A caste is often a trade's union. Most of its members follow the same profession, and are kept in discipline by the *punchayet* or representative heads of the caste. Not only in industries but even in petty trading each caste has its special work. Many of the hundreds of sub-castes or sections into which the Hindus (and in some places the Muhammadans also) are divided, were entirely functional in their origin. Thus, the thread-dyers form one sub-caste, and the thread-spinners another. It is due to caste that the training of apprentices and poor relief

are ensured, and each individual workman, so long as he does not disobey the rules of the caste-leaders, is backed by the strength of the whole caste in his struggle with capitalists or purchasers. (See *Hunter*, 245-249.) This is a great advantage from the workman's point of view, but caste also depresses individual liberty and prevents invention or the reform of any old industrial process.

**City industries.**—Many industries were highly developed in India and gained a world-wide celebrity during the Muhammadan period. They were all carried on in cities or in clusters of villages leading a non-agricultural life, which were cities in effect. These manufactures formed India's chief exports till the end of the 18th century. Usually a particular industry had a particular city for its chief seat, e.g., muslin at Dacca, silk at Murshidabad, inlay metal-work at Bidar, shawl weaving at Amritsar, brass-work at Benares, carpet weaving at Mirzapur, horn manufacture and silver filigree work at Katak, and wood-carving and bronze work in certain cities of Madras. In each such town the best workmen of that trade assembled, and their skill was perfected by long specialisation and daily intercourse with other masters. Whole streets were occupied by the members of the distinctive craft of the place and the importance and prosperity of the city depended entirely on them. Their productions commanded the whole Indian market. The European travellers of the seventeenth century have noted the

chief industries which they saw flourishing in different Indian cities. Many of these were directly promoted by the patronage of the Emperor of Delhi or his provincial governors (Constable's ed. of Bernier, 259.) After the demand of the rulers had been satisfied, the public made their purchases or gave their orders. Such were the conditions of the embroidery of Ahmadabad, the enamelling of Delhi and Lucknow, and the "India paper" manufacture of Kashmir. The best goldsmiths, too, have lived in cities, but not exclusively in any particular province. Some of these city industries (esp. muslin, silk and shawl weaving) depended for their raw materials on the neighbouring villages. City industries command more distant markets and can meet an increased demand more quickly than rural ones. Yet, even in the cities, we had no factories, except the few work-shops (*karkhanahs*) owned by the Mughal emperors. Every artisan did his work by himself at home, though he had usually to be supplied by the customer with the materials (or a part of the price) in advance. (For the industries of the Mughal times, see my *India of Aurangzib : Statistics, Topography, and Roads*, published in 1901.)

### **Muhammadan guilds and industries.—**

Islam being a democratic religion, Muhammadan workmen form brotherhoods more quickly and extensively than Hindu artisans, though a Muslim trade-guild, *when once formed*, has a tendency to become exclusive of other Muslim guilds just like a Hindu caste ! (See

*Bernier*, 259.) Most large cities of Mughal India had their guilds of workmen, who lived together in the same ward (called *mahalla* in N. India and *purá* in the South), which was often walled off from the rest of the town. Each guild had its special religious processions, festivals, dead saints, and mosques (with schools attached). The guild raised money, by deducting a certain percentage on sales, for communal purposes, such as trade dinners, relief of poor brethren and the building of mosques, besides doing the ordinary duties of a trades' union, viz., (a) putting down unfair competition among the members, and (b) preventing deterioration of the standard of workmanship or materials. The finest mosque in one of the cities of Oudh was built by the local Muhammadan cloth weaving guild in this way. Certain industries of India have been entirely in the hands of Muhammadans, such as artistic book-binding, paper-making, leather-work, silk-embroidery in Benares, fine steel work, damascening, copper-smithy, etc. But most of them are now in decay.

**Indigenous organisation of trade and transport.**—The internal trade of India, i.e., the work of distribution is entirely conducted by the people of the country. The Vaisyas or trading caste of Manu's time have disappeared. But even now in the different provinces internal trade is mostly confined to certain classes of people, e.g. in Bombay to the Parsis, Gujaratis and Marwaris, in the Deccan and Mysore to the *Lingayet* sect, in Madras to the Chetti and Komati

castes, in the Punjab to the Khatriis, in the U. P. to the Banias, in Bengal and Assam to the Marwaris, who show remarkable hardiness, perseverance and enterprise, and penetrate to every nook of the land in search of new markets. Most of these are petty dealers, who buy from wholesale importers at Calcutta and other big ports through a chain of middlemen and personally sell their wares in their chosen localities. Each village has at least one resident trader, who combines in his own person the functions of money-lender, grain-merchant, cloth-seller (in a few places only), and miscellaneous dealer. This man, called the **Bania** or Maha-jan, has been condemned as an usurer, but he is a very useful person, and in his absence the whole rural economy would collapse, as "he is the only thrifty person among an improvident population" and he supplies "capital to the land in the minute doses which the agricultural condition of India demands. (Morison, 101, *Ind. Emp.* IV. 523 Yusuf Ali, 61-63.)

In every fairly large village a *hat* or "market on circuit," is held twice a week, the stall-keepers visiting different centres in rotation on the days fixed for each. Permanent shops are found only in the biggest villages, which aspire to be towns. In the petty hamlets there is sometimes a resident store-keeper, who combines agriculture with retail trade. He has no regular shop, but keeps his store inside his house and brings out the

things as his customers call for them. During the agricultural season he opens his "shop" only after his return from the field. A most important centre of distribution is the *mela* or fair, held once a year on some religious occasion, at which the people of many villages assemble and a brisk trade is carried on.

Taken collectively the Indian cultivators are at once the chief producers and consumers in the country. They expect the dealer to come to their own doors. Hence an army of pedlers or travelling salesmen is spread over the country, going from village to village, chiefly in winter with their wares and supplying the local needs for miscellaneous goods, especially metal utensils and European manufactures. Their only occupation is retail dealing among the villagers and they buy their stores in some provincial chief town. Difficulty of transport is no hindrance to this branch of internal trade, because each pedler's stock is small and can be carried on the head of a coolie or the back of a pack-animal. Increasing numbers of Peshawari Afghans are engaging in this trade, cheap German winter clothing being their speciality.

In Lower Bengal, the land of waterways, we often see trade done in boats. Barges loaded with earthen ware, mangoes, jack-fruits or kitchen vegetables, pass through the rivers and *nullahs*, and the villagers on the two banks buy their stores from them. An enterprising Calcutta publisher even sent a big boat (*budgerow*) load of his

books and patent medicines to make a voyage on the Nadia and Murshidabad rivers as a travelling shop !

On the *export* side of our trade we have a few very rich wholesale shippers at the chief ports, all of whom are Europeans with a few Parsis. They buy from the villagers either through their agents, or oftener, through a chain of middlemen. Hence, in the harvest season the country is covered with travelling brokers, who buy jute, grain or cotton in small quantities from the ryots and collect them in local centres. A richer class of brokers buy at these centres and accumulate their goods in the district or provincial centres, whence they are taken by the highest class of brokers or the shippers' agents to the ports of embarkation, viz., Calcutta for jute and rice, Rangoon for rice, Karachi for wheat, and Bombay for cotton. Each staple of export has its special district centre, e.g., Sirajganj for jute, Barisal for rice, Lyallpur for Punjab canal wheat, Hoshangabad for cotton, Rungpur for tobacco leaf &c. Travelling brokers assemble here for a few weeks in the year at harvest, a brisk business is done and new post offices opened ; but when they depart the places return to their normal quiet and obscurity.

In the days before railways the transport of grain and other bulky agricultural produce to long distances was extremely difficult and almost unknown, Hence a famine in one part of the country could not be relieved by importing the surplus crops of another. In ancient

times only costly manufactures and objects of art were transported to distant places. (See *Ind. Emp.* iii. 301).

**Indigenous Organisation of Banking and Agricultural Credit.**—The trading classes described above were also the only bankers of India. Marwari cloth-dealers and the heads of rich temples and monasteries (*maths*) often receive deposits and lend money at interest. In the big towns the bankers are mostly Marwaris or Khatris, and they conduct nearly all moderate financial operations within the country. Their main work is the transmission of money by means of *hundis* or notes of credit, and they have correspondents in many distant parts of India. A Marwari firm is always a family concern, and is usually carried on with remarkable efficiency from generation to generation, dishonesty in the officers and bankruptcy of the firm being very rare. Much of their capital is locked up in the form of loans to *zainindars*, and they seldom finance modern manufactures. The new joint-stock banks on European lines which Indian syndicates have been establishing (esp. in Bombay and the Punjab), are diverting many depositors from the Marwari family banks, and the latter are distinctly losing ground in the chief towns.

The village Bania described above is the only rural banker. His high rate of interest is due to the bad security of his debtors. The vast majority of Indian Aryots have no ownership in their lands and consequent-

ly no credit. All that they can mortgage is the expected harvest, which is entirely dependent on rain, and therefore uncertain. The chief obstacle to agricultural improvement in India is the weakness of rural credit. On the other hand, as the price of land has risen, the ryots who happen to possess a permanent (or thirty years') tenure, enjoy a dangerously facile credit. The presence of the Bania enables them to get loans easily and so tempts them to extravagance for marriage and other unproductive purposes. Banias and sometimes zamindari officers lend money to the cultivators on the security of the next harvest, and the rate of interest in such cases is usually 37½ p. c. Bad debts are frequent, and have to be written off after the ryot has been ruined and turned into a penniless day-labourer.

The money-lending agencies of India may be classified thus :—

#### I. Rural bankers—

1. The BANIA or Mahajan, whose functions are twofold, viz., (a) to supply agriculture with capital (which is good), and (b) to practise usury by lending money for unproductive purposes (which is bad).
2. The recently started CO-OPERATIVE CREDIT SOCIETIES, which almost exclusively finance agriculture. The urban societies are as yet very few.
3. The GOVERNMENT, which grants *tagvai*

loans to the peasants in years of distress, and recovers the amount in better years. This system has been inherited from the Mughal emperors.

## II. Indigenous Urban Bankers—

4. The SETHS or Sahukars, managing hereditary family banks (not joint-stock) with large capitals.

They (a) chiefly advance loans on the security of landed estates or ornaments, (this is usury);

(b) finance inland traders or the distributing agency;

(c) sometimes help with capital or loans *local* manufactures.

## III. Modern Joint-stock Banks at the provincial capitals—

5. The EUROPEAN BANKS chiefly transact exchange business, assist the foreign trade, and to a lesser extent finance industries and transport agencies also.

6. The Indian Banks mainly finance industries and the inland trade, and often grant loans to zamindars, just as the Seths do.

## IV. The Postal Savings Banks—

7. They help the middle class people of the towns (and a few of the villagers) to save money. But such savings are not capital, as the banker (viz. Government) does not employ the deposits.

reproductively.

#### V. Amateur Money-lenders—

8. Zamindars' officers who practise usury in the villages like the Banias.
9. Temples and monasteries in the cities lend money on the security of house-property and ornaments.
10. Professional men (mainly lawyers) in the district towns, who open "Loan Offices" on a joint stock, and exclusively practise usury.

Several members of class 4 have become land-owners by buying up the estates mortgaged with them. Muhammadans are forbidden by their religion to lend money at interest, and hence the higher and richer classes among them abstain from banking; business and sometimes even do not draw the interest on their deposits in the banks ! But the lower classes, especially in Bengal, unhesitatingly engage in money-lending when they happen to have the funds. The Peshawari Afghans are as often usurers as pedlers.

#### **Co-operative Credit Societies.—**

The indebtedness of the peasantry is not peculiar to India. All over the world we find it a normal state of things for the small farmers to be constantly in debt. In the countries where peasant-proprietorship prevails with equal rights of all children, and one heir has to buy out the other heirs, he becomes heavily involved in debt in the very act of succeeding to the property, and has therefore no capital left for making

improvements. Moreover, in most civilised countries, owing to the pressure of population on the soil, intensive cultivation has to be practised, which is very costly. Agriculture being a precarious industry, dependent upon the seasons, the peasant in a bad year suffers a heavy loss for no fault of his own, and he must borrow in order to tide over the period of difficulty. Plough-cattle and the better kinds of agricultural implements cost more than the small savings of the average peasant; and he must borrow in order to buy them. Thus agriculture, except in the case of the capitalist farming of England, cannot go on without borrowing.

In India the indebtedness of the peasantry is of a more intense form; in some districts more than half the ryots have to borrow even their seed-grain, and very often three-fourths of the peasantry are in debt and their running account with the *mahajan* is never closed. The recent increase in the price of agricultural produce, and consequently in the value of land, has enormously increased the peasant's borrowing power. As the Indian peasant is ignorant and improvident he borrows not according to his need, but according to his capacity. Hence his extravagance and indebtedness have increased with his increased credit. Easy credit leads to reckless borrowing and the ryot's debt has increased more rapidly than the value of land.

The British Government has tried to remedy the evil by restricting (in the Punjab and Bundelkhand) the peasant's power to sell his land except to members

of a *bonafide* agricultural tribe. The professional money-lender has thereby been discouraged from lending money to the ryots, as he can no longer buy their holdings in default of payment. This paternal legislation is justifiable only where the peasants are helpless and foolish like children. It has the theoretical disadvantages of reducing the ryot's credit and interfering with the freedom of contract. A better solution of the problem of agricultural indebtedness is the establishment of village land-banks and co-operative credit societies like the Raiffeisen banks of Germany.

Raiffeisen (died 1888), a humble village mayor of Western Germany, applied Schulze-Delitzsch's principles of co-operation in banking among small capitalists from the city to the rural population, (with some important changes.) He established his first regular loan society of this type in 1864, and the movement became a great success after 1879. Wollemborg founded similar institutions in Italy.

Raiffeisen's first aim was to substitute for helpless individual peasants a strong associated body. He saw that the credit which the individual could not command, would be accorded to an association framed in such a manner as to inspire public confidence. As his association was based upon *unlimited liability*, it became the direct interest of the members to exact a rigorous test of good character from candidates for membership. Each association should be strictly local..... The reserve fund must never be divided among the members, hence

they will have no temptation to practise usury.  
(*Dupernex*, 39-40, 172.)

These societies have two aims: (1) to provide the peasant with facilities for borrowing at a low rate of interest, so that agricultural improvement on borrowed capital may be profitable, and (2) to guard against the peasant's tendency to borrow imprudently and to spend the loan unproductively. The educational influence of such banks on the character of the peasantry is even more important than their economic results. Where they have been successfully worked, the peasants have been raised to a higher level of thrift, prudence, self-restraint, business capacity, and mutual help. Such a bank "forms a centre of local progress and reform. All are admissible, even the poorest, if they are of a worthy character. In Italy the mere possibility of joining a society [of this kind] has reclaimed men from drunkenness and extravagance, and has given them an impetus to sobriety, industry and education." (*Nicholson*, i. 147.) It is difficult to introduce such societies among a people of low intellect and character; but where the attempt succeeds, the people learn confidence, thrift, self-help, and mutual help through association.

A co-operative credit society is worked in the following manner. (1) A bank is started by some select persons in a locality subscribing the capital among themselves either entirely, or raising a portion of it on their own credit. No member is permitted to take

more than a fixed number of shares. (2) The bank lends money only in its own locality, *i.e.*, the creditors and the debtors belong to the same place and know each other. Strict care is taken that the new applicants for membership are men of good character. (3) The managers of the bank work gratuitously, and the dividend on the shares cannot exceed a low fixed rate, usually the market rate of interest. The rest of the profits are added to the reserve. (4) Loans are given only to known persons and for productive purposes, such as agricultural improvements, the purchase of plough-cattle, digging wells &c.

The general features of a co-operative credit society are the following :—

(a) It is strictly *local*; the limits of the village (or group of small villages) are the limits of its membership and operation.

(b) The administration is equally local; members alone can hold office, and their services are *gratuitous*; hence, economy in the *management*.

(c) There is but small share capital; all funds being borrowed on the corporate security of the members and of the reserve; hence all *profits* (after paying the interest) go to swell the *reserve*.

(d) *Only members*, *i.e.*, residents of the particular village (or group of small villages) *can get loans*. “The bank is at the borrower’s doors.”

(e) All funds are the result of local thrift; hence these banks create local capital and cause such capital

to be locally employed in a reproductive manner.  
(*Nicholson*, i. 144-147.)

In short, the bank is managed gratuitously (and therefore economically) by the most substantial and trustworthy men of the community who have a perfect knowledge of the applicants for loans and can reject all unworthy men. As shareholders of the bank can themselves borrow money from it on easy terms, the peasants are induced to practise thrift and industry in order to qualify themselves for the advantages of membership. If a debtor proves false to his contract and spends the loan unproductively, he can be immediately checked, or at the worst prevented from contracting fresh debts. Moreover, the public opinion of his neighbours, as represented by the managers of the bank, effectually holds him to his promise in most cases and prevents fraud. Even more important is the moral good done by such banks, *viz.*, "their steady *educative influence* in matters of thrift, association, and self-help, and their tendency to develop high forms both of individual capacity, of public life, and of national character."  
(*Nicholson*, i. 372.)

The Indian Government passed on 25th March, 1904, a Co-operative Credit Societies Act, to "encourage thrift, self-help, and co-operation among agriculturists, artisans, and persons of limited means." In the next few paragraphs I summarise the main provisions of this law.

The Societies are divided into three classes,—central,

rural, and urban. A *Central Society* is a union of the representatives of a number of small societies affiliated to it. It raises loans and accepts deposits on behalf of the latter, because it can better command the confidence of capitalists. In a *Rural Society* at least four-fifths of the members must be agriculturists, and in an *Urban Society* the same majority are non-agriculturists. Each society consists of ten or more members above the age of 18 years, residing in the same town or village (or group of villages), or belonging to the same tribe, class or caste.

The rural societies as a rule work with unlimited liability and without share capital (except in Madras); the majority of urban societies have limited liability. Rural Societies are forbidden by law to pay dividends to the members, but all profits must go to the reserve. Every urban society must set apart each year a quarter of its profits to form a reserve, before paying dividend. Every member must hold one or more shares in the society (*i. e.*, he must have a pecuniary interest in it.) A society shall make no loan except to a member or to another rural society. Money should not be lent on the security of movable property. The following privileges have been granted to such societies by Government :—

- (1) The shares are not liable to attachment or sale by a civil court decree.
- (2) Next to land revenue and rent, a society's claim is prior to that of other creditors, upon the crops, cattle, implements, and raw materials of a member for

the unpaid portion of the loan advanced by it to him for the purchase of the last three.

(3) Free audit of the accounts of each society by the Registrar appointed by the State.

(4) Exemption from income-tax on profit or dividends, from stamp duty on documents, and from registration fee.

(5) As soon as the Registrar of Co-operative Credit Societies registers a society (free of charge), it enjoys all the advantages of a body corporate under the laws.

In Bengal and C. P. loans are mainly issued for productive purposes only ; elsewhere there is no such restriction, and loans are granted for the repayment of previous debts to the professional usurer, for marriage &c.. The societies derive their resources from members' deposits, Government loans, and loans from non-members. The progress of the movement will be seen from the following tables.

Numbers of Societies	Middle of 1907	Middle of 1908	Middle of 1909	Middle of 1910
Central	14	7	15	
Urban	89	149	227	
Rural	743	1,201	1,766	
Total	846	1,357	2,008	
Number of members	91,343	148,429	184,889	

The capital of the societies in *lakhs* of Rs. was thus raised :—

	Middle of 1908	Middle of 1909	Middle of 1910
Loans from private persons	18.25	40.9	
Share capital	9.31	14.77	
Deposits by members	9.19	16.18	
State aid	6.51	6.86	
Reserve	0.78	1.93	
Total	44.07	80.65	

Rural societies can play a very useful part by acting as village *granaries*, and lending grain for the support of the ryots and for seed. Mr. Dupernex strongly recommends that they should keep their reserve in grain and not in Government paper, as grain rapidly appreciates during a scarcity and is also easily convertible into cash, while the contrary is the case with Government paper. (*People's Banks for Northern India*, 229.)

*Grain Banks* have been started in Mysore, Bengal, the Punjab, and the U. P.. There were 28 such banks with 7000 members in Bengal in June 1907.

Madras has two very interesting types of indigenous co-operative societies called *Nidhis* and *Kuttu-chitti* funds, for which see Nicholson's *Report*, i.

In West Bengal these societies are making satisfactory progress.

	1909	1910
Capital	... $3\frac{3}{4}$ lakhs	7 lakhs
No. of members	14,640	22,871

The movement is tending to create a revolution in rural Bengal. The ryots have developed an extraordinary capacity for united action, and the Co-operative Credit Society is stimulating interest in education and in sanitation. A demand for night and vernacular schools has sprung up to which the local societies contribute out of their profits. The villagers in certain districts are beginning to submit their disputes to the Co-operative Committees. Another most hopeful development is the discouragement by the local committees of extravagant expenditure upon marriage and funeral ceremonies. As the members of the society stand to lose if one of their number borrows more than he is able to repay, many cases have arisen where the local societies have cut down the amounts of loans for such ceremonies. In this way village opinion which compelled the ryots to incur ruinous expenses on ceremonial occasions, has now the opposite tendency.

## CHAPTER III.

### THE STATE.

#### **Pax Britannica and its economic effects.**

—The British have established the rule of one power over India, and brought even the native states under their suzerainty. Thus, absolute internal peace has been established in the place of anarchy and the struggle of kingdom against kingdom, race against race. At the same time the strong arm of Britain has made foreign invasion impossible. Since the day when Gilbert chased the Afghan horse back into the Khyber Pass (1849), no armed foreigner has trodden the Indian soil as an enemy. The results of the peace that now reigns over the land are:—

- (a) The security of life and property from the suppression of *dacoits* or organised gangs of robbers.
- (b) The safety of the roads, in consequence of the extermination of the Thugs and lawless chiefs and the establishment of a regular police. Merchants can now travel far with their goods without any fear of being robbed on the roads.
- (c) Peace has fostered an immense increase of population, i. e., of the labour supply.
- (d) Increase of population has made necessary and peace has made profitable the extension of cultivation and internal commerce. Hence the prices of land and of agricultural produce have risen, to the benefit of the landlord and the cultivator.
- (e) At the

sametime the cost of production has been reduced in proportion to the decrease in the cost of defence and watching. Formerly skilled industries could be carried on and even tolerably rich people could reside in security, only in walled towns or in moated granges. Our old private houses were built with a view to stand a siege. In Oudh even villages had mud walls or impenetrable thorny hedges round them in the Muhammadan period. This expenditure on defensive construction is no longer necessary. (f) Peace has not only favoured the accumulation of capital, but also tempted it to come out of its hiding places, because no man now runs the risk of being tortured and plundered if it is known that he has wealth. Hence, British peace is destroying the "shyness of Indian capital." (g) This increase of available capital is steadily lowering the rate<sup>1</sup> of interest. (h) Moreover, now that India is a part of the British empire, we can import foreign experts to be our teachers in manufacture and to run our mills, at much lower wages than in the troubled times before British rule. Under the Mughal emperors, the European artificers who cast cannon were attracted to their dominion by very large rewards, and had then to be prevented by force from running away.

The most striking example of the benefits of British peace is to be seen in the Bombay Presidency, which had been devastated by incessant wars for centuries before the English annexed it (1817). Population had greatly declined through war and famine, which

was then the inseparable companion of war. Large areas of arable land had lapsed into deserts or jungles, and innumerable robber bands roamed over the country. The English completed their first settlement of the province about 1825, and within fifty years of it the commercial and industrial prosperity of Bombay rivalled the agricultural wealth of Bengal, the most fertile part of India. Similarly, in the rich districts of Noakhali and Backerganj in East Bengal, a wide belt of land along the rivers had been utterly depopulated by Burmese pirates and remained so as late as 1781 when Rennell drew his *Bengal Atlas*. These are now the richest growers of rice and betel-nut.

### **The Disadvantages of Pax Britannica.—**

(1) One of the greatest natural checks on population, *viz.*, war, having been removed, the Indian people are increasing too fast for the food supply under the old unscientific system of cultivation, and we have an almost chronic state of scarcity which, in adverse seasons, is intensified into famine. The rapid transport of food to affected areas, which railways have rendered possible, can alleviate but not prevent famines. The increase of population without any advance in the standard of comfort and sanitary knowledge of the common people has led to overcrowding (especially in the cities), and the death-rate has greatly risen in recent years. In some districts of Lower Bengal it has overtaken the birth-rate. Thus, Nature is sternly restoring the equilibrium. (2) British peace, by making it

safe for foreign manufacturers to send their cheap machine-made goods to India, has killed our indigenous handicrafts. Every year numbers of Indian skilled workmen, such as weavers, smiths, etc., being defeated in the competition with foreign manufacturers, have to give up their hereditary trades and swell the ranks of poor landless labourers in the villages. They sink to a lower stratum of society and increase the pressure on land. (*Report of Famine Com. of 1898, Ranade*, 29). The Indian workman is ignorant and untrained in modern methods, and he is sure to be exterminated in a competition with foreigners armed with all the resources of modern science and organisation. Thanks to British peace and railways, European manufactures penetrate to the humblest Indian village and the Indian artisan's occupation is gone. The growth of *modern* industries is the only possible salvation of our surplus population. (3) Foreign capital is being invested in India more and more in proportion to the increased security of the country. This is partly a gain and partly not. These foreigners have greatly extended the field of Indian labour and caused the development of many natural resources which would have remained neglected (at least for some generations) but for their enterprise. But at the same time they have quite naturally forestalled the native capitalists of the future by taking up the most profitable lands and concerns. The belated Indian capitalist who is now venturing into the same field, finds that only third-

rate concessions are left for him. For this reason, in Japan foreigners are debarred by law from owning land and acquiring mining concessions, and the Railway Act prohibits the pledging of railway properties to aliens,—though eminent statesmen like Count Inouye and Baron Shibusawa admit that such restrictions retard the industrial growth of their country. (*Japan by the Japanese*, 315, 387, 410.) But “the conservation of natural resources” for the future of the nation is of deeper importance to a people than the quick development of mines and industries. Most of these foreign concerns (a) have their directing boards in England, (b) employ foreign labour except in the lowest and least-paid grades, and (c) send their annual profits outside India to be paid as sterling dividends. They, no doubt, exploit the natural resources of our country, but it is for their own gain, and the only classes of Indians whom they benefit in the process are the landowners who granted them concessions and the coolies and clerks whom they employ. [The good done to India by these foreign concerns will be described in Chapter V.]

**What British rule has done for India.**  
**economically.**—The economic change can be summed up by saying that British rule has *modernised India* and made her free from the mediæval spirit. The most noticeable feature of this New India is that the country is no longer isolated, but has been *connected with* the whirlpool of *the world's commerce* and

speculation. Our horizon has been immensely extended. A man's opportunities are very much greater now than they were a century and a half ago. He has a larger market to take his goods to, a wider field wherein to hire out his skill, and a more numerous body of suppliers to choose from, and he may deal in transactions extending over provinces and even countries, instead of being confined within the narrow bounds of his village or city, as in the days of our ancestors. Thus, greater careers (economically) have been opened to the clever and the daring, though the weak, the dull and the lazy find it harder to live in this new world of hurry and strenuous toil than in the old days of peace and rude plenty.

In the sphere of economics open competition is the rule, and advancement depends not on race or creed, but on merit alone. Here, career has been opened to talent as the result of British rule. Men are raising themselves from very low beginnings to wealth and influence, by their inborn capacity for managing labourers, supplying contracts, and conducting industries. In the present age their *opportunities* are much *greater* and their rewards on a vaster scale than was possible in mediæval India.

At the same time *individualism* has been *developed* in the place of the *collectivism* which held sway over our ancient society. A man can now safely be in a minority of one; he can defy social opinion by leaving his hereditary profession or creed. Apart from the

strict toleration enforced by the Government, the very fact that our rulers are a casteless and individualistic people, saps the foundations of our old collectivism. Slavery has been abolished. It lingered in India as late as 1810, when, according to Dr. Buchanan Hamilton, a male bondsman could be purchased in the Purneah district for Rs. 17. The dignity of labour is steadily asserting itself against status. This individual freedom will, in future, be the root of invention, though its work at the outset has naturally been merely destructive. Then, again, the English have placed Science at the service of man, in the departments of production, transport, sanitation and medical relief. Contact with verity is the root of Science; it does not care for custom or convention. Hence, in proportion as Science has been advanced in India, a social and economic reconstruction has been silently set on foot.

Other effects of the modernisation of India are the *substitution of money economy* for natural economy, (*i. e.* of cash for barter), of definite contract for vague usage, of machinery for manual labour, of corporate effort for individual undertakings (such as joint-stock firms in the place of family concerns.) Hence, works which the richest banking houses of old could not undertake are now easily financed by our joint-stock banks. Public corporations carry out water works, land reclamation schemes, and harbour extensions, the cost of which would have staggered our kings in the past.

The influence of British rule in increasing the capital

in circulation and giving us a modern system of communications and transmission of news, has already been noticed. From the latter cause our business has gained wider range and greater mobility. A factor which we are apt to forget, but which greatly contributes to the same result, is the establishment of one currency and one language for public business all over India. The confusion, loss and waste of time which result from the existence of divers currencies and variations of value among the same class of coins according to differences in the year of coinage, can be easily perceived by even a day's journey from British India to the Nizam's Dominions. On the other hand, not to speak of our metallic currency, even a Government currency note has one fixed value from Simla to Cape Comorin. The benefit to trade from such a fixed and portable medium of exchange, is very great.

**A study of a big capital** like Calcutta reveals the full extent of the economic modernisation of India. The following features are most noticeable :—

(a) Higgling has given place to fixed prices not only in the bigger shops, but also among the retail traders of foreign goods in Chandni Chowk, Radhabazar and Murgihatta, and among the dealers in country made brass utensils and foreign cutlery in Barabazar.

(b) The value of time is recognised and punctuality practised as a habit. This is observable not only in the European offices, but also among the servants of many Indian employers. The makers of tin-boxes,

sieves, wooden cases and furniture, and the braziers and copper smiths, who live in the narrow lanes, ply their trades all the day with patient regularity, with very few intermissions of idle chatting. Evidently they have got the keen money-making spirit of the west, and are determined to make every day yield the utmost possible amount of work.

(c) Advertising has made great progress. Apart from posters, handbills, newspaper advertisements and other printed means of drawing the consumer's attention, the attractive decoration of shop-windows (which was not practised even by the European firms of Calcutta before 1860), has been developed into a fine art, and houses in the commercial quarters are being rebuilt with a view to secure big front windows.

(d) The concentration of a vast population in one city offers a ready market for immense quantities of goods. Hence the rise of a class of wholesale dealers and importers and of specialised dealers in particular varieties of goods.

(e) The attraction of a big city alters the economic condition of the district around it over a radius of a hundred miles or more (by rail.) The mechanism of the food supply of Calcutta deserves a special treatise by itself. There is a belt of market gardens around it, which has already spread beyond Dum Dum. Here everything is grown solely in view of the Calcutta demand, but the transport is usually by cart or boat. Fish comes by rail from Damukdia and Goalundo,

125 miles away, mango, potato and cauliflower from Patna, 330 miles distant, poultry from Bihar, sheep and goats from Buxar, still further off. The dairy market at Poradah (103 miles) has been known to throb in sympathy with the Calcutta market. [Similarly, the summer capital Darjiling is supplied with fish from Sara Ghat, Katihar, and even Calcutta, more than 300 miles away.] Special crops are raised in particular spots and despatched in their entirety to Calcutta. For instance boat-loads of edible steams (*dántá*) arrive from a certain place, where the people cultivate the Calcutta market in respect of this article only. Throughout a belt of a hundred miles or more local prices are raised to the Calcutta level, after making allowance for the cost of transport and the inevitable extortion by the railway men and the police.

**The chief British Indian systems of Land Tenure.**—Three systems of land settlement are found in British India :—

(1) The Permanent Settlement, which occurs in nearly the whole of Bengal, the Benares Division of the U. P., and the north-eastern part of Madras (between the Godavari and the Mahanadi).

(2) The Mahalwari or Village Settlement, which is found throughout the U. P., the Punjab, and the Central Provinces,—while in Oudh villages are placed under *taluqdars* or middlemen with whom the Government deals directly, but who have little power over their tenants.

(3) The *Ryotwari Settlement*, which prevails in Bombay, Sind and Madras. The principle of this system is also applied to Assam and Burma. A few hilly tracts in Bengal and the coast strip of Orissa have been *temporarily settled*.

One-fifth of the total area of British India has been permanently settled, viz., about  $\frac{5}{6}$  of Bengal and Bihar,  $\frac{1}{8}$  of Assam,  $\frac{1}{10}$  of the U. P., and  $\frac{1}{4}$  of Madras. Of the total land revenue 53 p. c. comes from the first two classes of lands, and 47 p. c. from the ryotwari tracts.

I. The **Zamindars** were originally agents of the Muhammadan Government for the collection of revenue and had no right to the land. But the fact of Bengal being a frontier province far away from the capital of the Mughal empire and the ever-shifting character of its rivers and alluvial land surface (which made a new survey necessary every 2 or 3 years), enabled the zamindars in the seventeenth century to acquire in practice a hereditary ownership of the soil with many of the powers of the feudal barons.

In 1793 Lord Cornwallis made the Permanent Settlement with the zamindars, by which (a) he recognised them as *proprietors of the soil* with the rights of free *hereditary* succession, sale and mortgage, but subject to the loss of their property on failure to pay the revenue on a fixed date. (b) He limited for ever the State demand to a *fixed* revenue and certain duties or services. Some of these services were afterwards (1870) commuted into cesses. (c) He stipulated that the zamindars should

safeguard the rights of their tenants by granting them *pattás* or documents stating the area and rent of their respective holdings. (d) The zamindars were made "subject to such rules as might be enacted by the British Government for securing the rights and privileges of the tenants in their respective tenures and for protecting them against undue exaction or oppression." All *abwabs*, or cesses levied by the zamindars in addition to the rent, were abolished. The transit duties and road and ferry tolls were taken over by the Government, but the market tolls and profits from fisheries, trees and waste-lands were left entirely to the zamindars. (e) The *taluqdars* of Bengal were raised to the position of zamindars and allowed to pay a fixed revenue directly to the Government, instead of through a superior zamindar. (f) In Madras and Orissa many petty tributary chiefs have been deprived of their ruling powers, and reduced to rank of zamindars, subject to the payment of a fixed revenue.

**II. Village Settlement (*Mahalwari*)**—The revenue is settled for a limited period (30 years in the U. P. and 20 years in the Punjab and C. P.), with the entire body of villagers who are *jointly* and separately *responsible* for the revenue of the whole village. Their head, called the *Lambardar*, signs the agreement with the Government to pay the revenue, on behalf of the villagers. The total revenue is then apportioned among the villagers, some of them retaining their ancestral shares of the village-lands subject to the

payment of this revenue. The assessment of the revenue by the village council (or *Lambardar*) is supervised by the Settlement Officer of the Government and the village maps and records of right are carefully preserved and brought up to date. The Government demand is estimated by a careful calculation of the value of the land, the price of the crops, and the recorded actual produce of the fields. The rate fixed at each new settlement cannot be enhanced during the next 20 or 30 years. But the Government remits the revenue or a portion of it in years of famine.

In the mahalwari settlement the Government deals only with middlemen,—whether individuals or groups of villagers,—who are held responsible for the rent. Nearly half the area thus settled is cultivated by these middlemen themselves, and the other half by inferior tenants subject to the middlemen. The Government demand was formerly 90 p. c. of the net assets, but it has now been reduced to 50 p. c. or even less; except in Bombay and the C. P., where there is no limit to the maximum. The *net asset* is taken to be the economic rent which the actual cultivator pays to the superior proprietor, where there is sub-letting. In other places the net asset is arrived at by deducting from the assumed price of the crop the approximate cost of production, (including the peasant's subsistence, the depreciation of his implements, and the remuneration of the village menials,) and a little extra for his luxuries. But all these calculations are made entirely

at the discretion of the Settlement Officer, who is, however, directed by the rules to consider the character of the soil, the price of crops, and the rent of neighbouring fields (where there is sub-letting.) From his decision there is no appeal to any rent court.

In addition to the revenue thus settled, *cesses* have been imposed for (a) roads, schools, and dispensaries ; (b) the remuneration of village officers, such as the headman, the accountant and the watchman ; and (c) "insurance against famine" [abolished in 1906.] The usual rate of the cess is one-sixteenth of the revenue.

In the province of Oudh, the Government settles the revenue of a group of villages, for the usual term of 30 years, with a *talugdar* or chief, instead of with the community of each village separately. The revenue payable by the *talugdar* is the total of the sums levied by him as rent from the different villages under him, after deducting the cost of collection and the sum which the Government is pleased to leave to him for the support of his life and dignity. Thus, the *talugdars* of Oudh differ from the *zamindars* of Bengal in two respects : (1) the settlement with the former is temporary, and (2) they have no absolute right over their estates such as the Bengal zamindars possess. Hence the *talugdari* is a double tenure, i. e., the Government estimates and fixes the revenue of each village (which is collected by the *talugdar* as his *rent*), as well as the total amount to be paid by him to the Government as *revenue*. In fact

the *talugdar* is merely a big revenue-farmer with some pecuniary gain, but none of the rights and influence of the Bengal zamindar.

**III. The Ryotwari Settlement.**—In the Ryotwari tracts the Government *deals directly with the cultivators* and recognises no middleman. Each village is carefully surveyed, and every cultivator's holding or plot of land in it is marked and separately numbered. Village maps with accurate boundary lines, classification of the soil, and the names of the occupants, are carefully compiled and preserved, and the revenue is assessed on each occupant. This right of occupancy can be inherited and transferred by the peasants, hence there is some amount of sub-letting even in the Ryotwari provinces. In other respects the method of assessment is the same as in the Mahalwari settlement.

**The Rights of tenants.**—Under the Permanent Settlement the zamindars were required to give to each tenant a *pattá* or document specifying the area and conditions of his holding, and they were to take from the latter a *kabuliyat* or written acceptance of the terms. But this was not done in practice, and the zamindars enhanced rents and evicted tenants as they liked. In 1859 a Rent Act was passed which granted to the ryots "occupancy rights", and limited the zamindar's power of enhancement. Every tenant who has held the *same* field continuously for 12 years, gains the right to be regarded as an "occupancy tenant", and as such he cannot be evicted at will, nor can his rent be

enhanced beyond the rate of other occupancy tenants in the neighbourhood or beyond the limit indicated by a rise in the value of crops.

The Bengal Tenancy Act of 1885 provides (1) that a ryot shall enjoy the "occupancy right" if he has held *any* field in the same village for twelve years in succession. It was enacted to prevent the zamindars from evading the Act of 1859 by shifting tenants from one field to another before they had completed 12 years' occupation of any particular field.

(2) The same law gave legal recognition to the position of some classes of privileged tenants midway between the zamindars and the actual cultivators, *viz.*, (a) 'tenure-holders' (called *talugdars* or *jotdars*, generally holding 100 *bighas* or more) who have full sub-proprietary rights, (b) 'ryots at fixed rates' who cannot be ejected nor their rent enhanced, (c) 'occupancy tenants' (formed under the Act of 1859) and (d) 'settled ryots' (who have held different fields in the same village for 12 years). The last two also are protected from unjust eviction and their rent can be increased only in certain circumstances, which may have to be proved in a law court.

(3) The Act also empowered the Local Government to make a cadastral survey and a record of rights by means of its Settlement Officers, one-fourth of the cost being borne by the Government and the remainder being equally shared by the zamindar and the tenant. In 1891 a cadastral survey of North Bihar was begun, and later on that of Eastern Bengal.

(4) The Act enables a tenant to appeal to the law-courts against any enhancement of rent by the zamindar and the court is empowered to fix what it considers a fair rent on the basis of the rates prevailing in the neighbourhood.

(5) It provides safeguards against the oppression of tenants at eviction and distress by landlords. The distress has to be made through a law-court (and not by the zamindar's servants), and only the crop can be attached. In short the Act of 1885 has greatly reduced the zamindar's summary powers, and protected the tenants against oppression, unfair enhancement of rent, and unjust eviction.

**The Permanent Settlement; its disadvantages :—**(1) An enormous loss to the State of at least nine *crores* of Rupees annually, being the unearned increment since 1793 which the zamindars take. (2) This loss of revenue has compelled the Government to increase the general taxation, so that the rest of British India has to pay heavier taxes as the result of the Bengal and Madras landlords enjoying a purely unearned increment. (3) The unproductive use of rent by the majority of zamindars. Cornwallis had hoped that the Indian zamindars would imitate the English landlords by superintending and financing the improvement of agriculture ; but this hope has been falsified ; the zamindars as a class spend their wealth in luxury and many of them are absentees. (*Ind. Emp.* iv. 119, *Seton-Karr*, 47-48, 65, *Jones*, 143.)

**Its advantages:**—(1) It has saved the land-revenue of the State from annual fluctuations and uncertainty of collection. (2) It avoids the expense and harassment to tenants which attend every periodical renewal of settlement in other parts of India. (3) The zamindars have greatly extended cultivation by bringing large areas of waste-land under tillage, planting colonies of peasants by means of concessions and pecuniary help, draining marshes, clearing jungles, and digging tanks. (*Seton-Karr*, 45-49. The actual work of reclamation of soil was done by the ryots, but under the indispensable help and protection of the zamindar.) “The proprietorship conferred on the zamindars has also much to do with the introduction into Lower Bengal, nearly alone among Indian provinces, of new and vast agricultural industries” (*Maine’s Vill. Com.*, 163). The zamindar is on the spot, he is not changeable like the rapidly shifted Government *tahsildar*, and he enjoys the entire benefit of the increased production; hence he has every inducement to increase the cultivation. But he has not yet attended to *intensive* cultivation or agricultural “improvement” as understood by English landlords. But the new Agricultural Colleges may equip our future zamindars with the knowledge necessary for the latter purpose. (4) The zamindar alone can introduce costly agricultural improvements and machinery, which are beyond the means of the petty individual cultivators. Hence agriculture on a large scale is possible only in the permanently settled parts of India.

(5) At present the zamindar is the only channel through which new knowledge and the comforts of civilisation can reach the cultivators. His manor is an oasis of culture amidst a dead level of ignorance and poverty. It has generally a school, a dispensary and a post office, which benefit all the neighbouring villages. To his temple at Puja time flock all the peasants, male and female, Hindu and Muslim ; it plays the part of a club to them, and affords the only source of collective amusement they have. By the agency of the zamindar a new sanitary measure, a new method of cultivation or a new kind of crop can be quickly introduced among the peasants. "Scarcity is met, relief works are set on foot, and supplies are transported (in a famine) with greater facility, were there are large zamindars, than in Provinces where the settlement has been made with the heads of village communities, or with each Ryot direct" (*Seton-Karr*, 70). In short the zamindar holds all the threads of the village life in his hands, and his power for good (as well as for evil) is great. Where there is a great resident zamindar, crimes are hardly known. But where the peasants are independent (as in Backerganj) many murders are committed in the villages and go unpunished. [But unless the zamindar is resident he cannot police the rural parts, and there is nothing in the Permanent Settlement to compel him to be in residence.\*]

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\* Town-life was the aversion and terror of our old-fashioned zamindars, and they preferred to live in inaccessible villages. But

(6) It has created a rich and loyal body between the Government and the people. The zamindars were conspicuous for their loyalty during the Mutiny. (*Seton-Karr*, 69.) Their aid to education, sanitation, famine-relief, literature and art, all over the country, has been most liberal.

(7) The Permanent Settlement, co-operating with law of equal inheritance of all the sons, has *created a large middle class* with a secure income, which is the cause of the social, literary and educational advancement of Bengal. The political importance of such a middle class cannot be exaggerated; without it representative Government cannot be successfully conducted. The very absence of the law of primogeniture, though it has split up many estates into small bits (and thus rendered cultivation on a large scale impossible), has tended to swell the number of the middle class. Every Bengal "squireen" has just enough to educate his sons with, but not enough to induce them to lead an idle life. They, therefore, display something of the proverbial keenness and enterprise of "the younger sons" of the English aristocracy. (See also *Dutt*, 461.)

### **Disadvantages of Temporary Settlement.**

—(1) The expense and harassment of the present assessment work which have to be renewed every 20 or 30 years. (2) Neglect of cultivation on the approach of a revision of Settlement, in order to remove the ostensible assets. "As the period for revision draws nigh,

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the new race of zamindars, with hardly any exception, are absentees and have a craze for living in Calcutta.

a certain amount of distrust and disquietude arises in the minds of the population. Wealth is concealed; lands are purposely thrown out of cultivation; and many unfair means are resorted to in order to avoid an increase of rental" (*Seton-Karr*, 68). (3) The investment of capital in land is discouraged, as there is no certainty that the improvements made at the tenant's expense will not be appropriated by the Government in the form of enhanced revenue. (4) The people cannot lead a full and contented life, as they are not the proprietors of the lands they cultivate. (*Ind. Emp.* iv. 118.) "The peasant must have land to till or must starve. The body of the nation is therefore in every case dependent upon the great sovereign proprietor for the means of obtaining food.... Intermediate and independent classes there are none; and great and small are ... the slaves of that master on whose pleasure the means of their subsistence wholly depend.... The tendency of such a state of things is to perpetuate the despotism it creates." (*Jones*, 100-101, 123. See also *Dutt*, 486, 502.)

**Recent reforms in the revenue policy of the Indian Government.**—For a long time a strong party of reformers and philanthropists advocated the extension of the Permanent Settlement to all India. But the vast majority of officers objected to it, and at last in 1883 the Secretary of State definitely negatived the proposal. Mr. R. C. Dutt, in an open letter to Lord Curzon, ably urged the improvement of the ryot's

position by the statutory limitation of the State demand to a definite share of the produce, extention of the term of settlement, enhancement of revenue only on certain definite conditions such as increase in the price of crops, resort to civil courts to settle the ryot's objections to a new assessment,—in short an approach towards the conditions of the Permanent Settlement. The Viceroy fully reviewed the whole question and after negativing all the suggestions of Mr. Dutt, authorised certain reforms, among which were the following :—

(1) Assessments are not to be made, as formerly, upon the basis of the *prospective* yield of the land during the coming period of settlement, but upon the *actual* yield at the time of assessment.

(2) The principle of exempting or allowing for improvements by the ryots should be further extended.

(3) Large enhancements should be imposed on a progressive scale and spread over a number of years, in order to mitigate the hardship of a sudden rise. In Madras the Settlement Code limits to 25 p. c. the enhancement which may be imposed at once, the balance being imposed by annual instalments, each not exceeding  $12\frac{1}{2}$  p. c. on the original assessment. In Bombay the maximum enhancement may not exceed double the former amount. [But in rapidly developing provinces like the C. P. and the Punjab there is no such limit.]

(4) There should be *automatic remission* or reduc-

tion of the land revenue in years of failure of crop. The revenue *collection* should be more *elastic* in future, and promptly adjusted to the variations of the seasons and the circumstances of the people. This is necessary as the ryots are not provident enough to save in good years for bad years, and it is also difficult to forecast how many years of the coming lease will turn out bad.

(5) There should be a more general and prompt resort to reduction of assessment even during the course of the lease in cases of local deterioration, due to famines, epidemics and other causes which decrease the population.

By previous legislation and the general improvement of the administrative machinery some other reforms had already been made, viz.—

(6) Where a tract was properly surveyed at the last settlement, and the old maps and village records have been punctually corrected and kept up to date, the measurements and records are usually accepted as valid at the new settlement, and local investigations and detailed surveys are not repeated, so that the ryots escape harassment and extortion.

(7) The methods of assessment have been simplified, and it now takes four years to re-settle an entire district (as against eight years formerly.)

(8) In Bombay a classification of soil made for the second time is accepted as final by law, and in many parts of Madras by custom.

## The economic consequences of the chief Indian systems of Land Tenure.

*A. Permanent Settlement.*—The protection of the rights of the cultivators for which Government had stipulated with the zamindars was long neglected, and has been secured by later legislation. The occupancy tenants of Bengal and the cultivating village owners of Bihar, now occupy exactly the position of the peasant-proprietors of Europe, and are subject to the 'magic of property.' They have every interest in improving their lands, and agriculture flourishes under them. Where illegal cesses are still levied by the zamindars, it is due to the corruption or weakness of the police, but cannot be called a necessary consequence of the Permanent Settlement. The vigilant care of magistrates is rendering such unauthorised extortion less frequent, in the same way as it is putting down dacoity and 'bad-livelihood.' Where a ryot is non-occupancy he cannot spend his capital on improvements, and industry is discouraged. But the zamindari system is theoretically favourable to agricultural improvement at the cost of the zamindar, because he is the permanent owner and can recover his outlay from the land. Moreover, zamindari estates being large in area, if a zamindar betakes himself to farming, he can derive all the advantages of production on a large scale, which is impossible in the small lots of the mahalwari and ryotwari areas. The Permanent Settlement by creating a rich and leisured class, has fostered the accumulation of

capital, and large industries may be rendered possible in this country by the financial backing of zamindars. (See Gokhale's *Speeches*, 493.)

*B. & C. Mahalwari and Ryotwari Settlement.\*—* Under this system the State is a landowner with all the advantages of a monopolist. There can be no competition among the landlords for tenants (such as is presupposed in Ricardo's theory of rent), because there is only one landlord, *viz.* the Government. (1) The ryot is at the mercy of the State-proprietor, and the rent here being a monopoly rent must theoretically be an element in the price of agricultural produce. (2) Government lets the land only in very small plots, averaging 5 acres each, so that agriculture on a large scale is impossible, even when a capitalist is ready to undertake it. (3) The chance of enhancement of the revenue at every periodical settlement discourages in-

\*It is, I think, essentially wrong to class the *mahalwari* system with the *zamindari*. True, there are some bodies of villagers called by courtesy *zamindars*, with whom the land is settled by Government, and the actual cultivators are sometimes their tenants. But these so-called *zamindars* have not the power and rights of the Bengal *zamindars*; they have no permanent ownership, no guarantee against unfair enhancement of revenue at the end of 20 years, and their earthly providence, the Settlement Officer, is less in fear of the police and the District Magistrate than the Bengal *zamindar* is in dealing with *his* ryots. Moreover, the small size of their holdings weakens their defensive power. As Burke says, "The great masses of property... form a natural rampart about the lesser properties in all their gradations.....Its defensive power is weakened as it is diffused." (*Reflections*.)

dustry and the investment of the ryot's capital in land. The ryot, having no right of property in his holding, has no inducement to be a devoted agriculturist. (4) Capital cannot accumulate, because the bare subsistence is left to the ryots, and the surplus produce of the land is "swept into the coffers of the State." (5) A revenue system administered by petty Government servants according to fixed rules, is sure to be inelastic, and the ryots are likely to be ruined by the strict enforcement of the State dues in years of famine, unless remission of revenue is promptly ordered by the head of the Government. On the whole, all Indian writers on the subject regard the ryots in these tracts as "a helpless and daily impoverished class, incapable of education, or effort to raise himself and without resisting power in distress." (Gokhale *Speeches*, 103, Dutt 492-495, Ranade, 275, 309). The official apologists deny it, and assert that the State takes less than half the economic rent or 'net assets', leaving the other half to the cultivator in addition to the bare expenses of subsistence.—(*Ind. Emp.* iv. 234.) The subject will be further discussed in Chapter IX.

**Foreign Capital.**—The introduction of foreign capital during British rule has made India the home of many industries and conveniences which would have been utterly impossible without it; and the present economic development of the country and the wonderful growth of its foreign trade are almost entirely due to European capital and enterprise. (1) The capital

of the Indian railways could not have been raised in India. The guaranteed Railways are financed by joint-stock companies formed in England, and much of the money sunk by the Government on the State Railways has been also raised there in the form of sterling loans. Without railways the coal of Raniganj could not have reached Calcutta and Cawnpur, and large steam factories would have been impossible.

(2 & 3) Coal-mining and tea-farming originated entirely in European enterprise, though Indians have of late been largely taking to both of these. *Modern machinery* was originally introduced into India by European capitalists, and the organisation and *transport* of large numbers of *labourers* from their villages to factories or plantations is entirely a European creation in India. Steamers are almost exclusively owned by Europeans. In short, the modernisation of India described before has been due, after the action of the State, mainly to European capital and initiative. Indian capitalists are now joining in the work in increasing numbers. Examples of industries due to European capital will be given in Chapter V.

### **The political relations of India and England and their effect on the Balance of Trade.—**

India is a dependency of Great Britain. In consequence of her dependent political position, she has to employ a large number of high English officers, ('the *corps d'elite* must be European' as Lord Curzon said,) who are paid at a rate which is far above the average of the native population. The cost of these officials is a heavy drain upon the Indian revenue, and it is a drain which is increased by the fact that they are not natives of India, and therefore do not contribute to the native taxation. The result is that the Indian government is compelled to levy taxes which are far heavier than those levied in England, and which are far heavier than those levied in other countries of Europe. This is a drain upon the Indian revenue, and it is a drain which is increased by the fact that the Indian government is compelled to levy taxes which are far heavier than those levied in England, and which are far heavier than those levied in other countries of Europe.

and a strong garrison of British troops, (which numbered 77,875 in 1909.) The pension of all these and their savings while in service in India are sent to England. The English cannot breed and multiply in India. They have to send their children above four years of age to Home for education; a large part of the father's income (sometimes amounting to three-fourths) is remitted to England for maintaining the young ones there. Every year 16,000 European soldiers come to India from abroad and 13,000 are sent back to England or British Africa. India has to pay their transport expenses. She also pays the recruiting training and depot charges in England for the annual reliefs of white troops sent to India, the number of which has increased under the modern short service system.

Then, again, certain classes of Indians have to pay England a large amount of what may be called 'boarding charges' and also the price of status. Under Government rules, offices of the highest position and salary are filled in England only. A candidate has to be "recruited in England" if he is to draw full pay. But if with the very same qualifications he is "recruited in India," his salary undergoes a depreciation of 33 to 50 p. c. The distinction applies even to men trained in England: An Oxford graduate selected in England for an Indian college starts with Rs. 500 a month ; but if he is appointed to the same chair in India he gets Rs. 333 5 as. 4 pies only. [In Bengal the amount is still lower, Rs. 250.] Even for certain private

professions, an English status is exacted in the highest rank. By the Charter Act of 1774 nobody can plead in the Original Side of our High Courts unless he is a barrister. It is not contended that a newly-called barrister knows even half as much law as a newly-passed vakil. There is no guarantee that an Indian barrister will at least acquire a superior knowledge of the English language as the result of his sojourn in England\*. A call to the English bar is, therefore, no indication of merit ; it merely represents a status which is necessitated by the Charter Act of 1774, passed in the infancy of British rule in India. Since then nearly a century and a half have passed, and India has got thousands of sons who have acquired the highest modern education at home ; but their disability continues. A Rash Bihari Ghosh or a Muthuswamy Aiyar cannot appear before the Original Side, and even in other cases he must subside into a junior if a barrister appears with him. The operation of the Act is to compel ambitious Indians to go to England, live there for three years, and pay an English Inn £170. Each barrister represents about Rs. 10,000 sent out of India. The total amount which our country has thus lost is enormous. In a single year (1908) more than 60 Indians

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\* I know an Indian barrister who pleads in Urdu because he cannot express himself in English. Another Indian barrister puzzled the Judge of Patna by invariably speaking of "*the he-cock*" when he meant *Mr. Heycock*, I. C. S. A third Indian barrister (B. A. Oxon !) uses the preposition *about* after the transitive verb *concern*.

were called to the bar. Early in 1910, three hundred Indians left a single province (the Punjab) to "eat their terms" in London.

Nearly all the capital of the Indian railways and the Sterling Loan of the Government came from England, and the interest on them has to be sent there. Many European companies working and earning money in India have their head offices in England, and their profits have to be sent there for payment of dividend.

The English law of copyright is in force in India, and we have to pay the European prices of many books which we might have cheaply reprinted here. A self-governing country like the United States did not allow copyright to foreigners till 20 years ago, and volumes of Ruskin selling in England for a guinea or more were reprinted in America for half a dollar each. The continental nations can buy English books very cheaply in Tauchnitz's pirated edition. But India has to pay nearly half a crore annually as the price of books imported.

The result of these political and economic causes is that India is in the position of *a debtor country*, i. e., her payments or exports must exceed her receipts or imports. This excess of our exports now reaches about 36 crores of rupees a year, of which the Home Charges form nearly three-fourths. This is a permanent state of affairs, and its economic effects are:

(a) India, in the present undeveloped state of her industries, parts with raw materials to pay her debt

abroad. The profit on agricultural produce is proportionately less than that made in manufacture, which is more dependent on human skill and less on Nature. Thus India would have been a loser even if her exports had balanced her imports. (b) Manufactured articles being much smaller in bulk than raw materials of the same price, Indian exporters have to pay far more in freight than European importers into India. This is a heavy financial loss. (c) As more goods go out of India than come to it, the ships carrying Indian exports abroad cannot get full cargoes on the return voyage, and so the raw materials exported from India have to pay very high rates, amounting to nearly  $1\frac{1}{2}$  times the freight paid by imports. India as a debtor country has to bear this burden. (d) From the national point of view, the raw materials, especially grain, constitute the very means of nourishing the people, and these we have to part with, whereas if we could have exported manufactures (which are mostly luxuries) the nation's loss would have been less. (e) The money represented by the excess of our exports over our imports goes out of the country altogether, instead of remaining here to increase our capital and nourish our industries. There is, therefore, an annual drain from India to this amount. Relatively to the past, India is no poorer, because the European capital and the labour of European officers which are paid for by this excess of exports, have increased our production by many times the amount of the drain. But from the point of view of abstract

theory, there would have been no drain and this money would have remained here, if all our capitalists had been Indians and all our officers had made India their home, as was the case under Mughal rule.

## CHAPTER IV.

### CONSUMPTION.

#### **The nature and progress of consumption.**

—Consumption is the ultimate aim of all economic activity ; men produce only in the hope of consuming either immediately or in future, (which latter is called saving.) Consumption is of two kinds, viz., productive and unproductive. Unproductive consumption ends only in the destruction of the thing consumed, while productive consumption cannot strictly be called consumption at all, but it is only a means of the production of new wealth ; for example, sowing seed is productive activity and not really consumption. Consumption by man, or the satisfying of human wants, is the last stage of the economic process ; at all previous stages the wealth was still being produced, i. e., it was being merely consumed in a lower form and then reproduced in a higher. Spending is beneficial only when it causes a transfer of wealth from relatively unproductive channels to more productive ones. The rich man exerts a great influence on productive activity because he can, by regulating his expenditure, decide which industries should flourish and which not.

As the result of the well-known laws of consumption, the articles which we use may be classified thus:—

- (i) Our primitive *animal wants*, namely food, drink

and clothing, are the first in point of time. (But our capacity for food is limited in amount.) (2) Articles which satisfy our craving for *distinction* are next in importance, i. e., we wish to have things other than the barely necessary ones or the most ordinary kinds of food and clothing, viz., lavish hospitality, extravagance in dress, etc. (3) We desire *variety* even in satisfying our animal cravings ; the same kind of food palls upon our taste after a time owing to monotony, and we like to eat different dishes in different seasons or holidays. (4) With the growth of civilisation and mental culture each individual desires greater *house-room* and privacy for carrying on intellectual work without disturbance, as opposed to mere protection from sun and rain which is a primitive need. (5) We have an ever increasing number of *wants resulting from our activities*, physical and mental. For example, athletic games are pursued, novels, dramas and art-works are studied; for their own sake, as the result of man's over-flowing activity; and these very soon come to be regarded as necessary things, i. e., they are felt as wants. Such is the progressive nature of man that in a healthy state new activities prepare the way for new wants, instead of our activities resulting from our wants as a means of gratifying them. In short, though the wants of the uncivilised man are nearly the same as those of animals, every step in our progress increases the variety of our wants, and also the variety of our methods of satisfying those wants, i. e., we desire not only larger

quantities, but better qualities or a greater choice of things. (*Marshall*, I. 161-164).

**The Indian standard of comfort as determining Indian consumption.**—Nearly three-fourths of the Indian people are directly or indirectly dependent on agriculture. The Indian peasant is “the most frugal in the world.” He lives in a thatched or tiled hut with walls of mud or plaited straw. His wants are very few, and they are supplied by the local artisans and menials whom he sometimes pays with a share of the harvest. Religious prejudices also stand in the way of many of the Indians using several foreign commodities, such as soap, prepared food, leather goods other than shoes, &c. Thanks to our warm climate, our need of clothing is reduced by Nature to the minimum consistent with decency. The Indian standard of comfort is very low, and the consumption of imported articles is extremely limited. As a European observer has remarked, “Why do the Indians live is the question ever forcing itself for answer. It is not that they may enjoy food: all that they eat is some coarse grain..... It is not for pleasure: all their enjoyment is a pilgrimage.” In rural India nine-tenths of the population live by tillage or cattle-keeping, and nearly the whole of their income is spent on the necessities of life (the demand for which is naturally inelastic.) It is impossible for them to buy any luxury, home-made or foreign, except the cheapest,—and that too when

brought to their doors. Even in our cities one-twelfth of the people are dependent on agriculture and two-fifths on the preparation and supply of material substances. Taking India as a whole, only one man in thirty-eight is engaged in commerce. This clearly shows to what a large extent our wants are supplied locally, and how few articles made in distant places are needed by us. The Indian consumption can increase only with a rise in the standard of comfort, that is, if the people spend their earnings on better dwellings, and on food and clothing of larger quantity and higher quality. Among many classes of people, the few who save anything continue to live in the same style as their ancestors and caste-brethren, and merely hoard their wealth, instead of spending it to rise to a higher standard of life, because such a rise would mean social isolation, as in India, unlike Europe, the rich do not form a caste by themselves. The life of the average Indian corresponds to the standard of abject poverty in a rich European country like England. (*Ind. Emp.* iii. 269)

### **Classification of Indian consumption.—**

The articles of Indian consumption have been arranged below in the order of decreasing demand, beginning with the lowest rank of the people and the most widely used things :

I. *Grain, salt, cotton-cloth, and earthen pots and dishes,—the barest necessities of life, which all consume.* Also the inevitable jug for every family. It is

called a *lotah* among the Hindus and a *badhma* or *áftábáh* (the latter having a spout) among the Muslims, and is usually made of brass, the Muhammadans preferring copper.

II. Intoxicants and stimulants, especially *tobacoo* which may almost be placed in class I, as nearly every one smokes, even the poorest, both male and female. The common *hugga* or pipe is the symbol of caste-brotherhood and a man's exclusion from the communal pipe is a sign of his being outcasted (*hugq-i pani band*). The next intoxicant in popularity is *toddy* or palm-juice. *Bhang* and opium may be bracketed together as a bad third. (In Bombay and Bengal *tea* is rapidly advancing to a place in this class). Oil, sugar, sweets, kitchen-vegetables, and, in Bengal and Madras, fish. Advancing still higher we have a few metal utensils (*viz.*, cooking pots, dishes and cups), the Hindus using brass and the Muhammadans tinned copper. *Lac* bangles for women.

III. Next come extra articles of apparel such as coats, umbrellas, wrappers or "German shawls" (really made of jute), shoes; canvas bags (a great favourite), furniture (only bedsteads), boxes, a more extensive service of metal utensils; *tea* (in towns); *ghee*, meat and other richer food stuffs; silver ornaments for women and children; cheap priestly ministration.

IV. Better houses; steel trunks, a few gold ornaments; luxuries like soap and scents; cheap gramophones; pilgrimages, *pujahs* on a more showy scale.

V. The luxuries of the upper classes, which need no description.

The above list requires some explanation and qualification. Among the poorer classes in the plains woollen clothing is not worn even in severe winter. But in most parts of India outside Bengal, the bodice is as essential a part of the female dress as the *sari*. In Upper India, again, shoes are put on by all classes above the lowest, but they are treasured as a luxury, and on long journeys carried slung from a pole, the owner going bare-footed, because Nature will repair any damage done to our feet but will not give us the price of a new pair of shoes! Socks are not worn in the plains even in winter, except by youngmen who have degenerated by receiving an English education. Outside Bengal even the upper middle classes do not put on socks, except on ceremonious occasions. Silver ornaments are not entirely a sacrifice to feminine vanity ; they are the safest means of investment known to villagers and town-labourers. "The poor man's wife is his bank ; on her person he hangs his savings." In all famines before the closing of our mints to the free coinage of silver, women's ornaments largely came to the mint for conversion into rupees. Our country being tropical, the ostentation dear to the feminine heart takes the form of ornaments and not that of new fashions in dress.

**Rising Standard of Life.**—As the result of British rule and contact with Western civilisation, a rise in the standard of comfort is steadily taking place.

in India, though the change is most striking in Burma. Everywhere Indians are building better houses, and even the peasants of Bengal have begun to wear coats. Many servants, petty traders and professional men of the towns, now take aerated waters and ice. The habit of drinking tea is very rapidly spreading, the number of its consumers probably doubling every five years. Within our own observation the use of gold ornaments has extended to classes which formerly wore silver. Our ladies certainly encumber themselves with fewer ornaments than their grandmothers, but what they do wear is mainly of gold. We now import about two millions of umbrellas annually, besides 23 lakhs of rupees worth of umbrella fittings (the average of 1906-08), from which nearly 5 millions more of umbrellas are manufactured here. The increase in the number and circulation of our newspapers, the deluge of monthly magazines in every province, the large annual output of vernacular books and their enhanced price as compared with similar works of a decade ago, all illustrate the rise in our standard. Another noticeable feature is the rapidly increasing consumption of tailor-made suits. In most towns the tailors have their hands full of work, especially in winter. The costly shawls of old—which, however, only a few men wore,—have gone out of fashion. Hindu friendly dinners, especially in Bengal, are now usually conducted in a style which formerly marked the richest classes only. (The import of shoes and boots has more than doubled from 1900

to 1908, the figures being 7 and 16 lakhs of pairs respectively. The import of tobacco, mainly cigarettes, has leaped up from  $3\frac{3}{4}$  to  $5\frac{1}{2}$  million lbs. in the same eight years).

It has been found by a careful study of figures in Europe and America, that, as the income of a family increases, a smaller percentage of it is spent on food, while the proportional expenditures for clothing and rent remain the same. But the percentage spent on education, health and amusement rises constantly with the income. The same facts are observable among the official professional and commercial classes of India, though among the common people the increase of consumption is, naturally, slight owing to their poverty.

Luxury means the gratification of a superfluous want. But it need not be condemned in every case, as our orthodox people and conservative writers seem inclined to do. Even the poorest might have a little of the superfluous, otherwise his life would be no better than that of a beast of burden. Every new want was in its origin superfluous, and, if it had been then suppressed as a luxury, society would have remained in its primitive barbarism. Luxury is condemnable only when it degenerates into wastefulness, i.e., a disproportion between the amount of social labour consumed and the degree of individual satisfaction obtained, or in other words, when the consumer of the luxury does not contribute to social progress. (*Gide*, 673.)

**Average consumption in India and England.**—With regard to India the statistics are often roughly approximate, and for several commodities they are altogether wanting. The figures given below for the United Kingdom refer to the average consumption per head of the population of food imports in the year 1906 and are taken from the *Statesman's Year-book, 1908*.

United Kingdom	India
Meat ...	... 42 lb.
Wheat, flour and rice ...	282 lb.
Tobacco ..	... 1.57 lb.
Beer (British)	... 28 gallons
Sugar ...	... 85 lb. ... 23.5 lb.
Salt ...	... 72 lb. ... 12 lb.
Tea ...	... 6.6 lb. ... 1.6 lb.
Clothing ...	... 67.8 lb. ... 9.3 yd.
Imports ...	... £14-14s ... 6s.
Total volume of foreign trade ...	... £26-9s ... 14s.

### Statistics of Indian Consumption.

#### (a) Food articles :

(i) *Salt*—The average consumption in 1908 was 12 lbs, whereas in 1902 it had been 10 lbs only. In the United Kingdom the consumption of salt per head, including what is used in manufactures, amounts to 72 lbs. In 1908 we consumed 43.6 million *maunds* of salt, which distributed over the entire Indian population, comes to 12 lbs per head. With some negligible

exceptions all the Feudatory States get their salt from British India.

(2) *Sugar*—To a vegetarian people like the majority of the Hindus, sugar is the only luxury among articles of food. It enters largely into the composition of confectionery, huge quantities of which are consumed by Hindus, Muhammadans and even Indian Christians at birth, marriage, funeral and other ceremonies and at social dinners, besides forming the daily luncheon of the professional classes in towns. That its consumption has greatly increased we can infer from the increased importation of foreign sugar, which has more than doubled in nine years, rising from  $5\frac{1}{4}$  million cwt. in 1900 to 12 million cwt. in 1908, while the small export of Indian sugar has shrunk into a negligible figure. We can form only the vaguest estimate as to the area and yield of the sugar cane crop of India, as no reliable statistics are available. A fair amount of sugar is also manufactured from the juice of the date-palm, but it is impossible even to form a guess at the quantity of it. In 1908 the estimated yield of sugar cane in India was 36·83 million cwt. and we imported 12 million cwt. of foreign sugar. Deducting 316,221 cwt. (the quantity of our export and re-export by sea), the balance came to  $23\frac{1}{2}$  lbs consumed by each Indian. [I have set off the export by land, £136,000 worth, against the yield of date-sugar.]

#### (b) **Drink**

(1) *Tea*—The habit of drinking tea has very

rapidly spread among our city population, especially in Bombay, and along railways. It is universal among the hillmen of the Himalayas. In 1908 we consumed about  $\frac{1}{16}$  lb per head, which figure I get by the following calculation :

Tea produced in 1907	...	...	248 mil. lb.
,, imported in 1908 by sea	...	...	4·44 ,,
" " " by land			
£86,276 worth=say	...	...	<u>1·72</u> ,,
			<u>254·16</u> ,,

*Deduct*

Exported by sea	...	234 mil. lb.
,, , land £44,609		
worth=say	...	892,000 ,,
Re-exported by sea	...	<u>833,000</u> ,,
		<u>235,725,000</u>
Total consumed in India	...	... 18·44 mil. lb.

(2) *Liquor*—In India there is one liquor shop to every 2,400 persons, while in England the proportion of liquor shops is ten times as great. The average annual consumption of country distilled *intoxicating liquors* in 1902 was

Punjab.....	14 gallons	<i>per 1000 persons</i>
Burma.....	10 ,,	,
Bombay ...	127 ,,	,

(*Ind Emp. iv. 257*)

In England (1907) the consumption of spirits was 0.9 gallons and of beer 27.97 gallons *per head* of the

population. (*Statesman's Year book, 1908*, p. 91). The duty on intoxicating spirits per head is 16½s. per annum there ; in India the entire excise duty (including opium, liquors, and hemp drugs,) in 1902 worked out at 4½d. per head. (*Ind. Emp.* iv. 276).

(3) *Hemp-drugs and opium*.—The Indians largely consume these intoxicants which are rarely used in England. In 1902 our average annual consumption *per 1000 of the population* was :—

		<i>Hemp-drugs</i>		<i>Opium</i>
Bombay	...	... 7·5 seers		... 2·4 seers
U. P.	...	... 9 "		... 1·3 "
Madras	...	... 1·2 "		... 1·1 "
Assam	...	... ...		... 8·8 "

(*Ind. Emp.* iv. 244 & 261.)

*Tobacco*, though used by all classes of Indians, including even the poorest, is not taxed in India, as it is in England. Hence we cannot compare its consumption by the two countries.

(c) **Clothing**.—In 1908 we used 9·3 yards of cloth per head.

Imported cotton cloth	...	... 1992·5 million yds.		
" flax (piece-goods and canvas)	...	4·6	"	"
" silk piece goods (net)	...	24·2	"	"
" woollen piece goods	...	20·2	"	"
" woollen shawls, two million nos.=say,	...	5·0	"	"
Cotton piece goods made in B. India	...	793·1	"	"
" " " " N. States	...	31·3	"	"
<hr/>				
<i>Deduct export of cotton piece goods</i>	...	2871·0	"	"
Total consumption by 294 mil. persons...	2743·7	"	"	

The above list does not take into account the cotton hand-kerchiefs and shawls (imported and home made) and the woollen goods woven in the country. In 1908 we exported 28 lakhs of Rupees worth of woollen manufactures, which were entirely rugs and carpets and not clothing. If we include the production of hand-looms, which is roughly guessed at 1650 mil. yds., our average consumption per head will rise to 15 yds.

(d) **Gold and Silver.**—In 1908 India absorbed 9½d. worth of treasure per head, whereas the consumption in England was 2s. 5½d. But in the previous three years our average consumption of gold and silver was 13d. per head

	£	
Treasure (private) imported by sea ...	... 15.087	mil.
"                imported by land ...	... 0.696	"
<i>Deduct</i> export by sea    ... 3.971		
"      "    land    ... 0.496	<hr/> 4.467	"
Total home consumption                    ...	<hr/> ... 11.316	"

(e) **Other things.**—*Umbrellas* are fast getting into use: in 1908 we imported 17 lakhs of them (against 29 lakhs in 1900). We also import fittings for the manufacture of umbrellas at home to the value of 23 lakhs of Rupees on an average. So, our total consumption of umbrellas is about 66 lakhs in number, or one umbrella for every 44 persons. *Books, paper, and stationery* were imported to the value of 1¾ crores of Rupees (of which 40 lakhs were for books only.) In addition to these 10,000 different works were printed in India (1908). The total copies of *newspapers* sent through the Indian post offices exceeded 50

millions (in 1908), besides which a large but unknown number was delivered by messengers or sent by book-packet. The demand for paper is most rapidly growing, and the Indian mills are utterly unable to meet it, though they produced Rs. 76 lakhs worth in 1908. *Boots* and *shoes* are being worn, especially by the young, in increasing numbers; in 1908 we imported  $16\frac{3}{4}$  lakhs of pairs (against only  $8\frac{1}{2}$  lakhs in 1902), besides keeping an army of shoe-makers busy at work in the different towns of India. The importation of *hardware* and *cutlery* doubled from 1899 to 1907, that of *machinery* from 1903 to 1908 and that of *tobacco* from 1900 to 1907. Our import of *cigarettes* rose from  $23\frac{1}{2}$  lakhs worth in 1902 to  $61\frac{1}{4}$  lakhs worth in 1907.

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## CHAPTER V.

### PRODUCTION.

#### The economics of a mainly agricultural country as opposed to those of a mainly manufacturing country.

1. An agricultural country, if it is old, suffers from the *Law of Diminishing Return*, i.e., every additional dose of labour and capital produces a less proportion of goods. In India, especially, owing to the ignorance and indebtedness of the ryots, "the exhaustion of the soil is fast proceeding, the cropping is becoming more and more inferior, and the crop-yield per acre, already the lowest in the world, is declining still further." (Gokhale's *Speeches*, p. 178.) A manufacturing country, on the other hand, has the advantage of the *Law of Increasing Return*. The price of the raw material forms only a part of the cost of manufactured articles. Manufactures are far more susceptible of mechanical improvements, labour-saving contrivances, and division of labour, than agriculture is. Hence, in a manufacturing country an increase of demand often lowers the proportional cost of production and secures to the country the advantages of production on a large scale. On the contrary, in an old agricultural country an increase of demand raises the cost of production, i.e., it raises the price of food. The people, therefore, must work harder,

or eat less, or obtain their usual food by sacrificing a part of their other customary comforts. (*Mill*, p. 118.)

2. In agriculture there is much greater dependence on Nature, *e.g.*, fertility of soil, sufficient rainfall, absence of hail-storms and floods, &c., than is the case in manufacture, or in other words, agriculture is far more precarious than industry.

3. In a manufacturing country an increase of the labouring population lowers wages and cheapens production in the same proportion. But in an old agricultural country an increase of the population means that more mouths have to be fed and resort must be had to worse soil. Agriculture, therefore, becomes less efficient and more costly in proportion to the extension of the margin of cultivation.

4. Manufacture requires higher skill and greater brain-power than agriculture, *i.e.*, the former calls forth general ability and tends to raise the workmen to a higher standard of comfort than agriculture, which keeps the people dull conservative and without any means of improving their lot by taking up a higher grade of work. Manufacturing hands are mostly artisans, and therefore form a higher and richer class than the peasants who are hardly better than common labourers. The various branches of agriculture differ from one another in general character less than the branches of manufacture do. But agriculture has made little progress because "the most enterprising agriculturists, drift towards the town; those who stay behind

live more or less isolated lives. The minds of villagers have always been more staid than those of townsmen and less ready to follow new paths." (*Marshall*, p. 737.) "The chief agricultural improvements have been made by landlords who have associated a good deal with townsmen and by manufacturers in trades subsidiary to agriculture." (*Marshall*, p. 738.) But in manufacture most of the inventions and new contrivances have been the work of men actually engaged in it. We must, therefore, discard the belief common in India that factory labourers are a brutalised set of drudges while the peasants lead an idyllic life of purity, freedom and comfort. The densest ignorance and the most unrelieved toil often go with agriculture, and certain kinds of vice prevail as much in the country as in towns.

5. Agricultural capital and labour are immobile, while manufacture by compelling the congregation of labour in one place makes it easy for workmen to escape the loss from a decaying industry by going over to a more profitable one. In manufacture general ability and even several kinds of mechanical skill (except the purely technical) are transferable from one industry to another. But the capital locked up in the plant is often entirely lost, when that particular industry is abandoned.

6. Agriculture cannot be a localised industry, i.e., increase of business in agriculture means *increase of area*, or the addition of more fields. Not so in manufacture, where an increase of business only means that

more raw materials are to be brought to the *same place* for being worked up and that the same machines are to run for more hours than before.

7. High specialisation is possible in manufacture but not in agriculture, because workers on land are compelled by differences of season to raise *different* crops, instead of confining themselves to one branch of their trade as manufacturers can do.

From 6 and 7 it follows that the economics of production on a large scale are not quite similar in the case of agriculture and manufacture (*Marshall* p. 738.)

8. In agriculture co-operation is very difficult, but the opposite is the case in manufacture. Hence, even supposing the intelligence and industry of the workmen to be the same in both cases, labour must be less efficient in agriculture than in manufacture. (*Marshall*, p. 743.)

9. It is commonly asserted that in an agricultural country the people are benefited by an increase in the price of grain. Such a general statement requires much correction and modification. First, if the appreciation of food-grain has been attended by a corresponding diminution of the yield, the peasants are no better off than before. Secondly, all labourers (including those employed in tillage and pasture) who do not receive their wages in kind, suffer a loss if their money wages are not raised in exact proportion to the increase in the price of food. Thirdly, the benefit of high price with an undiminished crop-yield is ultimately enjoyed by

the landowner, and the vast majority of actual cultivators derive no profit from it unless they are proprietors of the land and have to pay fixed rents,—which is not the case in India. Lastly, if the other necessaries and comforts of life appreciate in proportion to the dear bread,—as most of them are bound to do though not in the same proportion,—even the landowner's *real* wealth is not increased to the extent of the enhanced price of grain. But where an old *money contract* (such as a debt) of a *fixed* amount has to be discharged, the repayment under the new conditions involves the rural debtor in a smaller sacrifice, because he has to part with a smaller store of grain to get the same number of Rupees as before. Also, in proportion as the appreciated grain is sold in *foreign* countries, the wealth of the producing land is increased, provided that its imports do not also rise in price. In practice it is often found that the high price of food grains merely causes an increase in the *money* currency and not a proportionate increase in the *real* wealth of the producing country. The benefit of dear bread to an agricultural country is, therefore, mostly illusive *in the long run*. The appreciation of manufactures which are not among the prime necessities of life, does not inflict the same wide-spread hardship on the producing country as dear bread does on an agricultural land, and in the former case the entire increase of the national wealth resulting from the higher price may possibly be contributed by foreign consumers. But dear bread is sure to afflict some—

possibly even a majority,—of the home population, because *every* man is a consumer of it. Over-production is possible in manufacture but not in agriculture, because there is an almost infinite power of expansion in the demand for food-stuffs.

**Co-relation between agriculture and industry.**—No agriculture can be really productive which is divorced from a neighbouring non-agricultural market, represented by thriving towns and cities. In the absence of such near markets, the next available substitute is a large export trade to foreign countries, but the latter is not very desirable, as it cannot fully take the place of the former (*List*, 127.) If an old country like India exports food, it proves that her industry is in a backward condition, because her capital, and consequently population also, have not increased sufficiently to make food rise to a higher price. (See *Mill*, 120). Agriculture and manufacture depend upon each other, and their co-operation is necessary to the progress of civilisation. (*McCulloch*. See also *Jones*, 51 and 145.) “The productive power of the cultivator and of the labourer in agriculture will always be greater or smaller according to the degree in which the exchange of agricultural produce for manufactures ...can proceed more or less readily.....A nation which has already made considerable advances in civilisation, in possession of capital, and in population, will find the *development of a manufacturing power* of its own *infinitely more beneficial to its agriculture than*

the most flourishing foreign trade can be without such manufactures, because it thereby secures itself against all fluctuations to which it may be exposed by war, by foreign restrictions on trade, and by commercial crises, because it thereby saves the greatest part of the costs of transport, because [at home] improvements in transport are called into existence by its own manufacturing industry, while from the same cause a mass of personal and natural powers hitherto unemployed will be developed, and especially because the reciprocal exchange between manufacturing power and agricultural power is so much greater, the closer the agriculturist and manufacturer are to one another and the less they are liable to be interrupted in the exchange of their various products by accidents of all kinds." (*List*, 127). "A nation which possesses merely agriculture and merely the most indispensable industries, is in want of the first and most necessary division of commercial operations among its inhabitants, and of the most important half of its productive powers." (*List*, 124).

### **Special conditions of land, labour, and capital as affecting Indian production.**

**Land.**—In India agriculture is the main industry of the people, but even in this branch production is greatly limited by (*a*) the ignorance of the peasants, (*b*) the lack of agricultural capital, and (*c*) the small size of the holdings. Indeed, many of the evil effects of the Irish cottier tenancy are to be met with in India. Owing to the indebtedness and helplessness of the ryots,

and the absence of modern manuring and scientific agriculture, the production per acre is steadily decreasing and the soil is rapidly becoming exhausted. The food supply cannot be quickly increased to meet a new demand. Moreover, in large tracts of the country agriculture depends for the necessary water on the rainfall which is uncertain and often insufficient.

In the first chapter we have discussed the physical conditions of India and their bearings on production. It will be enough to consider here the effect of **climate**. Division of labour between nations is "chiefly determined by climate and by Nature herself.... The countries of the world most favoured by Nature...are evidently those whose soils bring forth the most common necessities of life of the best quality and in the largest quantity, and whose climate is most conducive to bodily and mental exertion, and these are *the countries of the temperate zone*; for in these countries *the manufacturing power especially prospers*, by means of which the nation attains to the highest degree of mental and social development and of political power." (*List*, 131) \* "Labour requiring the agency of fire can only be given abundantly in cold countries; labour requiring suppleness of body and sensitiveness of touch, only in warm ones.... The production of great art is limited to climates warm enough to admit of repose in the open air, and cool enough to render such repose delightful. The labour which at any place is easiest, is in that place cheapest." (Ruskin's *Munera Pulveris*, ch. iv.)

India is immensely rich in raw materials. In variety of products and climate she is rather a continent than a single country. She has, therefore, the natural capacity of supplying all her own needs and of producing almost all articles of civilised life. She can be self-sufficient in industry and agriculture at the same time; if we take care to develop each of the two in those districts which are *specially suited* to it, and land transport is cheapened between her tropical parts (growing raw materials) and her temperate regions (where alone factories can be efficiently worked.) This may happen in the distant future. So, we must combat the orthodox economic theory that it is the natural function of India (like other tropical countries) to produce raw materials only and to get manufactures from temperate climates by exchange. The United States was long regarded as destined by Nature to be a producer of raw materials only. But by properly utilising her immense variety of climate and natural resources, she has been made a first-rate manufacturing country also. India has the same continental vastness and variety as the United States, and can attain to a similar industrial growth.

**Labour.**—Indian labourers vary so greatly according to differences of race and climate that every general remark about them is subject to many qualifications and exceptions, though a common Indian stamp is unmistakably evident on their character. Our *artisans* are capable of acquiring the greatest skill and can

quickly learn almost any art, however new, delicate or foreign to their habits. The *peasants* are most industrious and patient, especially in Bihar, whose ryots have hardly any equal elsewhere in steadiness, diligence and self-reliance. But in the pestiferous climate of Bengal and Assam they have grown languid and fond of repose. The labourers of Bombay and Upper India are strong and hard-working. Though dishonest to strangers in the matter of cheating at purchases and pilfering stores, they are remarkably honest as regards *money*: among our many thousand postmen and mail runners, who are only one or two grades above the commonest labourers, very few cases of misappropriation occur in any year. All except a small minority of Indian workmen are free from the drunkenness and gambling habit which disgrace and incapacitate labourers in Europe. (Here drinking is often the effect of caste and not of occupation.) Except in tasks requiring prolonged muscular exertion and concentration of attention, they are patient and persevering at their accustomed slow rate.

But Indian labourers in general have two great defects: they are not reliable and they do not habitually follow any standard of good workmanship. They are constitutionally negligent and prone to idleness and slackness, and cannot, in the absence of supervision, be trusted to work hard, to take care of their tools and materials, or to display the best standard of workmanship of which they are capable. They may be called *dishonest* in the sense of lacking steadiness and

reliability and of not being fit to be left to themselves. Hence, Indian labour, in spite of its seeming abundance and cheapness, is inefficient and dear in the long run, as the cost of supervision is very high. (See *Morison*, 182). Speaking of our *common labourers* we may say that they have no desire of accumulation, no ambition to rise to a higher scale of life by superior exertion, no pride in their work or generous ambition to beat other nations by the excellent quality of their productions (such as characterise English labourers.) This adverse remark does not, however, apply to all of our artisans. The Indian villagers are good at agriculture of the primitive kind, but they cannot be easily turned into factory-hands or miners. Already the Indian mines have absorbed the entire available mining labour of the country. Our most easily available class of labourers are landless villagers who form the lowest rank of unskilled workmen. They are unsuited to the needs of manufacture without a long practical training. Even the Indian artisans are singularly wanting in originality. In the sculptures of our old caves and temples and in our wood carving and metal decoration we see the same figure or design repeated *ad nauseum*.

Our climate (except in the uplands in winter) makes strenuous toil impossible and fosters a love of ease. But factory-work of the modern type requires exertion on a stretch for hours and hours together without any slackness or cessation. Only a few races of India are capable of this sort of work. Hence the Indian mills

have great difficulty in getting suitable workmen and are compelled to recruit only among certain select tribes (such as the peasantry of the Ratnagiri District.) The hot and damp climate of the most fertile and populous regions of India, namely Bengal and Madras, makes a colony of sturdy labourers lose their strength in a few years, and the labour supply has to be constantly renewed from the colder and drier parts. Thus in Bengal and Madras we cannot have the factory type of workmen breeding and multiplying locally. The weaving mills of Bengal have been greatly hampered by this lack of a suitable class of labourers from among the local population. Similarly, the Assam tea-planters have to run to immense expenditure in the distant recruitment and transport of indentured labourers and from the wastage of coolie-life through uncongeniality of climate.

In short, the great obstacle to the improvement of Indian production is the fact of our labourers being ignorant, unenterprising, immobile, resigned to their lot, bound by custom, and fond of repose. *Skilled labour* is very limited in number, in comparison with the strength of the population and the industrial needs of the country. What little of it we get usually shows a lack of reliability and of conscientious workmanship which is the despair of the managers of industries.

Even more scarce is educated labour of the type required in modern business. We have great difficulty in getting young assistants who will be methodical,

hard-working and reliable. Such a class has to be created, as no Indian home or school (excepting a few under the Brahmo and Christian missionaries) teaches a child method and discipline. We take things too-easy. Order or methodical arrangement has been well called the beginning of all good things; but Indian children do not learn the principle, "Everything in its own place, and a separate place for everything." The long discipline of feudalism, drill in the militia, and above all the orderliness of life on board men-of-war, have given to Englishmen the best training of character for industrial success; but all of them have been unknown to us. The youngmen sent forth by our colleges have neither the training nor the habits of business-assistants, and so the head of a firm here has to waste much time and money before he can discover the gifted few among them and give them the requisite training.

Still more harmful is the scarcity of business capacity of the highest kind. Indian firms, even with large capitals, are too personal in their management: the absence or illness of the one head paralyses work, and his death often ruins the whole concern,—just as the fall of the general leads to the flight of an Oriental army even at the moment of victory. In an English business, on the other hand, there is a chain of able-officers, and a vacant place is quickly filled by promotion. In England a lad enters a business as an assistant, or even lower, as an apprentice. He then

rises step by step till he becomes the senior partner of the business to whose success he has so long contributed. Hence an English firm is carried on from generation to generation, in unimpaired efficiency by an unbroken succession of fresh chiefs of tried ability and ripe experience. But business owners in India seem to have a genius for driving away their ablest managers, who usually set up a rival shop over the way with a colourable imitation of their late master's title and trade mark. Senior assistant after senior assistant leaves the business with his heart full of resentment at his further promotion being hopeless, and at his being ever treated like a servant and never made a partner. Thus, in India *experience and skill are divorced from capital*, and the efficiency of each is greatly diminished. After the rupture the old business continues under a new and raw manager, and its affairs quickly get into confusion or decline; at the same time the new shop set up by the rebellious expert, after a brilliant start withers away for want of the necessary capital.

Our recent industrial awakening has created a sudden demand for business managers. Experienced men of this class are not available in sufficient number and so our new ventures are run by amateur managers (such as lawyers, retired public servants and others), who with the best intentions are unfit to take the place of trained business men. For this reason many of our new joint-stock companies have already failed.

It is only by conducting a small concern with success that a man acquires the capacity to run a big business. But, unfortunately for us, in the keen competition of the industrial world in the modern age a concern must be large and fully equipped if it is to gain success. So we have been driven to launch forth big companies with large capitals, though we can get hardly any manager qualified by his experience to run even a small firm !

**Capital.**—In India the principle of accumulation is weak. Centuries of misrule and disorder and tropical languor have left the population careless about the future and unwilling to put forth extraordinary exertions for gaining additional wealth. Indian religions also teach quietism and disregard for the world and its joys. Hence, there is a great lack of capital in India, and its vast natural resources have been left comparatively undeveloped for this want. What little capital is possessed by a few Indians is not invested in productive works. Usury and to a small extent the support of the distributing agency are the only business of Indian capitalists ; they do not like to finance production. People here do not invest their money except for very high profits. Capital well-directed and well-employed is the chief economic need of India. In proportion as foreign capital has flowed into India our industries have been developed and the country's production increased. Happily a change for the better has set in during the last ten years : Indian capital

is being attracted to industries in daily increasing proportions. Many joint-stock companies have been floated, and their capital,—forming many *crores* in the aggregate,—has been raised entirely in India. Notably, the Tata Iron and Steel Co., which could not be floated in London, has been fully financed here. It is a very hopeful sign that the great middle class now prefer to invest their earnings in industries and banks, instead of buying the Public Debt, which has consequently gone down to about 5 per cent. below par. Most of our newly started factories and steamer companies are foredoomed to failure by reason of the smallness of their capital.

**General Prospects of Indian Production.**—“India needs an increase of industry and of the effective desire of accumulation; the means of the change are:—(1) A better government, security of property, moderate taxes, and permanent tenure of land. (2) Improvement of the public intelligence,—the decay of superstitions, kindling new desires in the people. (3) The introduction of foreign arts which raise the returns derivable from additional capital, and (4) the importation of foreign capital which places before the people a stimulating example and tends to create in them new wants, increased ambition, and greater thought for the future.” (*Mill*, p. 117.)

In our agriculture the production remains scanty and the drudgery great, because the capital necessary for adopting labour-saving contrivances is wanting.

But there is little scope for such machinery here, because India is a country of small holdings, poor cultivators, and very cheap rural labour. The chief hope of Indian agricultural improvement lies in (*a*) irrigation, (*b*) selection of seed, and (*c*) opening new lands in scantily peopled tracts by means of railways. Manure, though greatly needed, is only a question of money; the peasants already know its use, but are too poor to apply it. Even scientific manure may be introduced among them. The Indian peasant is not hopelessly dull or lazy, but eager to grow better crops and to accept any agricultural improvement of which he has seen an actual demonstration in his neighbourhood. He looks askance at theories and paper-knowledge only.

Turning to our indigenous industries, in the case of articles of a purely *utilitarian* nature our handicraftsmen are rapidly losing their occupation as the articles manufactured in factories on modern lines (either in India or abroad) are stronger, more durable and in every way better than those made by the hand by native methods. European metal manufactures, in particular, are driving our black-smiths out of the market. As for the articles of *artistic* interest made by the hand in India, they cover only a small field and the demand for them is only kept alive by tourists and curio-collectors. (*Worsley.*) But an industry with such an artificial life cannot be expected to last much longer. The produce of handicrafts suffers from two great defects, *viz.*, (*i*) the outturn cannot be suddenly

increased to meet a new demand, (2) the articles lack finish, neatness, and uniformity of quality. Speaking generally, the greatest weakness of Indian manufacturers is their inability to keep to the same standard of excellence in production. Increased outturn is almost always followed by deterioration of quality. This result is sometimes due to dishonesty, but more often to inability to increase the trained labour supply. Its effect is most irritating to the purchaser and fatal to the good name of Indian manufacturers.\*

Manufacturing industries in India labour under certain disadvantages: (1) The immense cost of setting up, repairing, and replacing machinery in India. (2) The inefficiency of Indian labour, in spite of its apparent cheapness, and the cost of concentrating it. Hence, even machinery is less productive in India than in Europe. (3) Indian manufacturers cultivate only the Indian market, which is comparatively small. The manufacturers of Europe, on the other hand, study the world-market, and India is only one of the many countries which they supply. Hence, the loss of the Indian market would do them only a slight harm, while it would ruin a modern industry established in India. Manufacturers in Europe live in daily competition with one another and improve their instruments

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\* The British Consul at Constantinople writes, "The sale of Indian cotton yarns would be very much larger [in the Levant and S. E. Europe] if the Indian manufacturers were reliable, but the spinning is irregular and the goods sent are usually below sample."

and methods by sleepless vigilance in order to cheapen the cost of production. Indian manufacturers have not this spirit and so their production is less efficient than if the same business had been started in Europe. (*Hunter*, 715, *Ind. Emp.* iii. 280.)

Then, again, the difficulty of reaching the masses acts as a strong deterrent upon manufacturers in India. Very few of them employ travelling agents; there is an absence of a distributing agency at all adequate to the vastness of the population. Hence a manufacturer in India producing commodities which would have a ready sale among the village population, would encounter the greatest difficulty in getting into touch with his customers. But the growth of cheap communication is partly removing this disadvantage. (*Morison*, 183.)

### **Comparative efficiency of labour and cost of production in the chief industries of India and other countries.**

*Cotton manufacture.*—One Lancashire “weaver” can look after six looms at a time, against only one loom by an Indian mill-hand. The wages of the former are almost thrice as high as those of the latter, hence weaving in India is only half as efficient as in England. Other classes of our factory labourers are similarly costly in comparison with their work. The Indian cotton-manufacturer has several advantages over his English rivals: (a) The raw material and the market for manufactured goods are both very close to the

Indian producer, who is saved the double freight which the Lancashire manufacturer for India has to pay.

(b) Indian labour is cheap, abundant, docile, and not (until very recently) liable to strike like English labour. But he has many disadvantages too : (a) The cost of erecting a mill here is three times as great as in England. (b) In India capital has to be raised at a higher rate of interest than in England, (usually 50 per cent. higher.) (c) The Indian cotton being mostly short-stapled is not suitable for the finer kinds of cloth worn in Bengal and Madras. Hence the Indian cotton mills can produce successfully only the coarser kinds of cloth, which sell in China. Fine *dhotis* for home consumption are being woven now as the result of the Swadeshi movement, but with less efficiency and greater cost than in Lancashire, and in many of our mills the yarn (thread) used is imported from England, as it cannot be so cheaply spun in India.

(d) Indian labour is not really cheap. "Although the hours of labour are longer in Indian mills than in England, the strain upon the workers is nothing like so great. There is a laxity and freedom about the working arrangements [in the Indian mills] which would ensure the dismissal of half the mill-hands of Lancashire if they were to practise it" (*Keir Hardie*, Apr. 1908.) Moreover, owing to the ignorance of the Indian labourers, when they do strike the time is so ill-chosen as to cause great loss to both the parties and a decline of the industry, whereas in England strikes are declared

and ended by the intelligent leaders of highly organised trade-unions, in such a way as to benefit the labourers with a minimum loss to the business.

*Mining.*—The average daily output of coal per miner employed is  $\frac{1}{2}$  ton in India,  $2\frac{1}{2}$  tons in England and 5 tons in America (where mechanical coal-cutting plant aids human labour.) Thus the Indian miner is only one-fifth as efficient as his fellow in England. However, a steady improvement is taking place in India, the annual average production per head rising from 70 tons in 1901 to 99.3 tons in 1909.

*Agriculture.*—Agricultural labour in India is very efficient so far as the ryot himself is concerned. But the out-turn per acre is very low in comparison with other countries : The out-turn of wheat is 13 bushels per acre, as compared with 16 bushels in U. S. A., 22 in Canada, and 32 in Great Britain.

"At his best the Indian cultivator is quite as good as, and in some respects the superior of, the average British farmer. He is patient and hard-working in a trying climate and willing to adopt any agricultural reform of proved utility." Why he fails in production has been explained before. (*Ind. Emp.* iii. 6 & 7, *Hunter*, 576.)

*Sugar.*—The out-turn of raw sugar per acre under cane is about 1.25 tons in India, 2 tons in Cuba, 3.44 tons in Java, and 4 tons in Hawaii. The remarkable abundance of the Java sugar crop is due to "systematic and scientific cultivation, the rational and frequent application of fertilisers, a careful selection of the cane

based on the experience of past years, coupled with the best possible attention to the prevention of cane disease." A sugar estate in Java has generally an area of 1200 to 1500 acres, and the cane is planted every year in new fields. The chief defect of the Indian sugar industry is the sporadic cultivation of cane in small plots of land ; hence the difficulty of transporting the ripe cane to the factory. Only huge central factories equipped with the latest and most improved machinery can turn out sugar most cheaply. Small factories with cheap and simple machinery, like those established in India, have no chance of profit in competition with the former. Every other quarter of the globe where sugar is grown, is establishing central factories as most economical. To run such a big factory there should be a plentiful supply of canes near at hand, and to secure this supply in India, for the present at least, the plantations should be owned and controlled by the factories, *i.e.* a sugar manufacturer here must also be a cane-grower. Unless such an arrangement is made, great difficulty will be felt in concentrating a large quantity of cane at the factories and passing the whole quantity through the mills within the cane-season of three or four months. (Cane cannot be stored up to be worked leisurely ; it must be crushed within 24 hours of being cut.)

The inefficiency and high cost of Indian sugar-refining is due to (1) the employment of primitive wooden presses, which extract only 50 p. c. of the juice, while

the best steel machines of America can extract 96 p. c. The cheap hand or bullock-worked steel presses which we are now using bring out about 70 p. c. of the juice. (2) The cumbrous and costly process of boiling the juice into molasses and then refining the latter into white sugar. The direct manufacture of sugar from juice is the most economical process, and it also prevents any waste or chemical change of the sugar ingredients. But this process is unknown in India, and beyond the means of small factories.

**National wealth of India.**—“H. D. Macleod said, in his book on Indian currency, that persons of the highest authority estimated the *hoarded wealth* of India at £300,000,000. And a prominent financial organ says that the hoarding averages 11 millions sterling yearly.” (Sir Ernest Cable, in the *Times*, 17 Aug. 1908.) The *Times* in commenting on the above letter remarks that Macleod’s estimate related to hoards of gold alone, and did not take into consideration the enormous sums also hoarded up in silver rupees and silver ornaments by the Indians. The annual absorption of about 16 million pounds’ worth of *gold and silver* by India gives some indication of the annual increase of our national wealth. Ibbetson calculated the total value of the annual *agricultural* produce of India to be 349 millions sterling, from which we must deduct the food of our population of 294 million souls, before we can estimate the net annual surplus or increase of national wealth.

### Average production and income per head.

—Accepting Ibbetson's calculation our agricultural production per head is Rs 18 a year. Mulhall estimated Rs 40 as the average farm product per head of the agricultural population only in 1891. (*Dictionary of Statistics*, 4th. ed. p. 631.)

	Pop. in millions	National income in millions	Income per head
United Kingdom	42	£ 1710	£ 40·7
British India	231	584	2·5

The figures for the U. K. are on the authority of Mr. C. Money and those for India on the authority of Mr. F. J. Atkinson. (*Morison*, 7.) Lord Curzon estimated the average income of an Indian at £2, but all such figures are merely conjectural.

**The development of manufacturing industries in India : The work of foreign capital.**—The transition of India from an agricultural to an industrial country and the replacement of handicrafts by steam or electric power manufactures, are due entirely to European initiative. Foreign capital and enterprise have *introduced* into our country *many industries* and civilised appliances, which would have been unknown, at least for some generations, but for them. Production has been greatly increased. The new undertakings begun by the Government and Europeans give employment to more than three millions of people.

Our industrial development and the working of our natural resources, begun by Europeans, are even now mainly financed by foreign capital. In 1908, the foreign companies registered abroad and working exclusively in India, had a capital and debenture of 166½ crores of Rs. against the paid-up capital (excluding debenture) of only 57 crores of all the joint-stock companies registered in India, many of which are also built on European capital.

Though Indian capital is now engaging in the work in increasing proportions, we cannot too highly praise the service rendered to our industrialism by foreigners. Their enterprise opened every branch of modern production and transport in India, bore all the trouble and loss of pioneer work, and practically demonstrated to our richmen how capital can be profitably invested in modern industries. The *educative influence of foreign capital* and enterprise on a home-staying and conservative people like the Indians has been invaluable. The success of the Europeans held an example before our eyes which we are now hastening to copy. If they had not come, we, unlike the Japanese, could not have visited foreign countries and learnt modern industries for introduction into India. Our capitalists would have continued to distrust the idea of success being possible in the case of machines and large factories, just as they at first refused to subscribe to the railway as an incredible fairy tale.

Even more beneficial to India has been *foreign*

*industrial skill*, without which native capital, however large, could have found no profitable investment. In many of our factories, such as cotton-mills, paper-mills, and even modern banks, though the capital is mainly Indian, the direction is mostly in the hands of trained European agents, and in almost every case the machines are looked after by expert European mechanics. It is difficult to overestimate the advantage which Indian capitalists have in being able to hire trained skill from Europe, where centuries of industrial work, mental activity, and constant competition have perfected mechanical knowledge, business capacity, and methodical and orderly habits. Very often European experts brought over to India by foreign firms are induced to join Indian firms after a time. The latter, therefore, get such experts much cheaper than if they had to import them directly. In this respect our Indian capitalists enjoy an advantage similar to that of our feudatory princes, who can hire the best educated Indian officers from British India without having to pay for educating this class of men in their own dominions. (The disadvantages of employing foreign capital and skill in India have been described in chapter III. pages 89 and 90.)

We owe railways, post and telegraph offices, and cinchona plantations to Government (backed by foreign capital.) Jute mills, woollen mills, paper mills, gold mining on scientific lines, breweries, modern tannaries and leather works, rice mills and saw mills (in Burma)

silk filatures, tile factories, indigo factories with modern equipment, and dockyards are almost entirely owned by Europeans. But tea and coffee plantations coal-mining, flour-mills, ice-factories, sugar factories, and iron and brass foundries are shared between Indians and Europeans in varying proportions,—while many minor factories, though originally introduced by Europeans, are now owned and conducted entirely by Indians, among them being the following : cotton presses and gins, jute presses, aerated water factories, oil mills &c. In fact, a variety of small industries conducted by machinery and requiring small capitals, have spread over the whole country and are now owned and managed by Indians. In 1908 we had above 3100 factories, great and small, employing 9½ lakhs of men in all India (including foreign territory and Native States ).

117 factories owned by the State or local bodies, employed	...	...	72,000 persons.
2,473 factories belonging to companies or private persons and worked by mechanical power	...	...	789,600 ,,
522 factories belonging to companies or private persons and not worked by mechanical power	...	...	86,200 ,,

*N.B.*—No factory employing less than 50 persons and no indigo factory or tea or coffee plantation is included in the above list.

The following tables show the European capital invested in India.

*A.—Exclusively under Europeans:—*

Industries, etc.	Capital.	No. of persons employed.	Annual production, etc.
Railways ... ..	430 crores	5.15 lakhs	31,500 miles open, 33 crores of passengers carried.
Tramways and light railways ... ..	3½ " above	...	...
Jute mills ... ..	15 "	1.92 lakhs	...
Gold mining ... ..	4.88 "	...	2.17 million £
Woollen mills ... ..	44½ lakhs	3,511	3½ mil. lb. = 44 lakhs of Rs.
Paper mills ... ..	53.8 "	4,959	57 mil. lb. = 75 lakhs of Rs.
Breweries ... ..	25 "	1,658	5½ mil. gallons of beer.

*B.—Mainly under Europeans.*

	Capital with debenture.	No. of persons employed.	Annual production, etc.
Coal mining ... ..	6¾ crores + ?	1.29 lakhs	12.75 mil tons = 5 crores.
Petroleum ... ..	...	...	177 mil. gal. = 1 crore.
Tea ... ..	24 crores + ?	above 5 "	247½ mil. lbs.

	Capital with debenture	No. of persons employed.	Annual pro- duction, etc.
Banks :—			
10 exchange banks with offices outside India.	38 crores (including reserve.)	...	...
3 Presidency and 13 joint stock banks located in India.	9 $\frac{2}{3}$ crores <hr/> 48·4 ,,	...	...
Rice husking mills ...	1.94 ,,	21,400	...
Saw and timber mills ...	82 lakhs	8,800	...
Flour mills ...	58 lakhs	2,821	...
Sugar factories ...	1·25 crores	5,865	...
Iron and brass foundries	...	26,000	...
Indigo factories ...	...	42,124	...

C.—*Industries mainly under Indians.*

	Capital with debenture.	No. of persons employed.	Annual pro- duction, etc.
Cotton mills ...	20 $\frac{1}{2}$ crores + ?	2,36,000	...
Ice factories ...	16 lakhs	...	...
Cotton presses ...	...	75,000	...
Jute presses ...	...	27,000	...
Printing presses ...	...	16,500	...

Though we have about 2, 500 factories of all kinds worked by mechanical power, their total output supplies only a small fraction of India's needs. In almost every manufactured article of ordinary consumption the foreign imports far exceed the home production. Nor have we made uniform progress in all the industries started among us. *Sixty-one per cent of the joint-stock companies registered in India have failed.* Our industrial position at the end of 1907 was thus summed up by Prof. Kale, "While we have been making, during the past twenty years, very gratifying progress in the manufacture of cotton and jute, in the working of coal and gold mines, in tea plantation and in the kerosene industry, we have been marking time as regards sugar refining, oil pressing, iron mining, paper making, wool and silk manufacturing ; and in the matter of glass, leather, umbrellas, metal manufactures, stationery, carriages, &c. we are almost nowhere." In 1907 manufactured goods formed 31 p. c. of our total *exports*, the proportion having doubled in 15 years, while the percentage of manufactured imports to our total *imports* fell from 65 in 1879 to 57 in 1892 and 53 in 1907. Thus, India is working up her raw materials and selling her manufactures abroad at a rapidly increasing rate. The import of machinery rose from  $3\frac{1}{4}$  crores worth in 1901 to 7 crores in 1908, and this fact proves the growing industrial activity of the country.

We shall now examine the **condition of the chief industries** of India and ascertain the progress,

made since the beginning of the **Twentieth Century**:

A.—*Cotton Mills.*

		1901	1905	1908
No. of Cotton mills ...	...	197	207	232
No. of spindles, in <i>millions</i>	...	5	5 $\frac{1}{4}$	6
No. of looms	...	41,800	52,200	74,000
Yarn produced, in <i>million lb.</i>	...	560	655	629
Woven goods, in <i>million lb.</i>	...	116	156	184
Capital (as far as known), in <i>crores</i>		16	15·6	19
Excise duty levied, in <i>lakhs</i>	...	18·3	28	36·5

In grey and bleached cotton goods the proportion of *home production* to importation rose from about 22 p. c. in 1900 to 43 p. c. in 1908. In the case of coloured piece-goods also there is a good rise, and we now produce 29 p. c. of what we import. The production of our hand-looms was roughly estimated at 1650 million yards (1906) against 825 million yards manufactured by our mills (1908). So, the *hand-looms produce double the out-turn of our mills*. As regards *yarn*, our imports are only 6 p. c. of the total *yarn spun in India*. The chief defects of hand-woven cloth are want of bleaching and of finishing ; the sun bleaching process followed by our weavers neither gives a fine feel to the cloth nor preserves its strength ; hence nearly the whole of our foreign imports consists of white cloth (333 million yards out of a total of 350 million yards imported in 1906.) "Industries conducted in a small way and by hand are of little use today, and it is not wise to encourage their multi-

plication. Such industries inevitably succumb as soon as they are brought into competition with the products of factory labour, and each mile of railway extension increases the vigour of such competition." (*O'Conor.*) A few pseudo-Ruskins and many old-fashioned leaders in India are trying to revive our hand-loom industry for the supply of ordinary clothing ; but their attempt is bound to have the same success as an army equipped with bows and arrows when pitted against men armed with magazine rifles and Maxim guns. This artificial encouragement of an obsolete and doomed industry will only cause a great loss of national capital and retard our industrial growth. On the other hand, our mills have made a phenomenal progress : in the thirty years from 1879 to 1908, the *number of mills has increased*  $3\frac{1}{2}$  times, that of persons employed  $4\frac{1}{4}$  times, and the number of looms and spindles 4 and  $3\frac{1}{2}$  times respectively, while the *percentage of our home production of grey and bleached goods to our imports has doubled in the last eight years.* In 1905 twenty of the Bombay mills made a profit of 83 p. c. on their capital.

#### B. Jute Mills.

		1901	1905	1908
No. of jute mills ...	..	36	39	52
No. of spindles, in <i>thousands</i>		331	453	607
No. of looms, in <i>thousands</i>		16	22	29·5
Capital (as far as known), in <i>crores</i>	...	4·3	5	6·75

#### C. Woollen Mills.

		1901	1905	1908
No. of mills ...		4	6	5
No. of spindles ...		22,900	27,300	29,200
No. of looms ...		594	719	786
Production, in <i>million lb</i>		3·9	4·1	3·4
Capital (as far as known), in <i>lakhs</i>	44·5	46+?	46+?	

These mills supply less than one-eighth of the Indian demand ; their production in 1908 fetched 44 lakhs of Rupees while we imported 311 lakhs worth from foreign countries ! Much hand-loom weaving is done in several parts of India, but the production consists mostly of coarse blankets, carpets and rugs, and some amount of shawls or sheets.

#### D. Paper Mills.

		1901	1905	1908.
No. of mills	...	9	7	9
Production, in <i>mil. lb</i>	...	46.7	44.1	56.8
Capital (as far as known), in <i>lakhs</i>	73	54	53.8	

In 1904 the value of paper manufactured in India and that imported were alike 61 lakhs ; but in 1908 the imports mounted to 94 lakhs, while the home manufacture rose to 76 lakhs only. The public demand for paper is steadily on the increase and the Government requirements have been increasing by about 10 p. c. per annum. The existing paper mills in India are old fashioned and inefficient. They make paper from rags, supplemented by *sabai* grass, and have utterly failed to keep pace with the public demand ; so they are being every year beaten by Europe where paper is made from cheap wood-pulp. In this commodity especially, "our industrial and economic prostration is due not to a lack of demand but to a lack of supply." (*Kale*) In India the paper-maker is forced to be a rag-dealer, with his own collecting agents in the principal towns, whereas in Europe rag-collecting is a separate industry, and the rags are carefully sorted by skilled labour before they are delivered to the mill. Out of

100 tons of dirty-white rags received in an Indian mill only 32 tons were finally left as available for manufacture. In the case of wood-pulp there is no such loss and the quality of the paper is more uniform. (*Kirk.*)

#### E. Coal-mining.

	1901	1905	1908.
No. of labourers employed	95,000	90,000	129,000
Production, in <i>million tons</i>	6.6	8.4	12.76
<i>Imported</i> , in mil. tons	... 0.23	0.18	0.45
<i>Exported</i> , in mil. tons	... 0.52	0.83	0.57

"For the very hard work of driving mining headings in the coal, one English miner would be equal to at least five Bengalis, but in some of the lighter coal cutting two Bengalis would do as much work as one Englishman. One Pathan does more work in a given time than two Bengalis (1905.) In 1908 each Indian labourer employed below the ground extracted 152 tons of coal per annum, whereas the average for the United Kingdom (1907) was 362 tons, and for Germany 344 tons." (*Statistics of Br. Ind.*, 3rd. issue, I. 73.)

#### F. Petroleum.

	1901	1905	1908
Production, in <i>million gallons</i> ...	50	144.8	176.6
Percentage of Indian kerosene to the total consumed by us	... 15	52.3	45.8
Percentage of foreign kerosene to the total consumed in India	... 84.8	47.7	54.2

The *consumption* in India (excluding Burma) has nearly doubled in the ten years ending with 1908.

### G. Tea-plantation.

	1901	1905	1908
Area under tea, <i>acres</i> ...	495,000	507,000	520,000
Quantity produced,			
in <i>million lb</i> .....	191.3	221.7	247.4
Quantity exported,			
in <i>mil lb</i> ....	179.6	214.2	234

India now supplies 56 p. c. of the tea consumed in Great Britain.

**Technical education: its effects**—Technical education concerns itself with the details of particular trades. The old and *humbler ideal* of technical education was to impart *manual dexterity* and an elementary knowledge of machinery. But an intelligent lad can quickly learn these things by actual work (as in our railway workshops), without having to attend schools. Technical education in its *higher sense* should develop the faculties; it should (*a*) give the pupil a general command over the use of the eyes and fingers, and (*b*) impart to him artistic skill and knowledge and methods of investigation, which are useful in particular occupations, but which mere practical work cannot teach. Practical instincts are acquired by spending the youth in a good workshop, but in the higher branches of production such instincts should be fortified and improved by scientific training. In this higher branch the Germans have made wonderful progress, especially in Applied Chemistry, by reason of the diffusion of scientific knowledge among their middle and working classes and the close association of the highest students of science with practical manufacturers.

No doubt many lower grades of industry can be very efficiently carried on by uneducated workmen, and in their case the benefit of high education will not be direct. But even here the indirect increase of efficiency is great, as the labourer when educated becomes more intelligent, trustworthy, and inquisitive. Much of the best natural ability in the nation is born among the working classes; but the whole of it is now left undeveloped and so lost to the nation, for want of proper education. With us a low-born genius spends his life in lowly work, and thus there is a waste of latent ability. (*Marshall*, 288-292).

**The indigenous apprentice system of India.**—The Indian child learns his hereditary craft from his father, or is apprenticed to a master craftsman who is always a fellow casteman and often a relative of the pupil. The child picks up his knowledge by watching the workmen at their tasks, and soon learns to handle the tools well; next he begins to earn a low wage from his master, and this is increased with his growth in age and skill, till his training is complete. This system of apprenticeship was an excellent means of technical education in old days and still prevails among the Indian carpenters, shoemakers, &c. It is very cheap, as the master's workshop is in the same quarter of the town as the boy's home, and he can quickly come to his own house for his daily meals. But the indigenous master's teaching merely reproduces his old-fashioned knowledge and does not tend

towards progress. Hence, foreign imports are rapidly supplanting the products of Indian industries, and the quality of the impoverished Indian craftsman is quickly deteriorating. (*Ind. Emp.* iv. 436, Major Atkinson in *Modern Review*, May 1907, Supplement, 30.)

Caste no doubt secures the transmission of hereditary skill, but (a) it also hinders the grouping of pupils in technical schools, and (b) the free choice of professions according to a boy's natural aptitude, and (c) the caste-elders look askance at new knowledge and new tools, as they refuse to be wiser than their ancestors. But the difficulty of introducing modern European methods of production into India is not unconquerable. The Indian mechanic is ready to adopt a new tool *if it is fairly cheap* and proof of its superior efficiency has been given before his eyes. Witness the universal extension, of sewing machines among our tailors, and the adoption of leather sewing machines by an increasing number of our shoe-makers, (especially by capitalist employers of hired *muchis*).

**Technical Education in India : its Failure.**—The chief obstacle to India's industrial development is the *divorce between brain and muscle*. The intellectual castes dislike work with the hand and hanker for a literary education. The artisan classes are content to move in the old grooves, and they dislike even that bare minimum of literary education without which artistic skill cannot be developed. Hence, the artistic or mechanical genius born among them

runs to waste. The beginnings of technical education in India have been marked by uniform failure for the following reasons : (a) Lack of qualified instructors. The teachers are either youngmen fresh from some technical (usually engineering) institution, who have a very superficial knowledge of handicraft and no experience of trade methods and workshops, and who therefore attach more importance to scientific than to technical knowledge ; or pure workmen masters who simply continue the habits of their craft without any thought of improvement. The Cassanova system was tried at Luknow. "The idea was to induce master artisans to open their workshops in the Government technical school, work there with their own men and take in boys as apprentices....The only master workmen who could be induced to come, came on a monthly salary, which they were quite content to draw and do nothing else." (*Atkinson.*) (b) Lack of genuine students. We have home-staying instincts, and hence pupils really wishing to learn a trade prefer the caste workshop near their homes to the modern school situated some miles from their houses and amidst unfamiliar surroundings. Through an ambitious educational ideal, these technical schools, instead of attempting only the practicable and improving the mechanical skill of the common artisans, adopted a too literary or theoretical teaching, which repelled the children of the artisan classes. The few pupils of the gentleman class who joined these schools merely came there to receive the

literary education without learning mechanics at all. They were not prepared to lead a life of manual toil. Hence, in this country, technical education "has in nineteen cases out of twenty come to mean the teaching of carpentry and smithy work to boys who have no intention either to become carpenters or blacksmiths or to engage in any manual occupation whatever." (*Buck*) (c) The absence of a basis of universal primary education, so that our technical schools are at first compelled to offer lessons in the mere rudiments of education to their pupils, instead of devoting themselves chiefly to instruction in science and art as applied to industry. Before the course in the technical schools can be shortened and made more fruitful, we must have a foundation of universal popular education in primary schools accompanied by hand and eye training and the development of habits of attention, method and mental alertness. (*Atkinson*). The result has been that almost all the technical schools started in India merely teach surveying and turn out *amins* instead of mechanics. They are technical in name only, and do not even attempt to teach *technique*; hence they have no effect on the industrial development of the country.

The fact is that in Europe factories were opened first, and technical schools long afterwards. The schools arose to supply a real need for trained workmen felt by the existing factories. In India the converse process has been attempted. Many public leaders

demand the starting of technical schools, as if the turning out of trained mechanics will call industries into existence. Now, it is clear that people will not learn an art for which there is no demand in the labour market, and our artisans cannot be induced to go through the cost and trouble of learning the improved form of their crafts in technical schools with modern European tools, while the consumers are contented with the old-fashioned style of work done with primitive tools, and are not ready to pay the higher price which alone can make better turned work paying. For instance, "if you show the workman how to turn a *degchi* (cooking pot) out of one piece (of metal), instead of the ordinary bazar method of joining up copper straps, he probably could do it. He does not do it because it could not be sold say under Rs. 2. 8 as. a *seer*, whereas the ordinary *degchi* sells at Rs. 1-10 a *seer*, and so no one would buy it." (*Atkinson*). Hence, there has been, for a long time past, a lack of earnest students in our technical schools ; they are joined only by the failures of ordinary schools, and artisan pupils have to be attracted by stipends. But now that so many modern industries have been started in the land, we may expect a ready market for the services of trained mechanics, and our technical schools ought to get genuine students in larger numbers. There is already a growing demand for men to look after machines.

Again, the keen spirit of self-improvement which animates European workmen is wanting in our

society. In the Manchester School of Technology, there are "five thousand night students who represent actually trade workmen, willing after a long day's toils to attend night classes of their own free will, and at their own expense, with the idea of bettering their knowledge of the technicalities of their trades, and thereby making themselves more efficient wage-earners," while the day students, or youths learning an industry from the beginning, number 400 only. (*Atkinson*) But in India, there has hitherto been no careers for the pupils of technical schools, and they have usually been of the nature of a sham, as I have shown above.

**The Future Policy of Technical Education.**—The most successful plan is to have two classes of technical schools, *viz.*, (1) Lower or caste-schools for improving artisans in their hereditary crafts and teaching them the use of improved European tools, and (2) Polytechnic or higher schools, for the education of highly gifted and advanced pupils in art and invention.

A. *Lower Technical Schools.*—A few youngmen should be chosen and taught the special craft of their caste, but according to modern methods. They should then be sent forth as teachers to spread their new knowledge among their caste-fellows. In large towns, technical schools restricted to one caste or guild and teaching its distinctive industry may flourish, provided that the teacher is a local man and a member of the caste, because a stranger will fail to attract pupils.

Such a teacher's knowledge may not be perfectly modern, but he should be helped by special instructors trained abroad, who should not however throw him into a subordinate position. In these lower schools literary education should be almost entirely discarded, otherwise the sons of mechanics will not stay. The pupils should learn only to read figures and names, work ordinary sums in arithmetic, and the simplest principles of Geometry. The *use and care of tools* and *work with the hand* should be made the *all important* subjects of instruction. "A sound training in handicrafts may be given to a man who cannot read and write," (*e. g.*, Indian mechanics trained in railway workshops are illiterate but highly efficient.) "It is well to remember that Indian workmen can take in a limited amount of new knowledge in one generation." Hence the reading and writing taught in such industrial schools is quickly forgotten by the pupils, as they find no use for it in their daily work. Such useless knowledge should be avoided and the time utilised in teaching more necessary things. It is a waste of energy to attempt the development of higher æsthetic genius or inventiveness among the pupils at such schools. They should be taught to give up their primitive tools and mediæval habits, and to learn modern methods, orderly habits, and the use of improved tools,—which would double their efficiency without making them literate. (See Wallace's paper in *The Industrial Conference held at Surat*, pp. 166-180,

popular branch is Mechanical Technology, in which the pupils receive both theoretical and practical training in Casting, Smithery, Lathe Turning, Machine Tools, Electricity, Steam Engine and Applied Mechanics, and they easily find careers as foremen and engineers in charge of boilers and machines in the many ginning factories, flour mills, spinning mills, oil mills, cotton presses, and other factories spread over western India. In the other departments, especially Applied Chemistry and Commercial Technology, the teaching is more highly scientific and abstract. (*Dawn*, Jan. 1911.)

**Factory Legislation.**—India being a semi-tropical country, much work is done out of doors or in sheds without walls. There has, therefore, never been in Indian factories any such over crowding, bad ventilation, and undesirable mixing together of the sexes as marked the factory system in England before Peel's reforms. Nor has there been severe over-working, as our labourers are physically incapable of working strenuously for more than a certain period daily, even when tempted by overtime payment. Even when they are present at the mill for 15 or 16 hours, they render less than twelve hours' effective labour, as they spend the rest of their time in loitering about, taking their food smoking, and even bathing in the mill compound. Children have, no doubt, often been kept at work *longer* than they should, but such work has not been *severe* enough to break down their health. Our coal-mines.

are not deep enough, and our miners are averse to remaining underground long. India has, therefore, been spared the horrible abuses which were revealed in the English mines by the Parliamentary Commissions of 1810-40.

In fact, factory legislation in this country can properly move on the following lines: (a) Restricting female labour in order to enable mothers to attend to their babies. (b) Limiting child labour to prevent the arrest of their healthy growth. (c) Providing sanitary conveniences and pure drinking water for the mill-hands, ensuring the drainage and cleanliness of the mill premises, fencing revolving wheels and other dangerous machinery, maintaining safeguards against fires, &c. (d) Subjecting all factories to inspection by duly authorised persons.

The Indian Factories Act of 1881, as amended in 1891, defined a factory as "a premises where not less than 50 persons ordinarily work for at least 4 months during the year, and where steam, water, or other mechanical power is used." Indigo factories and tea and coffee plantations are excluded from the operations of the law. The period of employment for women was limited to 11 hours, with intervals of rest amounting to 1½ hours. Children were defined as persons between 9 and 14 years of age, and their labour was limited to 7 hours a day, it being declared illegal to employ any person below 9 years. Sunday labour was forbidden (except in a few cases) and intervals of rest prescribed

for men also, but adult male labour was not otherwise restricted. Machinery was ordered to be properly fenced. The Local Governments were empowered to make rules to regulate water supply, ventilation, cleanliness, and other sanitary matters in mills.

A small committee was appointed in 1906 under Sir H. P. Freer-Smith of the Royal Navy, to inquire into the conditions of labour in the textile factories only. It suggested—

(1) That before a person is employed on half time as a child or a child is raised to the class of adults, a medical certificate of age and fitness should be produced, because “serious abuses exist in regard to the employment on full time of so-called adults professing to be 14 years of age, but in reality one or two or even three years below that age.”

(2) That the employment of any woman by night should be forbidden, as “such work will probably in the long run injure her own health and that of her future offspring. Her home will be neglected, and she will frequently be called upon to work on household duties in the day after working a whole night in the mill,” and will be thus robbed of the necessary sleep.

(3) That the period of labour for adult males should be limited to 12 hours *net*, an extra half hour being given at midday for rest. “The introduction of electric light has led to excessive hours of running. The machinery in certain mills is in motion from 5 a.m. to 9 p.m. These hours are a serious evil.” [But

health-statistics show that the Bombay mill hands are not liable to disease and death in a greater proportion than the general labouring population.]

(4) That the latrine accommodation should be increased to one seat for every 25 males.

(5) That the factory administration and rules should be made uniform throughout India.

On the basis of the above recommendations a bill was introduced in January, 1911.

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## CHAPTER VI. DISTRIBUTION.

**Rent as affected by custom.**—The influence of custom is stronger in agriculture than in any other industry. “The conditions of agriculture even in England, [the most competitive country in the world,] offer a strong resistance to the full action of free competition.” (*Marshall*, 743.) The same has been the case to a much greater extent in India and with beneficial results. “Custom is the most powerful protector of the weak against the strong. Custom is a barrier which tyranny is forced in some degree to respect.” Among a weak and timid population, the strongest lays down the law, but he often finds it expedient to relax it in practice ; and every such relaxation has a tendency to become a custom, and every custom to become a right in the course of time. The payments made by the cultivator to the land-owner are, in all societies except the most modern and advanced ones, determined by the usage of the country. It is only in modern times and in very advanced countries, that the conditions of the occupancy of land have been an affair of competition. In India the *occupier* for the time has very commonly been considered to have a *right to retain his holding while he fulfils the customary requirements*. The ryot was not, until a generation or two back, regarded as a tenant-at-will or even as a

tenant by virtue of a lease ; he was thought to be entitled to retain his land as long as he paid the customary rent. Even under arbitrary rulers the rent itself was not openly enhanced, but the landlord's exactions were increased by adding to the rent certain dues called *abwabs* under distinct names and separate pretexts. (In one district the *abwabs* consisted of thirty three different items !) The fact that the landlord had to make his exactions in this indirect manner, proves that he could not, for very shame, change the customary rent itself. There was, therefore, once in India an effective limitation, a *real customary rent*, and the right of the ryot to till the land was recognised. The British Government, wishing to simplify the process of collection and save the ryots from harassment, has consolidated the various assessments into one sum, thus making the rent an arbitrary thing or at least a matter of specific agreement. And thus the sway of custom has been broken. (*Mill*, 148-149.)

In most backward countries all rights to property depend on general understandings rather than on precise laws and documents. Practically the ownership of land is vested not in an individual but in a firm, of which one member (*viz.*, the State or the zamin-dar) is the sleeping partner, and another member (namely the ryot) is the working partner. "The payment made by the working partner is not economic rent at all, but is that part of the gross proceeds which the (unwritten) constitution of the firm binds him to

pay. In so far as unalterable custom or law regulates these payments, Ricardo's theory of rent is not applicable. (*Marshall* 724, also *Jones*.)

Custom alone influenced ancient Indian land-tenure, and its sway is still undisputed in the most stationary and sparsely peopled parts of the country. Before the relations between landlord and tenant were rigidly defined by Anglo-Indian law-makers, the conditions of partnership between the two were expressed in terms which were seldom capable of exact definition and measurement. The landlord's share included, besides rent, certain labour services, dues, tolls, and presents, and the amount which he obtained under each of these heads varied from time to time, from place to place, and from one landlord to another. The nominal rent remained the same, while these minor imposts were increased or decreased ; still "custom rounded off the edges of change" and protected the ryot. The moral sense of all around the landlord protested against any attempt on his part to make a sudden or violent increase in these extra customary dues. Often the money-rent remained fixed for very long periods together ; custom and public opinion gave the tenant a kind of partnership in the soil. In those parts of Bengal where there has been no great change of population and the police are strong and honest, the ryot pays only the customary share of the producer's surplus from the land, *i.e.*, his payment to the zamin-dar is not really *rent* in Ricardo's sense of the term,

but simply *profits* shared between two partners of a firm. (*Compiled from Marshall, 727-730.*)

**How Custom is broken.**—Custom is more plastic in its working than appears at first sight. Customs imperceptibly grow and dwindle again, to meet the changing needs of successive generations. Even in modern England money-rents do not invariably follow the changes in the real letting-value of land, and, whenever they do follow, the change is tacitly and unconsciously effected. For example, an English landlord who has a steady tenant will do many things that are not stipulated for in the lease in order to retain him ; in this case while his *money rent* remains stationary, his *real rent* decreases. In India war, famine and pestilence have depopulated even rich tracts, and have been followed by a competition for tenants among the landlords who had to offer very favourable terms to induce cultivators to come from a distance and repeople the land. (In this way Santhal peasant colonies are being settled in many parts of North Bengal.) At every such epoch the continuity of the former custom, as regards rent, was deliberately broken for the ryot's benefit (*Marshall, 730.*)

For an opposite cause the customary rent is being now-a-days deliberately set aside for the landlord's benefit. With the increase of population and extension of markets for food grains, the demand for land has rapidly increased, and since 1860 rent has become a matter of pure contract between the landlord

(whether the State or the zamindar) and the cultivator. The landlord, when not restrained by law, has an immense advantage over the helpless ryot and can safely defy custom. Thirdly, Anglo-Indian legislation has broken the force of custom, as described in the first paragraph of this chapter.

In short, the incidence of rent depends on the interaction of three forces, *viz.*, custom, competition, and legislation. In the early days of British rule custom was everywhere paramount, and even now the influence of competition is slight as between one district and another, and a rise of prices is not immediately followed by a general rise in rent. But as among the ryots of the *same* village competition is often very keen, especially in the teeming plains of Northern India. The rent legislation of India, as Mr. Maclagan points out, (*Ind. Emp.* iii. 454), "starts from a basis of custom and seeks to confine the influence of competition within reasonable limits" by maintaining the customary rights of tenants against landlords. "*Custom is therefore still, to a large extent the foundation of Indian rents.*" Competition, however, strongly operates in determining the rent of building-sites and of vegetable farms near big towns.

**Rent in India as affected by State Landlordism.**—Over four-fifths of the area of British India the state is the sole landlord, and the actual cultivators are liable to enhancement of rent (called land-revenue) every twenty or thirty years. Here the State has a monopoly of

land, and competition among landlords (the basis of Ricardo's theory) is impossible, as there is only one landlord. A monopolist landlord can exact rent even from the worst land under cultivation. The uncultivated lands included in a grant have to pay rent in anticipation of their being brought under tillage, because the rent is assessed on the whole tract and for the full period of the settlement (*viz.*, 20 or 30 years), and does not vary, like economic rent, with the actual produce of the field and the net profit of the cultivator from year to year. The state-demand is therefore, of the nature of monopoly rent, which is an element in the price of agricultural produce. Moreover, like monopoly rent elsewhere, it may not always be a tax on rents proper (i.e., on the superior tenant's net gain) but may encroach (and according to Ranade does frequently encroach) upon the profits and wages of the peasants. The disadvantages of State Landlordism in India are the following in addition to the above two:—

3. It often neglects local custom, because a settlement by subordinate officials carrying out general rules and obeying a central authority, is apt to be too systematic and too machine-like.

4. Absence of elasticity in the demand and of personal relations with the tenants, which are very important factors in a backward and mainly agricultural country.

5. The State being impersonal and its officers being an ever fluctuating body, there is no safeguard against

undue enhancement of rent and no provision for bettering the peasants' lot, except an extraneous force, *viz.*, public opinion in a far-off island. Mr. Machonochie's inquiry showed how the Guzerat peasantry were put to great suffering and loss through the stupid literalness and mistaken zeal of local officers inspite of the benevolent general orders of the head of the Government.

At first the English Government used to take as land-revenue 90 p. c. of the economic rent. But gradually its share has been reduced *in practice* to about 50 p.c. of the net assets. [There is, however, no *statutory* limitation of the State demand, and the 'Saharanpur rule' of halving the net assets has been expressly repudiated in Bombay and the C. P.] According to the theory laid down for revenue settlement, the remaining 50 p. c. of the net assets of a field (or a little more or a little less) should be left as a substantial net rent to be enjoyed by the middleman or farmer. In such cases "the net rent is, historically speaking, a relinquishment of part of the profits of land by the Government to the landowners, whereas in most countries the land-revenue is an assignment from the rent made by the landowners to the Government. (*Indian Empire*, iii. 448.)

In the temporarily settled parts of India, the immediate cultivators have not gained perpetuity of tenure at a fixed rent. The Government manages the land like a good Irish landlord not putting it up to competition, not asking the cultivators what they will promise to pay, but *determining for itself* what they can

afford to pay. (*Mill*, 199). The revenue is adjusted to the probable surplus produce of the land, after deducting the cultivator's necessaries and his little luxuries, according to the customary standard of the place. "Thus as between man and man in the same place, the land revenue is of the nature of *economic rent*. But since unequal charges will be levied in two districts of equal fertility...its method of adjustment as between different districts is rather that of a *tax*, than a rent. For, taxes are apportioned to the net income which actually is earned, and rents to that which would be earned by an individual of normal ability." (*Marshall*, 730)

The Famine Commission of 1900 calculated that the proportion of land revenue to the *average* value of the gross produce is

in the C. P. 4 p. c.

Punjab 7 p. c.

Deccan 7 p. c.

Guzerat 20 p. c.

Madras 10 p. c. (including water-rates).

(See *Hunter* 520, *Ind. Emp.* iv. 216. For the other side see *Dutt*, 462, 499, *Gokhale*, 370). But such estimates are somewhat conjectural, and are based upon the supposition that the crop will be a normal one, which is seldom the case. The Muhammadan government theoretically claimed as land revenue one-third of the *actual* gross produce in a particular year, but often levied extra cesses or *abwabs*. As for the Punjab in 1908, Sir James Wilson calculates that the true inci-

dence of the land revenue in wheat land, measured in wheat, is 4 p. c. of the gross produce, and that in the case of all the lands of the province, after adding to the crops the income from the livestock, firewood, timber and other products of the uncultivated areas belonging to villages, "the present land revenue assessment is well below one-sixteenth of the annual value of the present gross produce of the land."

**Rent in India as affected by Permanent Zamindary Settlement.**—In the permanently settled parts of India the zamindar has theoretically the power of extracting the full economic rent, except in the case of certain classes of privileged tenants. But his power of enhancing rent has been greatly diminished by various laws, *e.g.*, the Acts of 1859, 1885, and 1907. Even before the passing of these laws zamindars did not rack-rent their tenants as a general rule, and rent was not always determined by a heartless competition among starving peasants, as is the case with the Irish cottiers. Custom and personal relations softened the zamindar's tyranny. As Mill wrote in 1848, the ryots are in a condition somewhat like that of the cottiers, but different in many respects. "The payments of the ryots have seldom been regulated by competition. The rule common to a neighbourhood" was usually followed. (*Mill*, 197.) But rack-renting has greatly increased since that time, as we have explained before.

The income of the zamindars has increased about 27 times in the course of the century following the Permanent Settlement. When that settlement was made (1793) the Government left to them only 10 p. c. of the economic rent at the time. But now, owing to the increase of the population, extension of cultivation, and rise in the value of crops, the zamindars' share amounts to 75 p. c of the rent collected from the peasants. (*Ind. Emp.* iii 448). And as the total amount now paid by the ryots is 3·6 times the amount of 1793, the income of the zamindars as a body has increased  $7\cdot5 \times 3\cdot6$  or 27 times. But the ryots have not been squeezed to the same extent ; the incidence of rent per cultivated *bigha* has not increased 27 times or even 3·6 times during the period ; a large portion of the increase in the *total* amount of rent is accounted for by the reclamation of waste land. The money rents have no doubt been enhanced, but not probably out of proportion to the rise in the price of crops. Hence, the ryot under the zamindars is not more severely taxed now than he was in 1793 ; only his holding is more strictly surveyed and he has lost the chance of making extra gains from the groves and fish-ponds in his neighbourhood which were formerly neglected and unassessed.

On the other hand, all classes of ryots except the tenants-at-will are distinctly richer, because the Rent Laws practically prevent the zamindars from appropriating any new unearned increment and exacting the full

economic rent, as it is extremely difficult and costly for the latter to make out a case for enhancement in the law courts. What the zamindar thus loses is enjoyed by the ryot, who therefore pays under the name of rent only "a share of the profit of the firm." Where the zamindar cannot exact the full economic rent by litigation or force and the soil is fertile, there is every inducement to sublet the tenancy. In the district of Backarganj there are sometimes 27 intermediary proprietors between the supreme landlord who pays revenue to the Government and the peasant who actually cultivates the field !

**Rent in India as affected by land-tenure legislation and rent laws.**—Most of the old families with whom the Permanent Settlement was made, soon afterwards lost their estates as they could not pay the revenue on the fixed date. Under the Revenue Sale Law ("sunset law") their estates were sold by auction, and a new race of zamindars was introduced who were bound to their tenants by no hereditary relations or old family traditions of sympathy and generosity, and who often wished to make the utmost profit out of their newly purchased property. Many of them rack-rented their peasants as the population increased and with it the demand for land. In many estates large numbers of ryots were hopelessly in default to their landlords, so that even in prosperous years they could not enjoy the benefit of the full harvest. The zamindar left to them just enough to maintain

their lives, but took every thing else away in payment of arrears which could never be cleared. Still he did not sell them up for default, as was the inexorable rule of Government in the mahalwari and ryotwari tracts.

How the laws of 1859 and 1885 have safeguarded the ryot's rights and protected him from arbitrary enhancement of rent, has been described on pages 100—102. In 1907 the law was further amended with the following objects :

(1) To discourage landlords in evading the provision of the Act of 1885, with regard to the enhancement of rent, by entering into unfair inequitable and collusive compromises with their tenants. "No court shall give effect to an agreement or compromise between landlord and tenant the terms of which, if they were embodied in a contract, could not be enforced under the Act. The Revenue officers and courts have been given a wider discretion in dealing with such agreements and compromises."

(2) To give greater authority to the record-of-rights when such record has been duly prepared and published. In fact, the preparation of the record-of rights has now greatly modified agrarian conditions. In rent suits the law was most often evaded by the zamindar not producing the record, and getting an unfair decree in the absence of the ryot. The law of 1907 provides for the production of the entry regarding rent in the record-of-rights in *all* rent suits, and lays down that every entry in a record-of-right shall be *presumed to be correct until*

it is proved by evidence to be incorrect and that a court passing a decree at variance with any such entry must record its reasons for so doing.

(3) To give power to Government to distinguish between good and bad landlords, and to take steps in the case of the latter for the reduction of rents, when they appear to have been so unduly enhanced as to be oppressive. In areas where a record-of-rights has been prepared and is maintained, zamindars favoured by the Local Government may recover arrears of rent by a shorter and more summary process than a rent-suit in a civil court; they can get a certificate issued by a specially appointed officer, without the ryot being first heard in his defence, and have the certificate executed on the defaulting tenant by a revenue officer instead of a civil court peon. (*Rampini*, 4th. ed., xiv—xvi.)

**Rent as affected by the pressure of population on the soil.**—In the most thickly peopled parts of India, the pressure of population has (a) enhanced rents to the maximum point, (b) led to the division of fields into very small holdings, and (c) fostered intensive cultivation and the consequent decreasing return to fresh doses of capital and labour.

In a country where agriculture is the sole occupation of the people, increasing numbers produce an increasing tendency towards the partition of the cultivating units. North Bihar is "the country of the petty proprietor;" in Muzaffarpur the density of population is 907 per square mile and in Saran 907; the effect of this over-

crowding is that in these and similar districts of Bihar, the average size of a peasant's holding is less than half an acre, whereas in the Punjab it is 3 acres and in the ryotwari parts of Madras 8 acres.

In Europe increase of population has been accompanied by a lowering of prices and rents, owing to (*a*) agricultural improvements which have cheapened the cost of production, (*b*) increased yield per acre through scientific manuring and selection of seeds, and (*c*) improvement of the means of transport, by which foreign grain can be cheaply imported. In India the first two of these counteracting agencies do not operate, and the third has been ruinous to the home consumer. Hence the increase of our population in the 19th century has been followed by a tremendous rise in the price of food and a great increase of money-rents, though theoretically "the extent to which higher prices are by themselves capable of increasing rents is relatively slight." (*Pierson*, 126).

An increase of population is not necessarily followed by a proportionate increase of rent. In the ryotwari parts of Madras the population increased by 61 p. c. between 1853 and 1890, but the cultivated area increased by 75 p. c. and the total Government land revenue by 31 p. c. only. The new lands brought under cultivation are less productive and have been assessed at a much lower rate, and hence the *average* revenue for the *total* cultivated area fell from Rs. 2-8 an acre in 1853 to Re 1-14 in 1890. (*Hunter*.)

The average *incidence of land revenue* per cultivated acre in the different provinces in 1905 :—

W. Bengal	13 annas	}	permanently settled
E. Bengal	11    "		
Benares Divn. Re	10    "		
U. P.	1 14		
Punjab	1		
Madras	2 5		(includes water-rates)
Sind	2 10		(includes water-rates)
Bombay	1 6		
C. P.	9		
W. Bengal (temporary)	1 5		
E. Bengal (temporary)	1 12		
Lower Burma	2 8		
Upper Burma	2		

(*Moral & Mat. Progr.* 43rd. No. p. 59.)

The incidence of land revenue per head of the population in British India was Re. 1-3 as. in 1908. A letter of the Bengal Government in June 1901 estimated the proportion of the *rent charged by the zamindars* to the gross produce thus :

Nadia and Midnapur	7 & 8 p. c.
Backarganj, Noakhali and Tippera	9    ,,
24 Perganas	10    ,,
Rajshahi	13    ,,
Hughli, Gaya, Cuttack	14    ,,
Birbhum	15    ,,
Muzaffarpur	16    , ( <i>Dutt</i> , 462)

The *incidence of cash rents* per cultivated acre is thus given in the *Ind. Emp.* iii. 453 :

Bengal (zamindari)	Rs. 3 8 as.
Punjab	„ 3 II „
C. P.	II „
U. P.	„ 4 3 „
Oudh	„ 5 3 „

**Wages.**—In India the labourer usually works on his own account ; in Europe he is usually a hired man working for an employer. But there are some labourers in India, especially in the towns, who occupy the same position as wage-earners in Europe. (*Morison*, 4.) Payment of wages in kind widely prevails among agricultural labourers in India. Usually a farm-labourer gets from his master free meals and lodgings and a certain fixed portion of grain. He occasionally gets a piece of cloth or a small gift too. In some rare cases (increasing in Bengal) a cash wage is paid in addition to the free meals. Village artisans and domestic servants are paid in kind. Cash wages are paid only in industrial villages, in and near towns, and by large employers of labour in industries. (*Ind. Emp.* iii. 467) “By far the most important class of labour [in India] is agricultural.....Payment in kind is commonly practised, either for the entire wage, or as a supplement to cash wages, and the supplements vary according to the season and the nature of the employment. The regularity of employment also varies greatly, and employment is practically nowhere continuous throughout the year.” Hence the statistics of Indian agricul-

tural labour and domestic service are not reliable, (*Prices and Wages in India*, ed 1908, p. 173.)

The rate of wages varies greatly in different parts of the same province, according to the relative importance of agriculture and manufacture and the density of population. In all parts of India where agriculture is the chief occupation and the population is dense (as in Bihar), the wages are low and remain so for generations. But where the peasantry are prosperous (as in fertile East Bengal) or where the population has been lowered by malaria and plague (as in Central Bengal and Bombay respectively), high wages prevail. (*Ind. Emp.* iii. 464) In the British period (especially after 1860) large public works and railways, mills, factories and mines have raised the demand for labour and with it the wages of certain classes. In Northern India the wages of masons, blacksmiths and carpenters doubled in the generation following the Mutiny, and the rise has been very high in Bihar too.

**Changes in wages.**—Average monthly minimum wages in Rupees and decimals of Rupees during the last quarter of a century (1883-1908):—

<i>Agricultural labourer</i>	1883	1890	1895	1900	1905	1907
E. Bengal	6.8	7.3	6.8	7.8	8.6	9.6
W. Bengal	5	5.4	5	5.6	6.1	6.8
U. P.	3.6	4.3	4.6	4	4.4	3.2
Punjab	6.2	6.3	6.7	7.3	6.9	10.7
Bombay	7.3	7.5	7.9	6.5	7.6	9
Madras	4.1	3.8	4.1	4.2	4.3	4.4
Burma	16.5	14.5	13.6	14.6	15.3	13.9

<i>Mason, carpenter, or blacksmith (unreliable).</i>	1883	1890	1895	1900	1905	1908
E. Bengal	... 11.1	12	11.3	12.5	14.6	15.5
W. Bengal	... 7.5	8.2	8.9	11	11.8	11.9
U. P.	... 7.7	7.9	9.7	8.9	9.3	8
Punjab	... 14.6	17.3	16.8	19.2	20.2	25
Bombay	... 20.4	19.8	19.5	16.6	18.2	19.5
Madras	... 13.7	13.4	13.5	13.6	13.6	13.8
Burma	... 28.3	26.6	23.3	28	27.3	26.5
<i>Syce or groom</i>	... 1873	1903	1907			
Bengal	... 5.2	6.8	7.25			
Punjab	... 5.5	6.8	7.22			
Bombay	... 8.5	8.6	8.46			
Madras	... 5.8	6.4	6.4			
<i>Postal runners</i>	... 1880	1907				
Bengal	... ... 4.5	6.33				
Punjab	... ... 5	6.1				
U. P.	... ... 4.33	5.25				
Bombay	... ... 7	7				
C. P.	... ... 5	7				
Madras	... ... 6.25	6.5				
Assam	... ... 10	13.75				

Lowest monthly wages in Rupees at the Raniganj collieries :

		1883	1895	1905	1908
Miner	...	5.5	6	6.5	7.5
Blacksmith	...	6.5	7	8	12

Monthly minimum wages in certain selected districts, in Rupees :

Agricultural labourer	...	1873	1883	1895	1905	1907
Rangpur	...	5.5	7.5	7	10	10
Patna	..	3	3	4	5.5	5.6
Delhi	...	5.6	5	5.6	6	10
Bombay	...	9	10.9	11	12	13.1
Punjab (whole province)	...	5.2	6.3	6.7	7.1	10.8
Common Mason Carpenter or Blacksmith.						
Rangpur	...	7.5	12	15	15	15
Calcutta	...	7.5	12	15	20	16
Patna	...	5.6	5.6	5.9	8	12.5
Delhi	...	10	11.25	12.5	17	20
Bombay	...	25	32.5	27.5	27.5	29
Punjab (whole province)	...	12.8	14.6	16.8	22.7	25.1
Blacksmith in a Bengal Paper Mill	...	12	12	13.75	21.5	24
„ in the Murree Brewery	...	9	16	12.5	22	22

Rs. 30.  
in 1908  
& 1909.

In the *thirty years ending with 1903*, in Bengal the monthly wages of an *agricultural labourer* rose by 39 p. c., of a *syce* by 32 p. c., of an *artisan* (i.e., mason, carpenter or blacksmith) by 47 p. c., (against a rise of 39 p. c. in the average price of food-grains.) Speaking *generally*, during these thirty years, all three kinds of wages have increased very *highly* in Bengal, Assam, and the Punjab and very *slightly* in Bombay, Madras, and Burma, in the last of which wages have always been much higher than in India), and they have actually *declined* in Oudh. The artisan classes have secured an increase of 47 p. c. in Bengal, 65 p. c. in Assam, 50 p. c. in the Punjab, 15 p. c. in Madras, 7 p. c. in Burma, and a decline of 2 to 3 p. c. in Oudh and Bombay (*Ind. Emp.* iii. 469-470.) The above review was made in 1903, but since 1906 there has been a sudden and extraordinary rise in most places.

In the Punjab "an ordinary agricultural labourer can at present earn nearly twice as many rupees a month as he could 37 years ago. During the last four years his wages have increased by 62 p. c. over the average of 20 years ago." (*Wilson*, 37.)

In taking a *review of the quarter of a century which ended in 1907* (or 1908) the following points are most striking :

(i) The wages of postal runners have increased 40 p. c. in Bengal C. P. Assam, above 20 p. c. in the Punjab and U. P., but remained unchanged in Madras and Bombay (where they were high from the beginning.)

(2) Blacksmith or carpenter's wages have doubled in Bengal, Bihar, and the Punjab, but not advanced in Bombay or Burma.

(3) The wages of agricultural labourers have increased by 40 p. c. in the two Bengals taken together, by 72 p. c. in the Punjab, by 12 to 23 p. c. in Bombay (during the last 5 years only), and remained stationary, with slight fluctuations, in the U. P., Madras and Burma.

(4) The wages of a *syce* or horse-keeper have increased by 39 p. c. in Bengal, and 30 p. c. in the Punjab but remained the same in Bombay (where they were the highest in India from the outset.)

(5) The wages of a miner have risen by 36 p.c., the increase being sustained and gradual.

As regards **labour in the textile factories** the Royal Commission on Labour, 1892, found that wages had remaind almost *stationary during* the last 30 years, owing to the labourers having started with "monopoly wages" at the commencement of the period. The factory hands in Madras usually earn twice or three times the wages paid for agricultural labour in the same district. The Collector of Customs, Bombay, wrote in 1892: The mill hands are recruited from labourers, small cultivators, handloom weavers, and petty craftsmen, all of whom may safely be said to have increased their earnings from 30 to 200 p. c. by taking to mill work; the shoals of handloom weavers brought down by rail from Lucknow, Cawnpur, and Delhi have found

occupation in Bombay mills at rates three times their previous handloom earnings. Wages in the factories of the U. P., after remaining stationary for a long period had begun to rise slowly but steadily by the year 1892. Since then in many branches there has been little or no rise, and in others increase of wages ranging from 20 to 40 p.c. and in the engineering department even higher, as the following table of monthly wages will show :—

	1883 Rs.	1892 Rs.	1908 Rs.	Increase from 1883 to 1908.
<i>North-Indian Mill—weaving room man</i> ...	5	6·5	7·16	43 p. c.
<i>Do.</i> unskilled labour ...	4·94	4·87	6	20 p. c.
<i>Do.</i> boiler-man ...	5	6	8·34	66 p. c.
<i>Bombay Mill—reeler</i> ...	7	8	8·5	21 p. c.
<i>Do.</i> weaver ...	17	22	24	41 p. c.
<i>Do.</i> weaving jobber ...	40	37·5	47·5	19 p. c.

(*Prices & Wages in India*, ed. 1908.)

**Condition of wage-earners.**—In the thirty years from 1873 to 1903, taking the average of all India, the wages of agricultural labourers have risen by 20 p. c., of syces by 9 p.c. and of artisans by 19 p.c. The movement wages has of been different in different provinces as the foregoing tables have shown. The chief obstacle to a greater rise of wages is the fact that Indian labourers are

satisfied with a low standard of comfort and are unwilling to accept much higher salaries on condition of doing labour of a new or uncongenial nature or serving in a distant province. Hence the difficulty of getting a sufficient supply of labour in our tea-gardens, collieries, and factories, in spite of their offering high wages and regularity of employment. Morison (p. 7) holds that, considering the difference in the wealth of England and India, a wage of Rs 7 a month in India represents the same proportion of the national dividend as a wage of Rs. 113 in England. During the last five years there has been a marked rise in wages in most occupations; prices have also ruled high. The former is not a consequence of the latter, but rather of the increased demand for labour which our recent industrial and commercial expansion has created. High prices do not always mean high wages. Indeed, in times of scarcity wages are reduced, as the failure of crops decreases the wages fund and at the same time the scarcity increases the number of the people compelled to labour for their food. "In times of scarcity and famine in India the rise in the price of food is not accompanied by a rise in the wages of labour; on the contrary...the rate of wages offered and accepted is frequently below the ordinary or customary rate and...is not subsistence wages for a labourer with dependants to support." (*Famine Com. of 1898*, p. 363.) But when a rise in the price of foodstuffs is due to a larger demand or export and the cultivators make extra profits, agricultural

wages may rise. Where the wage is paid in kind, a rise in the price of food does not affect the wage-earner's position, as he merely consumes it as before. (*Ind. Emp.* iii. 469.)

The Famine Commission of 1898 reported that (1) in *Bengal* the powers of the people to resist the effects of calamity of season had largely increased. (2) In *Bihar* the class of agricultural labourers (including petty agriculturists who supplement the profits of their small holdings by working for wages) had in no way benefited by the rise in the price of agricultural produce. Their wage is barely sufficient to supply food to the labourer and his family when food grains sell at ordinary prices. Hence they have no more resisting power in a famine now than formerly. (3) The resources of the peasantry in the Madras *Deccan*, the Bombay Deccan, and the Southern Maratha country, had not improved during the preceding 20 years. The same case, with many exceptions, in the C.P. (4) In the U.P. the *cultivating* classes had shown greater command of resources and power of resistance during famines, but this improvement was not materially shared by the *labouring* classes. There was no improvement among the small proprietors and cultivators of the country south of the Jumna (esp. Bundelkhand, South Allahabad, and Hardoi.) (5) In the *Punjab* the labouring classes were generally well off as agriculture was largely protected by irrigation. The *general conclusion* for all India was : "of late years owing to high prices,

there has been a considerable increase in the incomes of the landholding and cultivating classes, and their standard of comfort and expenditure has also risen. During the recent famine these classes, as a rule, have shown greater power of resisting famine. The skilled artisans, excepting the weavers [who number 96 lakhs], have also greatly improved their incomes and their style of living." But there is one class of the Indian people whose wages have remained stationary or failed to rise in proportion to the rise in the price of the necessaries of life. It is a very numerous class, and consists of the day-labourers and the least skilled grade of artisans. They live from hand to mouth on a low standard of comfort, and are the first to starve in seasons of scarcity. Within the last generation their position has grown distinctly worse. (*Report*, pp. 361-363.)

As regards the Bombay mill labourers, the Collector of Bombay wrote in 1892: Though wages have been constant during the last thirty years, the buying power of wages has not fallen (except in the matter of house-rent.) Food, water, and clothes are cheaper and better now than they were in 1862. Ice, soda-water, and tea, unknown to the mill-workers of thirty years ago, are now widely used luxuries. The Bombay mill-hands seem to me well fed and clothed, cheerful, and healthy. There are only three blemishes in Bombay factory labour, *viz.* (1) several mills keep the wages in arrears for over two months, (2) the evil housing of the workers,

and (3) the floating residuum of mill-hands, usually 25,000 persons, who get irregular or no employment and wander from factory to factory or haunt the taverns. (*Royal Commission on Labour, Foreign Reports, Vol. II., 1893.*)

The condition of labourers, after the sharp rise of prices in 1905-1908, is thus described in the *Moral and Mat. Progr.* 45th No:—High wages tending upwards with the demand for labour still in excess of the supply in W. Bengal, Darjiling tea-gardens, the Punjab, the C. P., Madras, Sind and Bombay, (with a decline in wages in E. Bengal.) Shortage of agricultural labour in Ahmadabad, the U. P., Bombay, and Madras, of coolies in Madras and Sind, and of skilled labour in W. Bengal industries. [Much of this scarcity of labour is due to the terrible devastations of plague in W. Bengal, the Punjab, the C. P., and Bombay, and of malaria in Central Bengal, Bihar, the Punjab, and the U. P. In the last named province malaria carried off one million people in 1908, while in the Punjab ripe grain had to waste in the fields for want of reapers. The new outburst of industrialism has increased the demand for labour in the towns. Employers are trying in vain to get workmen at the old low wages.]

**Prices.**—Before the extension of railways, many provinces were isolated from the outside world, and hence prices varied greatly from province to province and even from district to district in the same province. The annual fluctuations were very wide. But

railways are tending to level prices all over India, while the action of big speculators (who have now begun to influence the Indian market) tends to limit the range of the annual oscillations of price.

About 1860 there began a great rise in prices on account of (1) the large influx of silver into the country for the railways and public works begun after the Mutiny, (2) the rapid growth of India's export trade, and (3) the high price fetched by Indian cotton during the war in America. If we start from the year 1875 and take the prices ruling then as our standard and consider the average of every 5 years, we find that the price of grain—

rose 25 p. c. in 1876-80,  
fell to the old level in 1881-85,  
rose 21 p. c. in 1886-90,  
rose 35 p. c. in 1891-95,  
rose 64 p. c. in 1896-1900,  
rose 39 p. c. in 1901-1903.

Thus the rise of 1876-1880 has been more than retained since. During most of these periods there have been famines in some province or other, which raised the prices of food grains to a very high level throughout India. But between 1881 and 1890 all the crops except rice were good, and hence the average price of grain was low during the first half of the decade. But from 1886 onwards, prices rose rapidly, though the export of grain was not larger than before and only a few provinces were visited by scarcity. The reason of the rise

was probably the heavy import of silver and the increase of the currency. From 1891 to 1900 we had prolonged drought and famine in different parts of India. A strong Indian demand for rice was accompanied by large exports, while there was an unprecedented exportation of wheat owing to the failure of crops in Europe. These circumstances raised Indian prices to the highest known point, (the famine-level of previous generations,) and all parts of India have been affected by the increase of price. Prices declined steadily for four years after 1900. (*Prices and Wages in India*, ed. 1908, p. I, *Ind. Emp.* iii. 460.) But in 1905 began a sharp and rapid rise, which was accentuated in 1906-1908 by the widespread failure of crops in N. India, and the famine-level of 1897 was exceeded. (*Moral and Mat. Progr.* 45th No., p. 119.) In the Punjab, comparing the average price of 1873-90 with that of 1891-1909, wheat has appreciated 34 p. c., bajra 35 p.c., gram 40 p. c., jawar 32 p.c., or in other words there has been a general rise of 35 p.c., in the price of food grains during the last nineteen years. (*Wilson*, 14.) The annual fluctuations have been very great and irregular.

On the whole the price of grain in India depends on the variations of the seasons, i. e., on the out-turn of the crops, as India produces her own food. It is an economic law that prices rise in a greater proportion than the shortage of supply. (*Ind. Emp.* iii. 461.)

RICE remains extremely dear, because (1) its export has greatly increased, while its production has not

extended in the same proportion ; (2) the high price of jute has led to rice-fields being devoted to its cultivation in Eastern Bengal and the area under rice being contracted ; (3) Bengal and Bihar, the chief producers of rice, have passed during the present century through several seasons of flood and drought ; (4) the habit of eating rice is spreading to many races of India which formerly consumed other kinds of grain.

The cultivation of WHEAT has greatly increased to meet a strong demand in Europe, but the wheat consumed in India bears a smaller proportion to the quantity exported than is the case with rice. Hence its price has not risen to the same extent as that of rice. MILLETS, the food of the poorest in Rajputana, the U. P. and the Deccan, distinctly cheapened from 1901 to 1904, but their price rose sharply from 1905.

British India	1901	1902	1903	1904	1905	1906	1907	1908
Area under rice in mil. acres	70	71.6	69.6	73.5	73.4	73.5	75.9	72.8
,, under jute	2.2	2.1	2.5	2.9	3.1	3.5	3.9	2.8
Export of rice in mil. cwt	34	47.4	45	49.4	43	38.7	38.2	30.2
Area under wheat in mil. acres	18.6	19.6	23.6	23.5	22.4	25.1	18.4	21.2
,, under cotton	10.3	11.1	11.9	13	13	13.7	13.9	12.9
Export of wheat in mil. cwt	7.3	10.3	25.9	43	18.7	16	17.6	2.1

The area under food-grains increased by 7·17 p. c. only, while that under cotton and jute together increased by 50 p. c. in the ten years ending with 1906.

Average retail price of grain per *maund* in Rupees :—

Rice.	Highest price before 1900 (1897)	Price in 1901	1903	1904	1905	1906	1907	1908 *	1909 *
E. Bengal ...	4·5	3·7	2·9	2·7	3·1	4·9	5·2	*	4·3
W. Bengal ...	4·1	3·3	3	2·8	3	4·1	4·9	5·7	4·5
Madras ...	4·2	4·2	3·3	3·2	4	4·6	4·8	5·6	5·5
U. P. (excluding Oudh)	4·8	3·9	3·6	3·5	3·8	4·5	5·3	6	4·9
L. Burma ...	3·7	3	3·6	3·2	3·4	3·8	4	4·3	3·7
Wheat	(1897)								
U. P. ...	" 4·1	3·1	2·5	2·4	3·1	3·3	3·7	4·9	4·3
Punjab and N.W. F. P.	3·8	2·6	2·4	2·2	2·6	2·7	2·9	4·4	4·1
C. P. Jawa	" 4·7	3·6	2·8	2·5	2·8	3·2	3·3	4·9	4·2
Bombay ...	3·9	2·7	1·8	1·9	2·5	3	2·7	3·6	3
Madras ...	3	2·7	1·5	1·6	2·4	2·8	2·8	3·2	3·3
U. P. C. P. ...	3·4	1·9	1·8	1·6	2·1	2·8	2·6	3·5	2·5
	3·5	2·3	1·5	1·7	2·1	2·6	2·67	3·8	2·7

\* In the above table the figures up to 1907 are the provincial averages formed from those of all the districts (*Prices and Wages*, 1908), while for 1908 and 1909 they have been derived by averaging the prices of certain centres only (*Statistical Abstract*, 44th No.) Hence, a comparison between them is not possible.

Index numbers of prices during the 11 years from 1898 to 1908, and their ratio to the prices of 1873, (from *Moral and Mat. Progr.* 45th No.)

Year.	Index No. for 11 articles imported.	Index No. for 28 articles consumed in India or exported.	Index No. for 7 food-grains (retail prices).
1873	100	100	100
1898	80	102	139
1899	87	100	137
1900	97	124	192
1901	96	116	157
1902	86	113	141
1903	88	103	126
1904	93	104	117
1905	96	117	147
1906	105	141	179
1907	116	148	180
1908	118	155	231
1909			195

From the above it is clear that the rise which began in 1905 did not meet with any check, but became much sharper as it advanced till 1908, after which year a slight decline set in.

### Other exports, prices in Rupees:—

	1873 Rs.	1883 Rs.	1903 Rs.	1908 Rs.	Per cent- age of in- crease 1873-1903	Per cent- age of in- crease 1883-1908
Hides (cow) 20 lb.	8½	10 $\frac{3}{4}$	16½	20	94 p. c.	86 p. c.
Jute, picked, bale of 400 lb.	18 $\frac{1}{4}$	17½	37	45	102 p. c.	157 p. c.
Cotton, candy of 784 lb.	255	200	192	267	...	33 p. c.
Tea, common, lb.	8as.	5 $\frac{1}{2}$ as.	5as.	6 $\frac{3}{4}$ as.	...	...
Coal, Bengal, best, ton.	...	...	3—7	7	...	...

Thus the price of *hides* has doubled and that of *jute* increased by 100 to 150 p. c., while *tea* and *indigo* have declined, *raw cotton* remained nearly the same. *Tanned skins* have greatly risen in price.

### Prices of imports.

	1873 Rs.	1883 Rs.	1903 Rs.	1908 Rs.	Change from 1883 to 1908
Copper per 74 $\frac{2}{3}$ lb	...	39·75	31·75	38·5	44
Iron, per 74 $\frac{2}{3}$ lb	...	4·5	2·69 (1890)	3·2	...
Kerosene oil, per 65 lb	...	3·22	4	4·53	+40 p. c.
Sugar, Mauritius. per 112 lb	17·5	15·75	10·25	9·25	-41 p. c.
Coal, Welsh per ton,	25·5	15·5	17	22·5	...
Cotton, grey shirting, 8-9lb piece	5·93	4·87	4·68	5·62	...

It will be seen from the above that copper and kerosene have appreciated 40 p. c. during the last 20 years. Cotton goods, after a long downward tendency rose in price in 1906 and remained steady in 1907 and 1908. Sugar has declined 41 p. c. in price. Coal after fluctuating a good deal in the last 25 years, has been getting dearer since 1905, (the prices being Rs. 15½, 18, 19 and 22½ for the years 1905-8). The price of salt depends upon the duty levied by Government. It is interesting to note how the retail price of salt (in Bengal) has varied with the duty.

	1883 Rs.	1888 Rs.	1903 Rs.	1905 Rs.	1907 Rs.
Duty per md. ... ...	2	2.5	2	1.5	1
Price of salt ... ...	3.51	4.18	3.39	2.84	2.32

In Calcutta the price per maund has steadily declined in recent years :

1905	1906	1907	1908	1909
Rs.	Rs.	Rs.	Rs.	Rs.
3.26	2.69	2.13	2.14	2.04

(See *Prices and Wages in India* ed. 1908, Ind. Emp. iii., 455-466, and *Morison*, Ch. XII.)

**Recent high prices.** Speaking generally, the abnormal rise in prices which we have seen in India has resulted from three sets of economic forces, *viz.*,

(a) Diminished *production*, production at a greater proportionate cost, and production steadily falling short of the increasing effective demand at home,

(b) Increase in the *quantity* of money in circulation and consequently in the effective *demand at home*,

(c) Increase in the volume of export, extension of the field from which the exports are drawn, and rise of prices in the foreign countries buying our goods.

Mr. Gokhale ascribes the recent high prices to the first five of the following causes, to which I am inclined to add three others :—

i. A succession of famines and scarcities, including two of the worst famines that have visited India, *viz.*, those of 1897 and 1900. And since then we have had hardly any year when some province or other has not suffered from flood or drought, or every part of India has had a full harvest.

On all sides we see that cultivation is extending and in the older provinces resort is being had to worse lands, *i. e.*, lands naturally less fertile or more affected by bad seasons. In rural Bengal this land-hunger of the increasing population has taken an acute form; hollows are being filled up and even the beds and banks of old and dried-up tanks are being ploughed. This resort to worse soils has diminished the proportion of return from land, and the additional food supply is

being raised at a greater cost. Prices rise in a greater proportion than the shortage of supply. At the same time many people (especially in Bihar and Chota Nagpur) have begun to eat rice in the place of millets and wheat. Before this the rice consumed in India was many times the quantity exported. But the increase in the home consumption, coupled with an undiminished export, must raise prices.

2. The closing of the mints to the free coining of silver in 1893 artificially raised the value of rupees above uncoined silver. Hence, after that date the rupees hoarded in India have been tempted to come into circulation, thereby counteracting the restriction of the coinage. This is evidenced by the fact that, though the Government has been long withdrawing from circulation the rupees of William IV. and of the year 1840, we still get in the bazar many of these rupees in a fresh condition, showing that they were hoarded for a long time and have been so recently brought into use as not to be worn at all.

3. Before 1893 rupees were freely melted back into silver for making ornaments, especially in the villages and smaller towns, and thus about 3 crores of rupees were annually withdrawn from the currency. But now that the rupee is a token coin containing only two-thirds of the pure silver that can be bought for it, this melting has ceased.

4. A general rise has taken place in the gold prices all over the world, and India by reason of improved

communications has become more closely connected with the foreign markets and subjected to their influence. "Gold prices have risen 30 p. c. during the 5 years ending July 1907."

5. The phenomenally heavy coinage of new rupees during the last few years by the Indian Government. The average annual coinage from 1905 to 1907 was 20·7 crores of rupees, whereas during fourteen out of the 20 years preceding this period the average was 8·3 crores a year, and during the remaining six years (viz, the years immediately following the closing of the mints), only 2 crores in all were coined. From 1900 to 1907 the Government made a net addition of 100 crores of new rupees\* to the coinage, thereby almost doubling the stock of rupees in India, which one authority had estimated in 1898 as 130 crores. Such a sudden inflation of the country's currency is sure to cause a general rise in prices. (Gokhale's *Speeches*, 218 g-j.)

I venture to differ from Mr. Gokhale on this point. Rupees are coined by the mints to supply the needs of trade, and are not given away gratis. No government can force on the people a volume of currency greater than what they require for their transactions. Mr. Gokhale adds the following explanation, "What is probably happening is this. The rupees issued by the

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\* Mr. Gokhale made no deduction for the old or defaced rupees recalled and recoined. According to Sir Edward Baker, the *net* addition to the currency during this period was only  $82\frac{3}{4}$  crores and not 100 crores as stated by Mr. Gokhale.

Government in response to the demands of trade go into the interior and spread themselves among those from whom purchases are made. But owing to *various circumstances*, they do not flow back, and thus new rupees have to be obtained for [the fresh] transactions for which old rupees might have sufficed." I think the real cause is not the greater abundance of rupees but the greater readiness of the people to *spend* their money, as will be proved in point seven below.

6. Owing to the development of industries, much money has been thrown into the Indian market during the last decade. Both the combination and movement of indigenous capital in the country have greatly increased of late. Competition among the new firms has greatly enhanced wages; wage-earners (and some professional men too) now have a greater *quantity* of money in their hands. At the same time hoarding has markedly declined. Our upper and middle classes now make it a point to invest their savings, or deposit them in banks which has the same effect. We constantly see instances of this change in our society. It is surprising how little cash even well-to-do people keep in their hands. Professional men and government servants with large incomes keep with themselves money just sufficient for expenses of the month, as we see in making an inventory of their property when they die suddenly. Men in service, with good bank balances, have been found to be strangely distressed when the payment of their salary was delayed by a week! At the same time that

investment has replaced hoarding, owing to the spread of industrialism capital is in quicker circulation than ever before, which has the effect of multiplying its volume. Financially India has become one country instead of being a group of mutually distrustful and isolated provinces. An immense amount of Indian capital has been subscribed to the joint-stock companies started during the last eight years.

7. There is a greater readiness on the part of the people to *spend* their money. The standard of comfort has immensely risen (especially in the vast middle class,) and even the peasants and town labourers are not untouched by the change. (See pp. 123-125, 130.) The old instinct of hoarding, born of ages of public disorder and lack of careers, the old abstemiousness taught by an ascetic religion,—have recently given place to a love of the good things of life. Indeed, certain classes are displaying a reckless and improvident fondness for enjoyment, preferring temporary stimulation or exhilaration to the nourishment of the body or the sanitation of the home. In Bengal the lower classes now occasionally indulge in luxuries, which 30 years ago only the richest people used to consume. The peasantry in prosperous Eastern Bengal and factory and mine labourers in many provinces, spend more on food than before and take a richer kind of food than their ancestors were used to. Thus, while the productive investment of savings has greatly increased, that part of the invested capital which is spent in wages quickly

gets into circulation by leaving the hands of the wage-earners. I think that in Calcutta, Bombay and other big centres and at large public works, wages were raised *first*, through increased demand for efficient labour, and this rise of wages, coupled with greater lavishness on the part of the wage-earners, produced a rise of prices as the *consequence*. In smaller towns and inland places, where *custom* still influences wages to some extent, the labourers were partly influenced by the news of increase of wages in the big centres, and appealed to the rise of prices there as a plea for raising their own wages too.

8. The "internal drainage" of the country has been completed by the construction of branch and connecting railways. The great lines are mere arteries, connecting the big towns and ports, and often passing through sparsely inhabited country in order to make a short cut. But in the last 10 or 15 years the net-work of railways has covered every part of the country. There is no isolated nook left where a man may live cheaply. Hence the general rise of prices throughout India ; nowhere is the surplus produce left standing to lower local prices. Potatoes are supplied to the military station of Darjiling from the river-side villages of Chapra and Arrah in far-off Bihar. During the Eastern Bengal floods of 1905, Dacca merchants imported rice from Patna. There is now a wider movement even of indigenous traders, partly from the increased facilities of communication and partly from the extension of

horizon and loss of conservatism which time and education have effected.

**The effects of the high prices.**—I have shown on pages 135 and 136 how the high prices of food-grains benefit landowners whose revenue has been permanently settled and peasants who have to pay fixed rents, but not other classes of the community ; and also how high prices may mean merely an increase in the *money* currency of the country and not a proportionate increase of its *real wealth*. The other effects of high prices are :—

1. To discourage exports from India and to encourage imports in the hope of securing better prices here.
2. With the increase of our imports, the gold already in circulation among us will be drained away to the gold-using European countries sending out these imports.
3. A rise in the Indian cost of production, owing to a rise in the cost of living. This will place our indigenous industries at a disadvantage in their competition with foreign products. Happily for us, high prices have prevailed in England, Germany, Japan and Egypt also.
4. Acute distress caused by the increased cost of living to those who have fixed money incomes, such as pensioners, public and private employees, and the professional classes, and also to those labourers whose wage-rates are more or less customary.

It is difficult to see how high prices in themselves can benefit the trading classes, as is asserted in the *Moral and Material Progress*, because the cost price has increased along with the sale price. "There is reason to believe that owing to the enhanced demand for labour, *due to industrial activity*, the advance in wages has kept pace with the rise in prices in great industrial centres"—or, in other words, the labourers have benefited in proportion as the country is *not* agricultural but manufacturing. Thus Morison's view that dear bread is beneficial to India as an agricultural country, has a very slender basis. (See Gokhale's *Speeches*, 218 *j*, *Moral and Material Progress*, 45th No., p. 120.)

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## CHAPTER VII.

### PROFITS.

**Profits of manufacture.**—Profits include three elements :

- (a) interest on capital,
- (b) insurance against risk, and
- (c) wages of superintendence.

Where the capital is borrowed, the manager of the business is called the undertaker (French *entrepreneur*), and the difference between the interest paid to the capitalist and the gross profit earned from the business is enjoyed by the *entrepreneur*.

In India, especially in the handicrafts and petty manufactures, the labourer often works on his own account, *i. e.* he supplies the requisite labour and capital and also undertakes the risks of production. But in large towns, even before the rise of the British power, there was a class of middlemen or capitalists, who advanced money to the craftsmen, purchased their goods or made them repay the loan in the form of articles manufactured to their order, collected large stores of such goods, and either sold them locally or exported them. These capitalists did not themselves employ and superintend labour ; still, in one sense they directed the industry and undertook the risks of the business. Few were the men who maintained factories, *i. e.*, directly employed labourers

under their own roofs, paying them salaries by the day.

In British India we have a vast development of manufactures on the factory system. But in very few of them is the capital supplied by the manufacturer himself; most often it is borrowed or raised by the issue of shares in a joint-stock company. In such cases the interest (or dividend, as the case may be), has to be deducted from the earnings before we get the undertaker's profit.

The efficiency of an industry differs according to the class of men who are the *entrepreneurs*,—their education, ability, keenness in discovering more economical methods, in grading workmen according to their exact individual capacities, and in studying the demand of far-off markets. (*Morison*, p. 5.) These qualities were wanting in the Indian producers of old. Hence, the only industry which could earn good profits was the manufacture of objects of art and allied things. In modern India the *entrepreneur* is more educated and more wide-awake. But as he usually works on borrowed capital, or is the managing agent of a joint-stock concern, his interest in the business is less than if his own capital had been risked. Want of commercial morality and experience, or at least ignorance of business methods, on the part of most managers, has been the ruin of many an Indian joint-stock company. But things seem to be gradually improving now.

The usual rate of interest being much higher in India than in England, profits have to be higher here. Otherwise, Indian capitalists cannot be tempted to invest their money in manufacture. The evil is aggravated by the fact that our improvident *samindars* and *ryots* alike are constantly raising loans ; and land being the safest form of investment, it competes with manufacture for the capital available in India.

In the old-fashioned Indian manufactures all the profits usually went to the same party. But in most of the modern industries established in India the three elements of profit are enjoyed by two distinct sets of people : the interest and the insurance\* against risk are taken by the capitalists or share-holders, and the wages of superintendence by the *entrepreneurs* or managers, who are mostly Europeans, though among the share-holders we find an increasing proportion of Indians.

On the whole the profits of Indian manufacture have not hitherto been so high and regular as those of usury. Hence manufactures have received little encouragement among us, while banks are thriving in large numbers.

**The profits of the middleman as agricultural money-lender and as commercial agent.**—In rural India the *Bania* not only lends money to the peasants, but also acts on a small scale as a speculator and middleman in grain. His loan is re-

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\* The insurance of the plant and premises against fire cannot cover the *real* risks of the business, which have to be borne by the capitalists.

paid by the ryots in the form of grain, and so he first secures his interest and then, by storing the grain and selling it many months afterwards, he earns the usual profit on trade. There is an immense difference between the price of grain at *harvest* and its price in the *bazar* months afterwards ; where export is keen, this difference is sharply felt even within a week of the harvest being over. Our improvident ryots disburden themselves of their surplus produce within the shortest possible time ; then comes the Bania's chance, which lasts till the next harvest.

Happily a change for the better has set in during the last few years. The ryots of the Punjab have learnt to hold back their wheat for months after harvest in the hope of better prices. In 1910 they refused to sell their crops so long as to cause serious loss to the Karachi port and the Sindh railway. "The greater competition among traders has also tended to reduce the profits of the middleman, and a larger proportion of the market price reaches the pocket of the peasant farmer. Indeed, it is much more common now than it used to be for the peasant to bring his own produce to market,...instead of allowing the village shopkeeper to take it at a price fixed more or less by himself." (*Wilson*, p. 13.)

The ryot, by immemorial custom, clears his debt to the *Bania* (or *Mahajan*, as he is called in Bengal), by payment in kind at a slight by higher rate than the prices then ruling in the bazar. (Sometimes the rate of repayment is fixed in advance by contract at the time

of taking the loan.) This part of the Bania's profit is pure interest. His further gain on the sale of the stored agricultural produce at a higher price between two harvests, is trade profit. The Bania rarely finances any manufacture. Sometimes wholesale dealers advance money (or raw materials) to retail manufacturers (as of cloth, shoes, metal vessels, silk stuff, &c.), and take the finished article in payment. Here the former class enjoy a clear *interest*, but their further profit is conditional upon the subsequent sale of their goods at a higher price. Chance, therefore, enters more largely into the composition of their *profits* than is the case with the Bania or agricultural money-lender. In other respects these wholesale dealers stand on the same economic footing as the Banias.

Brokers, or middlemen strictly so called, ply their business in jute, grain, and a few other articles. Their work mainly consists in buying from Banias or from tolerably large farmers the produce at harvest and despatching it to centres of manufacture or ports of embarkation. They run very little risk, as they are sure of the sale of their purchases and have previously contracted with manufacturers or big exporters at Calcutta, Bombay, Rangoon or Madras, for the delivery of a certain quantity at a fixed time. Hence they are sure of a market and know the limits of the price which they can safely pay.

Their second advantage is that they have not to advance money to the producers; they do not run the

Bania's risk, though they cannot make his high profit. The rich exporters at the great sea-ports of India are in constant telegraphic connection with the world's markets and also command vast resources. They, therefore, naturally enjoy all the profits due to a rise in prices outside India. It takes years for the Indian producer to learn of such a rise and to take advantage of it by raising *his* prices.

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## CHAPTER VIII.

### E X C H A N G E.

**The Development of Indian Trade.**—In ancient times India exported precious articles of small bulk, such as spices, precious stones, muslin and other fine textile goods, and took in exchange gold, silver, copper and iron ware, and cloth (probably woollen). In the first century A. D. she absorbed about half a million sterling worth of gold annually from Europe. From the establishment of European settlements here till the end of the eighteenth century, India continued to export manufactured articles only. But the rapid development of European industries with the help of steam reversed this state of things in the middle of the nineteenth century. Improvements in industrial processes in Europe greatly reduced the cost of production, while the opening of the Suez Canal lowered freights and shortened the period of transit between India and Europe. The opening of the trunk lines of railway has connected our sea-ports with the interior of the country, and made it easy for European manufactures to reach far-off Indian villages, while grain and other bulky goods can be now cheaply brought down to the ports to be drained out of the country. Thus from about 1860 India has become a mere exporter of raw materials and a huge consumer of foreign manufactures. About 1885 the tide just began to turn; thanks to the

jute and cotton mills, our export of manufactures has begun to increase, as also our import of raw materials, at a progressive rate. The following figures show the growth of India's sea-borne foreign trade, including gold and silver, and the stores and treasure imported and exported by Government. (In addition to this we have a foreign trade by land, the value of which is only 4 to 5 p. c. of that of our sea-borne trade.)

Annual average	Imports in crores of Rs.	Exports in crores of Rs.	Excess of our exports over our imports in crores of Rs.
For the decade ending 1844	9.72	13.73	4
" " 1854	14.05	18.75	4.7
" " 1864	37.43	39.43	2 <sup>(included the Mutiny period.)</sup>
" " 1874	44.79	56.61	11.82
" " 1884	57.54	74.49	16.95
" " 1894	83.26	102.66	19.4
" " 1904	105.7	130.96	25.26
For 1905 only	... 143.76	177.3	33.66
" 1906 " ...	... 161.82	182.39	20.57
" 1907 " ...	... 178.82	182.82	4
" 1908 " ...	... 151.52	159.43	7.91
" 1909 " ...	...		

## Analysis of India's imports by sea, 1908.—

Merchandise	...	128·77	crores of rupees
Gold and silver	...	22·74	" "
<b>TOTAL</b>	...	<b>151·52</b>	" "

out of which 7·62 crores worth was imported by Government and the rest by private persons.

The chief items making up our imports of merchandise were—

				<i>Crores of rupees</i>
1. <i>Cotton manufactures</i>	...	...		38
(of which 4 crores were for thread)				
2. <i>Metals (wrought and unwrought)</i>		...		13·57
including				
Copper	...	...	...	2·90
Iron and steel	...	...	...	9·35
3. <i>Machinery and mill work</i>	...	...		7
Railway materials & stores	...	...		11·93
Hardware and cutlery	...	...		3·23
Instruments and apparatus	...	...		1·44
4. <i>Clothing (other than cotton), &amp;c.</i>				
Woollen goods	...	...	...	2·99
Silk (raw and manufactured)	...	...		3·3
Apparel (including shoes)	...	...		2·5
5. <i>Articles of food and drink</i>				
Sugar	...	...	...	10·9
Provisions	...	...	...	2·81
Spices	...	...	...	1·37
Liquors	...	...	...	1·98
Salt	...	...	...	0·84
6. <i>Mineral oil (kerosene)</i>	...	...	...	3·90

	<i>Crores of rupees</i>				
7. Other things, such as					
Glass-ware	...	...	...	...	1.19
Drugs and medicines	...	...	...	...	1.56
Paper and paste-board	...	...	...	...	1.03
Books and stationery	...	...	...	...	1.09
Matches	...	...	...	...	0.74
Dyeing and tanning materials	...	...	...	...	1.00
Chemicals	...	...	...	...	0.77
Coal	...	...	...	...	0.84

From the above it will be seen that of our total import of merchandise cotton goods represent 30 p.c., metals 10 p. c. railway materials 9 p. c., and sugar 8 p. c. The other articles form a much smaller proportion. Nearly two-thirds of our imports came from England, and only one-fourth from foreign countries (in 1907.)

### **Analysis of India's exports by sea, 1908.—**

Merchandise	...	155.10	crores of rupees
Gold and silver	...	6.32	" "
<b>TOTAL</b>		<b>159.43</b>	

out of which 47 lakhs represent transactions on behalf of Government, and the rest private trade. (The above figures include re-exports.)

The chief articles of Indian export were

#### *i. Raw materials*

Cotton	...	19.76	crores Rs.
Jute	...	19.83	
Seeds (mostly for oil)		11.71	
Hides	...	12.46	
Wool	...	2.36	
Silk	...	0.53	

2. *Articles of food and drink*

Rice	...	15.71
Wheat	...	1.34
Other grains and pulses		1.52
Tea	...	10.44
Coffee	...	1.39
Provisions	...	0.94
Fodder, bran, and cattle food		1.31

3. *Manufactures*

Jute	...	15.73
Cotton	...	12.66
Indigo	...	0.49
Oils	...	0.95
Lac	...	2.79

4. *Other things*

Opium	...	9.34
Other drugs	...	0.42
Dyeing and tanning materials (excluding indigo)	...	0.79
Metals	...	0.97

A study of the trade-report (1908) shows that *manufactures formed only 22 p. c. of our exports.* (or, if we include *opium* and *lac*, 30 p. c.), food stuffs 21 p. c., *raw materials* (including opium and lac) 55 p. c.\* Of our total exports in 1907 one-fourth went to England, another one-sixth to other British possessions, and a

\* In the above estimate coir, indigo, and provisions have been classed among manufactures, while coal, manure, wood, and cattle-food have been excluded from raw materials. We send out some tanned skins and metal manufactures, but these have not been separated from the raw materials, and their value is not much. The sum of 5½ crores for which details are not available has been deducted from the total value of our exports in making my calculations.

little more than one-half to foreign countries. Taking our imports and exports together,

England	shared	43 p. c.
Germany	"	8·3 p. c.
China and U.S.A.	"	5·5 p. c. each
Belgium & France	"	4·4 p. c. each
Japan	"	3·6 p. c.

of the total volume of our foreign trade in 1907.  
(*Cotton*, 60, 61).

**The Indian Balance of Trade.**—During the first eight years of the Twentieth Century, our average exports of *merchandise* (both Government and private) exceeded our imports by 46 crores of rupees a year. But during the same period we annually absorbed 22·45 crores worth of *treasure* on an average (out of which 19½ crores were taken by private persons, and nearly 3 crores by the State.) Hence the *net* excess of our exports was 23½ crores a year ; this amount, which is 14 p. c. of the average total of our exports (165 crores worth) is annually drained out of the country. The balance of trade, in the true sense of the term, is against India to this extent, *i. e.*, she parts with about one-seventh more than she gets from the outside world. This is the natural consequence partly of India being a debtor country and partly of her political position, as has been shown on pages 112-116. (See *Ind. Emp.* iii, 270, *Hunter*, 661, and Gokhale's *Speeches*, 108-111.) A part of the drain consists of the interest on the

foreign capital invested in Indian (private) railways and steamer companies, indigo factories, tea-gardens, mills, mines, and other industries. (See p. 159.) Another part is made up of the annual savings of European merchants, lawyers, doctors and officials serving in India. But the major portion consists of the Government expenditure annually incurred in England on behalf of India, which is called the Home Charges.

**The Home Charges.**—For the five years ending 1908, these charges amounted to  $27\frac{1}{4}$  crores of rupees a year on an average. The expenditure in 1908 was thus made up :

1.	<i>Railway Revenue Account</i> ( <i>i. e.</i> , annuities for buying up the shares of railway companies, interest on the capital of private companies, price of materials &c.) also interest on <i>irrigation</i> capital,	... 12½ crores
2.	<i>Pensions and furlough allowances</i>	... 8 ,,
	Military ... 4·43 }	
	Civil ... 3·63 }	
3.	<i>Interest on Indian Public Debt</i> (other than railway) held in England	... 2·88 ,,
4.	<i>Army expenses in England</i> ( <i>see p. 113</i> )	... 2·13 ,,
	<i>Payments to the British Exchequer for British forces serving in India</i> ... £901,498	
	Transport of troops ... £333,050	
	Payments for warships in the Indian Seas ... £100,094	
5.	<i>Stores purchased for India</i>	... 1·97 ,,
	Military and marine ... 1·13 }	
	Civil, P.W.D., telegraph, stationery &c. ... 0·84 }	

6. Civil expenditure in England ...	0·56 Crores
Secretary of State's Establishment,	
postage, rates, taxes, coal, &c.,	
also miscellaneous ... $36\frac{1}{3}$ lakhs	
Post and telegraph connections with India ... $12\frac{1}{2}$ lakhs	
Charges on account of other civil departments in India ... $7\frac{1}{2}$ lakhs	
TOTAL	27·48 ..

[Cd. 5345, p. 70-71]

From the above it will be seen that 17·38 crores or above 63 p. c., of the Home Charges (viz., items 1, 3, and 5), represent a payment for which we have already got our money's worth. This portion of the expenditure could have been avoided only if all our public and railway loans could have been raised in India and English stores replaced by things manufactured in India, both of which suppositions are impossible. (Even a free country like Japan largely buys stores in Europe, because the articles, and in some cases articles of the same quality, cannot be had anywhere else.) The Secretary of State periodically urges the Indian Government to buy stores in India as far as possible without any sacrifice of quality or increase of cost. The army swallows up 24 p. c. (or, if we add the military and marine stores, 28 p. c.) of the total. But, so long as the sepoys cannot be trusted with the most efficient weapons or positions of command, and the Indian public cannot be armed for home defence, the British troops are necessary for safeguarding India.

from invasion, and their pay and pension represents the insurance premium we must annually provide for peace and security. It is, however, a heavy burden. The Special Committee on Home Charges reported in 1889,—

The cost of supplying recruits to India is [now] more than double what it was [just before the Mutiny], and, owing to the short service system, the number on whom the capitation vote is paid is increased....The average cost per recruit sent to India (excluding his clothing and equipment, but including depot-charges for training and hospital, charges for deserters, &c.) was £40. 8s. in 1886....The transport of an adult unit of the army to or from India cost £10 13 s. in 1886. The short service system, by causing the whole British army in India to be relieved once in six instead of in 10 or 12 years, has greatly increased the cost of transport. (*Cd. 327*, pp. 95, 121, 122.) In 1908, over 29,000 soldiers were conveyed to and from India, and the cost of transport was half a crore of rupees. (*Cd. 5345*, pp. 220 and 70.)

The civil pensions and furlough allowances absorb about  $3\frac{2}{3}$  crores. This amount can be reduced only by the extended employment of Indians in the public service, to which there are obstacles, political and moral. As for the salary and other expenses of the Secretary of State and his Office in London, the amount is paid by India, whereas in the case of the Colonial Office it is borne by the British Treasury. It,

however, forms only  $1\frac{1}{3}$  p. c. of our total Home Charges.

### **Economic effects of the Home Charges.—**

Whatever the nature of their component elements as analysed above, the effect of the Home Charges now is to compel India every year to part with above 27 crores of rupees worth of goods in excess of her imports. The economic consequences of this state of things have been described in pages 115-117. (See also *Ind. Emp.* iv. 194, *Dutt*, 536, 604, 605, and Gokhale's *Speeches*, 807, and, for the Secretary of State's recommendations for reducing the amount, the Parliamentary *Return on East India Home Charges*, Cd. 327, 1893.) That part of the Home Charges which is spent in buying out the English shareholders of Indian railways, is a step towards the nationalisation of railways and cannot be called a drain. Similarly, the interest on our sterling debt is the inevitable price of the money which we received in the past, and it will cease when all our public debt is held in India. European countries like Russia and the United States also have to pay interest to their foreign creditors, and in this respect India is not singular. But they pay the interest *in their own currency* and *by means of manufactures*, while we have to send out *raw materials* and pay in gold, so that the entire loss by exchange is borne by us.

### **How India pays her debt to England.—**

Every year the Secretary of State for India has to spend 18 million pounds sterling *in England* on our be-

half, which must be paid to him out of the revenue of India. At the same time merchants in England have to send money to *India* to buy our produce for export. To avoid this double transport of money, the Secretary of State in Council sells in London documents called "Council bills" (or telegraphic transfers) for which the English merchants pay to him *in gold*, while the agents of these merchants cash the bills *for rupees* at the Government treasuries in India, and buy our raw materials, grain, &c. with the money. When, owing to famine or war, the Indian treasuries are short of money and can pay only a portion of the Home Charges in cash, the Secretary of State sells bills to that amount only and raises the balance needed for his expenses by contracting a debt in England. Sometimes certain sums due to India are paid in England, and the Secretary's drawings on India are reduced to that extent. Very often the trade requires more Council bills than are necessary for the Secretary's expenses in England. In such cases he draws bills for the surplus amount, but they are paid in India out of the Currency Reserve, while their price paid in London, is soon afterwards transmitted to India in gold to fill up the gap in the Reserve. Thus the Secretary of State is the greatest exchange banker working between England and India. For example, in 1905 he sold bills for 31 millions, while he required only 3 millions net, (*viz.* 17 $\frac{2}{3}$  millions for the Home Charges less 14 $\frac{1}{2}$  millions raised by loan in England.) In 1908 his drawings and debt totalled 25 $\frac{1}{4}$  millions, while the

Home Charges were  $18\frac{1}{3}$  millions only.

The system of India's payment to England operates by means of a long chain: the Indian peasants sell their grain, jute, or cotton to exporters in order to pay the Government revenue and taxes, (*Ind. Emp.* iii. 271), the Government parts with these rupees to the exporters, the London representatives of the exporters pay the equivalent of this money to the Secretary of State, who spends the amount in England. Those who look only at the two ends country food-stuffs and raw materials worth Rs.  $27\frac{1}{4}$  crores, the price of which is not paid in India but is spent in England, though on behalf of India. They call it a drain. But as has been already shown, the price of these food-stuffs and raw materials would have remained in India and nourished our industries if only *all* our public debt had been locally raised (at the same low rate of interest), all our officers had made India their home, and all the stores that a modern government needs could have been manufactured here.

### **The Indian Public Debt, 1908.**

Sterling Debt held in England (including 6 millions unfunded),

167 millions £	...	...	... $250\frac{1}{2}$ crores Rs.
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Rupee Debt held in India	...	...	$134\frac{1}{2}$ " "
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385 " "

#### *Analysis of the public debt:*

Railway debt	...	...	... $273\frac{1}{3}$ " "
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Irrigation debt	...	...	... 46 " * "
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(Both these are capital employed productively.)

Loans by Government to Municipalities, Port

Trusts, Native States, &c. ...	... 21	crores Rs.
Loans by Government to cultivators	8 $\frac{3}{4}$	" "
Net Ordinary Permanent debt	... 56·6	" "

On the ordinary debt the annual interest is 215 lakhs of rupees, besides 79 lakhs payable for "other obligations"; but a little less than 147 lakhs is our *net* annual loss in the form of unproductive interest. (*Cd. 5345, 80-84, 53.*)

**The History of Indian currency.**—Before the Muhammadan invasion and for some time after it, gold was the chief currency of India for all large transactions. Copper was used for small change, and villagers and citizens of small towns used shells (*cowries*) in the bargains of their daily life. Silver was coined, though to a much less extent than gold.

The silver *Tanka* was first coined by Altamsh, Sultan of Delhi, in 1233 A. D., and it gradually became the standard of Northern India. In the reign of Sher Shah, 1542, the coin acquired its present weight (180 grains) and the name of *rupee*. The ratio between gold and silver coins varied from time to time, though both were freely coined by the Mughal emperors. Calculations were made in rupees, though gold was used in making presents or paying tribute. Southern India, being comparatively free from the Muhammadan influence retained the gold currency till 1818, when it was ordered to be displaced by the E. I. Company's silver coinage.

In 1766 the East India Company tried to establish bimetallism or a fixed legal ratio between gold and silver. Its gold *mohurs* were at first valued at 14 *sicca rupees*. But the new *mohurs* of 1769 were declared equivalent to 16 *sicca rupees*, though the market price of gold was less. The confused state of our currency may be judged from the fact that in 1773 there were circulating in various parts of India 139 kinds of gold *mohurs*, 61 kinds of gold *huns* or South Indian coins (called *pagodas* by Europeans), 556 kinds of silver rupees, besides 214 kinds of foreign coins. Then the East India Company introduced some order amidst the confusion by recognising as the principal standard in its dominions a copy of the *sicca rupee of the 19th year* of the reign of Shah Alam II (1778) which it minted in Calcutta, while three other rupees were issued by the Company in the provinces and had a local circulation.

In 1835 the silver rupee was declared the *sole* legal tender all over India. Government finally gave up bimetallism, accepted silver mono-metallism, and instead of legally fixing the value of gold coins left it to the choice of purchasers. Gold *mohurs* and silver rupees (each containing 180 grains of which  $\frac{1}{4}$  is alloy) were henceforth coined bearing the face of the British sovereign, and this rupee was made the only monetary standard of India. The dates of the British rupees are rather misleading, because *all* the rupees issued from 1835 to 1840 bear the date of 1835 and the face of

William IV., the rupees coined from 1840 to 1852 bear the date of 1840, while another rupee, coined from 1852 to 1860, is dated 1840, but it was made slightly *larger* to help its identification. From 1862 to 1873 another rupee was coined, dated 1862. Since 1873 our coins have been dated the year of their issue. (*Harrison.*) The new British *mohurs* were accepted at the treasuries but only at their market value. (*Ind. Emp.* ii. 136-143, iv. 513-517, *MacLeod.*)

**Currency Legislation.**—In January 1853, Lord Dalhousie, alarmed by the fall in the price of gold owing to the gold discoveries in Australia and California, suddenly demonetised gold in India, and our treasuries refused to receive gold coins. This was a mistake, as silver soon afterwards began to fall rapidly in price and most European countries demonetised silver. India's trade with Australia and European countries having a gold standard was greatly hampered by the fall in the exchange value of the rupee. The financial burden of the Indian Government, which had to pay sixteen millions *in sterling* in England for the Home Charges, greatly increased as more and more rupees had to be paid to buy the *same number* of sovereigns. For instance,

in 1872 one rupee was worth	1s 1 <i>1d</i> .
„ 1876 „ „	1s. 8 <i>½d</i> .
„ 1885 „ „	1s. 6 <i>¼d</i> .
„ 1887 „ „	1s. 4 <i>89d</i> .
„ 1892 „ „	1s. 2 <i>98d</i> .
„ 1894 „ „	1s. 1 <i>1d</i>

after which the exchange rose gradually till it reached *rs. 4d.* in 1899, at which it has remained fairly steady since then.

The rapid fall in the value of "the vanishing rupee" greatly distressed Anglo-Indian officers having to remit money Home, and unsettled our foreign trade by introducing uncertainty as to the standard of value. Government was driven to levy new taxes to find money for the Home Charges, because "every penny which the rupee falls necessitates taxation on the people to the amount of one million pounds to meet the charges payable in London." But there is a limit to the fresh taxes that can be imposed on India, and the Government was in danger of turning bankrupt. A parliamentary committee under Lord Herschell sat in England and took the evidence of experts on the Indian currency (*Code 7060.*) By the Currency Act of 1893, (a) the Indian mints were closed to the free coinage of silver for *private* persons (from June 1893), but Government was to coin rupees to remedy any shortage of the circulating medium; (b) gold, both sovereigns and bullion, was to be received by the Indian *mints* and rupees given in exchange at the rate of £1 = Rs 15, but gold was *not* yet made *legal tender* to *private* persons; (c) sovereigns were to be received in payment of *Government* dues at the same fixed rate. This legislation was clearly meant for a transition stage. Its objects were (i) to stop further increase in the volume of the silver currency, (ii) to induce gold to flow into the country from abroad and discourage the

import of silver, and (iii) to familiarise the Indians with the use of the sovereign as currency without forcing it on them. The coining of rupees was absolutely stopped for six years; but exchange rose very slowly, and reached Is. 4d., the official rate, as late as 1899.

Meantime a strong body of European traders and tea-planters demanded the return to free coinage of silver, because (a) a fall in exchange increases export from India, stimulates production, and gives India more rupees for her produce sold in gold-standard countries, (b) tea-planters who sell their produce for gold, but pay their coolies in silver, suffer in proportion as the exchange rises and they get fewer rupees for a sovereign than before, and (c) any State regulation of the rate of exchange is opposed to the laws of economics. But the new legislation was an evident success; many of the evils anticipated from it did not actually happen, and most of the experts who in 1892 had opposed the closing of the mints were now as strongly opposed to their being re-opened to the free coining of silver, as such a course would be "disastrous." Another parliamentary committee, under Sir Henry Fowler, took expert evidence in 1898 (*Code 9037* and *9222*) on the problems of Indian currency. By the Act of 1899, (i) sovereigns were made legal tender for the public, along with rupees, to an unlimited extent, and (ii) the coining of sovereigns at the Indian mints, which would be legal tender all over the empire, was sanctioned. (*Ind. Emp. iv. 518.*) Thus the way has been prepared

for introducing gold mono-metallism, and the next step, as recommended by MacLeod, would be to cautiously and slowly restrict the amount of rupees as legal tender, in proportion as "India is saturated with gold," till the limit of £ 5 for silver tender is reached as in Egypt. (In England silver is legal tender up to £2.) As silver is still unlimited legal tender here we have not yet established pure mono-metallism, but are maintaining a "limping standard" like that of France, Holland, and to some extent of Germany, "that is to say, opening the mints to the free coinage of gold and at the same time allowing the existing rupees to continue as legal tender" without demonetising them. (Schmidt, in *Code 7060*, II. p. 70.)

**The Gold Standard.**—Mr. A. M. Lindsay, of the Bank of Bengal, published a scheme for a gold standard *without a gold currency*. According to it, a large amount of notes or cheap token coins (*i.e.*, rupees) will remain in circulation in India, that is to say, our *internal currency* will remain *silver*. But Government will offer in London rupee drafts for Rs 15,000 each payable in India at 1s. 4 $\frac{1}{4}$ d. per rupee, and in Bombay and Calcutta sterling drafts for £ 1000 payable in London at 1s. 3 $\frac{3}{4}$ d. per rupee. By this scheme rupees will be changed into Government sterling drafts and not into gold coins, so that there will be no chance of gold being withdrawn from Europe to India or being absorbed by the people; India will have a *gold standard for foreign payments only*. For the conversion into

gold a fund of ten millions sterling is to be borrowed by the Government of India, deposited in the Bank of England, and managed by a non-official body to ensure public confidence. "The expense of convertibility to the Government might be diminished by *forcing the Natives*, by means of a prohibitive duty on silver, to revert to the old practice of melting rupees for the manufacture of silver ornaments,"—i.e., they are to be forced to melt the artificially appreciated rupees and prevented from buying cheap silver bullion!

But Mr. Lindsay's scheme was rejected as most eminent economists held that a gold standard is inseparable from a gold currency. The question has been much discussed whether a gold currency is practicable in India, and great names have been ranged on opposite sides. The opponents of a gold currency\* urge that (1) in India the vast mass of the people make transactions for very small sums, and cannot possibly use gold coins, so that an immense amount of coined silver must be kept in circulation to supply their needs. (2) The Indians have a passion for hoarding, and if gold is made easily accessible to them by sovereigns being made current, they will replace their rupee hoards by sovereigns, so that while gold will quickly disappear the market will be flooded with rupees.

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\* Sir John Lubbock, Lord Aldenham, Messrs. Cheetham, Donald Graham, R. Barclay, Lindsay, S. A. Ralli, H. L. Raphael, R. Steel, and G. L. Acworth, Sir R. Giffen, Sir S. Montagu, and Sir Frank Adam.

(3) The Indians now use paper money in making large payments, but they distrust notes, and if a precious but handy currency like gold is placed within their reach, they will use gold instead, the notes will return to the Government treasuries, and the gold will have no influence on the volume of effective currency. (*Lindsay*).

(4) The convertibility of existing coined silver into gold on demand must be a condition of the introduction of a gold currency. But Government would be ruined by the cost if it undertook to convert crores of rupees into gold. Such a process will immensely raise the price of gold and lower that of silver; the huge mass of India's silver when demonetised will upset the world's bullion market. And yet if Government does not guarantee free conversion, the legal ratio between silver and gold coins in India cannot be maintained.

(5) India has to pay several millions in gold every year as interest on her sterling obligations; and the foreign capital invested in India, when withdrawn during a monetary or political scare, goes out in the form of gold. Hence, during such a scare or even a period of monetary stringency, the country would be rapidly denuded of gold, and the gold standard would break down.

There is no doubt some force in one or two of the above objections, but they are not fatal. The ease with which we can now get sovereigns has led, within my own observation, to the making of ladies'

ornaments from sovereigns instead of gold-bar as formerly, because a sovereign is a coin of known purity and price and easily ascertainable weight, whereas bar-gold can be assayed only by an expert, and its price fluctuates. [But this makes no difference in the amount of gold in the country.] I am confident that gold will become a most popular currency of daily use in our towns, if we get small coins of this metal worth Rs. 5. A sovereign now represents Rs. 15, a sum too large and too inconvenient for the needs of ordinary Indians. It can have no possible circulation in the villages, where even a ten-rupee note is difficult to cash, if not rejected with distrust. But such distrust or inconvenience does not attach to a small gold coin of five rupees. At all events, the examples of Turkey and (to some extent) Egypt\* have shown that a gold currency for the big towns, seaports, and foreign trade is perfectly compatible with an internal silver currency for the villages and far inland places, provided that we can reduce the mass of our rupees and increase the amount of gold in circulation. In England the active circulation is,—gold coins .68 millions sterling, silver 23 millions, and bronze 2 millions. But India, being essentially a continent of poor individual producers and consumers, will require a larger proportion of silver and other subsidiary coins. The latest official estimate of silver current in India is 155 crores (= 104 millions sterling), and, if I may venture a guess, one-third of it can be replaced

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\* See the extremely valuable evidence of Sir Edgar Vincent.

by gold. MacLeod has shown that gold was long the predominant currency of India (evidently for large transactions) and that its use is not foreign to our habits or unsuited to our country.

As for the rupee hoards kept by the Indians, the larger ones will probably be replaced by gold as more convenient and less likely to fall in intrinsic value ; but the smaller hoards, which are far more numerous, will be kept in the familiar and usable form of rupees. Moreover, it is a mistake to suppose that hoards are *for ever* withdrawn from the circulation ; the money is often drawn out and used in time of need or when a safe investment at hand presents itself. (MacLeod in *cd. 9222.*) MacLeod is confident that there is no danger of gold being hoarded by the Indians ; on the contrary he is hopeful that Government can easily tempt out of hoards and throw into the currency the 160 millions worth of gold absorbed by India between 1835 and 1898. (*Ibid* p. 252).

As for the third objection, so far is Mr. Lindsay's gloomy foreboding from being verified that our note circulation increased by 61 p. c. during the decade ending in 1908, the number of ten-rupee and hundred-rupee notes doubled and that of notes of higher value also steadily rose. The demand for paper money is daily growing greater with the extension of our manufacture and commerce, and wider *inland* movements of capital.

MacLeod has clearly shown that no Government

is under an obligation to convert its subsidiary token coinage into gold to an unlimited extent on demand. Some other authorities too have disavowed any such obligation on the part of our Government in case a gold currency is adopted. In fact the legal ratio between sovereigns and rupees may be maintained in India if, before silver is restricted as a legal tender, the amount of rupees in circulation is reduced and the reduction replaced by gold, and also if the public confidence in the gold solvency of the Government is maintained by its holding a strong reserve in gold, like the one which is now being built up. What the Indian public can fairly claim is that before the rupees they hold is artificially degraded to the value of bullion, they should have a long notice and every opportunity of converting into gold the portion of their rupees in excess of what is required for the purposes of a subsidiary and restricted legal tender in daily life. No unlimited conversion at any time at the caprice of the rupee-holders should be or can be promised. [But the conversion of the surplus rupee coinage during the transition period is being effected at the cost of the people\* either as tax-payers, when the Government at its discretion gives them sovereigns for rupees, or as consumers of silver ornaments if they are forced to melt down rupees as the result of the artificial inflation of silver bullion price in India by a high import duty. The people, therefore, bear the burden of the monetary

\* Mr Beith's evidence in *Cd. 7060 II.* p. 31.

change by which foreign officers and capitalists in India profit mostly, and the people profit only to the extent of the reduction in the rupee-equivalent of the Home Charges.]

As for the fifth objection, as India pays interest on her foreign debt in the form of surplus *exports* of produce, no *gold* need go out of the country for this purpose in normal years. She exports more than what she imports, and a part of the balance is received in the form of treasure ; hence there is an annual drain of gold into India to a certain extent. [Eighty-one per cent. of the trade of India is with gold-using countries. The price of imports from India in these countries depends upon the demand there and not on the rupee prices in India. A rise in exchange discourages export from India. Hence, the artificial appreciation of the rupee decreases the balance of trade in favour of India, and reduces the flow of gold from abroad, on which Mac Leod and other gold mono-metallists lay such stress. (See MacLeod's *Theory of Credit*, Ch. vii.) ]

In summing up the whole case, we must bear in mind that India's monetary isolation can no longer be maintained. For good or evil she has been joined to the trade of the world, especially of the British Empire. Her silver currency cannot stand ; it is a source of weakness to her in view of the rapid fall in the price of silver. Bimetallism, which could have preserved her, is only possible by universal agreement, and the nations of Europe have refused to adopt it. Therefore, India

must assimilate her currency to that of England and the rest of the British Empire. When a gold currency has been adopted for India, the rupee will no longer be a silver coin, subject to fluctuations of exchange or fall in value with the overproduction of silver, but it will be a token coin, representing a fixed portion of gold. Our notes and rupees will "act precisely as if they were bits of gold, by being made convertible into gold for foreign payment" (*Lindsay*). In such a settled state of things, prices in India, even though calculated in rupees, will be really gold prices, and the disadvantage stated in the last paragraph about an arrest of the fall of exchange leading to diminished export from India will no longer operate. As O'Conor says "The advantage of a fall in exchange is entirely *temporary*, because directly there is a fall of exchange, prices are adjusted [to it] and the cultivator gets very little of it. It is either the merchant in England or the merchant in India (i. e., the middleman) who gets the benefit from the fall of exchange occurring during the time the transaction is in progress." (*Cd. 9037, pt. I.*) With a fixed exchange, transactions between England and India will follow a normal course, and such abnormal or transitional profits will not be made.

**Objections to the closing of the mints to the free coinage of silver.—(I)** The change has, no doubt, relieved Government of its exchange difficulties, but millions of Indian peasants who had invested their savings in silver ornaments have, at one stroke

of the official pen, lost more than one-third of their only capital, because their ornaments can no longer be coined into rupees of the same weight, but have to be sold as bullion, at 42 p. c. below the price of coined silver. In the famine of 1877 three and one-third crores of rupees worth of silver ornaments were sent to the Indian mints to be coined. This remedy was withdrawn from the Indian peasants in 1893. [Sir Anthony Macdonnell denies that the greater portion of the wealth of the agricultural population is locked up in silver ornaments, but asserts that "more silver is hoarded in rupees than is used in ornaments." (*Code 9037.*) But it cannot be denied that the holders of ornaments have now lost more than one-third of their credit in pawning them.]

(2) The unnatural and immense difference in value between coined and uncoined silver powerfully encourages the counterfeiting of rupees. One hundred rupees contain 91·6 *tolas* of pure silver, which at the market rate of bullion (about 27 pence per ounce), cost only Rs. 58; so that on every hundred rupees coined there is a profit of 42 p. c. [Some official witnesses in 1898 denied the increase of counterfeit coins since 1893; but we see constant evidence of the false coiner's art at Patna, besides having to waste our time in critically examining every rupee offered.]

(3) The artificial limitation of the number of rupees in circulation has turned the rupee into a token money, 42 p. c. above its intrinsic value. Hence, prices calculated in rupees have a tendency to

fall, or "the purchasing power of the rupee" has a tendency to increase. There was "a sensible reduction in the general level of prices during 1898 and 1899," and "a remarkable cheapening of food-grains" in 1898, owing to this cause, as is admitted by Government (*Ind. Emp.* iii, 466.) Therefore, the taxes now paid by the Indians represent more commodities than formerly. Similarly, the value of debts contracted in the time of free silver coinage has now increased, as repayment has to be made in the artificially appreciated rupee. Thus, the Indian peasant, the Indian tax-payer, and the Indian debtor are alike sufferers by this currency legislation. [The operation of this economic principle has been retarded since 1900 and prices have been greatly *raised* by other causes.]

(4) The influx of gold into India is increasing, as foreign merchants have to make remittances to India in gold for their purchases, so that while silver has been appreciated, gold has been depreciated in India. Indian commodities now require a higher price *calculated in gold*, and their sale in gold-using foreign countries will be restricted in the same proportion. Both production and export will receive a check. [This objection has been already answered on page 251.]

(5) For the purposes of internal trade, the payment of wages to labourers, and the expenses of daily life, gold can never displace silver in a poor and low standard country like India. If rupees are withdrawn from circulation as more and more gold coins are

poured into India, increasing hardship will be felt by the millions of poor Indians from the shortage of the only currency they know and can use. Indeed, since 1900 the need of the public has forced the Government to coin more rupees every year than it anticipated when closing the mints. Thus the "saturation of India with gold", the necessary preliminary to a gold currency, is as far off as ever. Government is maintaining a double currency, one metal for all home uses and another for foreign exchange. This policy is a violation of economic laws and is bound to fail. [I have already explained how far gold can replace silver as an internal currency, and also how both metals can circulate together under certain conditions. The only question is whether such conditions can be maintained in India. The least shortage of rupees leads to great suffering among the countless labourers and tradesmen of India, to whom sovereigns and notes are useless. The hope expressed by the advocates of a gold currency that a large portion of the rupees in circulation could be replaced by notes, has not been fulfilled. Europe has, no doubt reached "the *age of paper* or credit, [when] gold and silver are used in small retail transactions only, [while] all the grand operations of commerce and trade are carried on by credits. In England credits from 99 p. c. of the currency." But India is very far from that stage : it is essentially a country of small transactions, poor labourers, and petty producers, and paper-money can supply only a small portion of its needs.

The only way out of the difficulty is the growth of industries and large organisations and a rise in the standard of living, which may in the remote future make gold and paper money our prevailing currency. At present the increase in their use must be slow.]

(6) India's trade with China and other silver-using countries has been disturbed. China is the chief customer of the Indian cotton mills, but as she pays in silver, the closing of our mints has led to the Chinese dollars received by Indian manufacturers being sold in India for their weight as bullion, whereas formerly they could be freely coined into rupees. Thus, the monetary change in India has suddenly caused a loss of 42 p. c. to India's chief industry. (*Code 9222, Cd. 7060. II.* p. 84, *Gokhale's Speeches, 13, 17, 95, Dutt, 585-591.*)

**The Gold Standard Reserve.**—The coined rupee being now very much dearer than the same amount of pure silver, Government makes a profit of 42 out of every 100 new rupees that it puts into circulation. Its net profit from silver coinage totalled  $27\frac{3}{4}$  crores (= £18·47 millions) on 31st March, 1909. It has been decided not to spend this profit on current expenditure but to keep it apart under the name of the *Gold Standard Reserve*, in order to meet the cost of converting our rupees into gold when in future silver would be demonetised in India. A part of the fund has been invested in England in sterling securities, of which the interest is very low. It is a difficult problem how to lay this huge sum out at interest

profitably and yet safely, for if it earns no interest India is a great loser (by about half a million sterling annually.) The Finance Member has admitted his inability to solve the question. The Calcutta Chamber of Commerce has pointed out the danger of investing this sum in any security less safe and less readily saleable than the English national debt. From 1907, by order of the Secretary of State, one half of every year's profit on coinage is placed in the Reserve and the other half is transferred to the Railway Capital Account, i.e., *Government is reducing its debt with the profit from coinage*, which may shake public confidence in its monetary system. On 31st March 1909, the fund was thus held :

In gold in England,	$\frac{1}{2}$ mil. £
„ coined rupees in India, 10 $\frac{1}{2}$ „ „	
„ British Funds, 7 $\frac{1}{2}$ „ „	
Transferred to Railway	
Capital Account (1907) 1 $\frac{1}{8}$ „ „	

(*Ind. Emp.* iv. 519, 177, Gokhale's *Speeches*, 161, 201-204, *Cd.* 5345, p. 85).

**How the Indian currency works.**—In India gold and silver are both legal tender at the fixed rate of £1=Rs 15. Government did not accept any legal obligation to give gold for rupees, but it has freely issued many millions of sovereigns to the public at the fixed rate in order to help "the saturation of India with gold." When trade is brisk there is an enhanced demand for rupees, and gold is offered to the

Government in exchange for them. But when trade is slack, the rupees return to the treasuries as people (especially import merchants) require sovereigns. This in-flow and out-flow of gold and silver coins takes place largely through the channel of the *paper currency reserve*, or the fund kept for cashing currency notes on demand. In March 1909 our total note issue was worth  $45\frac{1}{2}$  crores of rupees, for which a reserve of two-thirds or 31 crores was held in India in gold and silver coins and 10 crores in Government securities, besides  $4\frac{1}{4}$  crores held in England. When there is a trade demand for rupees, the rupees go out of the paper currency reserve and gold comes in, while in periods of dull trade the rupees return to the trade centres as there is no more use for them in making purchases, the merchants demand gold to make remittances Home, and gold goes out of this reserve fund. In the former case when the stock of rupees in this fund is greatly reduced, Government buys silver and coins new rupees. Conversely in the latter case, when the stock of gold is exhausted, Government draws on the sovereigns in the Gold Reserve Fund described above. In 1904 the total number of *rupees in circulation* was approximately 155 crores, and the *net paper money* (after deducting the notes in Government Treasuries) was 30 crores. (Mainly based on *Ind. Emp.* iv. 518-522, and *Cd. 5345*, p. 90.)

**Commercial Legislation.**—Down to the vice-royalty of Lord Lytton there were duties on many Indian

imports and exports. But in the year 1879 an Act was passed repealing the duty on many articles of import, especially cotton goods, though at a sacrifice of eighty lakhs of rupees to the revenue. At the same time many export duties were also abolished. Under Lord Ripon, the Finance Member, Sir Evelyn Baring (now Lord Cromer), removed all the remaining import duties, except those on salt and liquors (1882). For the next twelve years there was no revival of import duties, except a small duty imposed on petroleum in 1888.

But the fall in the exchange value of the rupee and the growth of military expenditure caused a deficit of two millions sterling in 1894. In the March of that year duties were reimposed solely *for revenue purposes* on articles imported into India including silver. *Five per cent* was the general rate, but iron and steel paid one p. c. only ; books, gold, industrial machinery, raw materials, grain, etc. were free. Foreign cotton goods were exempted from the duty. In December, the law was amended, imported cotton goods (both fabrics and yarns) being subjected to the duty of 5 p. c.; but at the same time a countervailing excise duty at ~~the~~ same rate was imposed upon the productions of the Indian cotton mills. As the coarser Indian threads, *viz.* those below 20 counts, did not compete with Lancashire yarn, they were exempted from the excise.

Act II of 1896 introduced further changes :—(a) Cotton yarns were exempted from the duty. (b) The

duty on cotton manufactures imported from abroad was reduced to  $3\frac{1}{2}$  p.c., the excise on the cotton goods manufactured in the Indian mills being similarly lowered. By making yarns duty-free, the law remitted taxation on Manchester goods to the amount of 51 lakhs, while the Indian cotton industry was saddled with taxation, the yield of which gradually rose to  $36\frac{1}{2}$  lakhs 1908. (1) As the coarser cotton goods of the Indian mills, which did not compete with foreign goods in India, were equally subjected to the excise, the duty "raised the price of the poor man's clothing in India without the pretext of relieving the poor man of Lancashire." (*Dutt*, 543.) (2) Indian cotton goods charged with this excise, are artificially made costlier when competing, in the Chinese market, with similar European goods, which are free from any excise at home. Since then, this duty has greatly reduced the profits of the Indian mill-owners, and for some years restricted their output. The evil was aggravated by the rebellion in China, the closure of the Indian mints to the free coinage of silver, and Japanese competition in the Far Eastern markets. The mill industry of Bombay was sining when a market was opened for it at home by the Swadeshi movement. (*Ind. Emp.* iv. 261-265, *Dutt*, 401-416, 537-544.)

In order to encourage the beet sugar industry of Germany and Austria, their governments gave to the exporters large bounties on the sugar exported. This had the effect of artificially reducing the price of beet

sugar in India, so that it sold cheaper here than in Germany itself. This unfair competition greatly injured the sale of the cane-sugar of Mauritius, Jamaica and other British possessions, and also hastened the death of the inefficient and declining sugar industry of India. So, the Indian Government in 1899 imposed countervailing duties (in addition to the general import duty of 5 p. c.) on bounty-fed sugar to the amount of the bounty, so as to place all sugars in the Indian market on terms of fair competition. (Act XIV of 1899.) The Germans then gave up the system of bounties and escaped from the countervailing duty; but they next tried to evade the law by the "Cartel system" of combinations to manipulate prices, and a further law had to be enacted in 1902 (Act VIII) to counteract the effect of "Cartel" (*Ind. Emp.* iv. 264.) At present, most foreign countries have entered into conventions with the British Government and dropped their bounties and "Cartel," so that the countervailing duty is levied on the sugar of the Argentine Republic and Denmark only. [But our dying sugar industry cannot be saved by such means. The import of foreign sugar more than doubled in the nine years ending 1908, the rise being from  $5\frac{1}{4}$  million cwt. in 1900 to 12 million cwt. in 1908; Java sugar alone rose from  $1\frac{1}{3}$  million cwt. in 1903 to  $6\frac{1}{2}$  million cwt. in 1907.]

In addition to the above, *special import duties* are levied on (1) arms, and ammunition (for political)

reasons), (2) liquors and spirits (for moral reasons), (3) silver, 4 annas per ounce (on economic grounds), (4) salt, which pays an import duty equivalent to the excise on salt manufactured in India, (5) tobacco and its manufactures, opium (Rs 28 a *seer*), and petroleum (Rs 1·6 as per Imperial gallon.) Other goods pay the general duty of 5 p. c., cotton manufactures 3½ p. c., iron and steel 1 p. c. In the free list are animals, grain, quinine, machinery, gold, lead sheets for tea-chests, railway materials, books, coal, cotton (raw and yarn), hides and skins, printing presses, type and ink (but not paper), raw wool, manures, &c.

The Indian tariff now contains 400 different articles. About one-half of the total import duty collected is derived from cotton goods, while liquors, petroleum, sugar, and metals yield one-fourth. The remaining one-fourth comes from hundreds of minor articles. Some 76 petty articles taken together yield less than ten lakhs of rupees as duty. (See *Ind. Emp.* iv. 276, Cd. 5345, 270-273, 62.) In 1908 our total duty on sea-borne imports was 5·98 crores, which was thus made up:

Cotton goods yielded	...	...	1·18 crores Rs
Liquors	...	...	1·04 , , ,
Silver	...	...	64 lakhs ,
Petroleum	...	...	53 , ,
Sugar	...	...	51 , ,
Other articles	...	...	2·06 crores,

**Export duties.**—(a) At present there is a duty on rice exported from India. This chiefly falls on Burma, where the annual produce far exceeds what is needed for the consumption of the people. The duty is three annas per *maund*, and yielded 8½ lakhs in 1908, (the highest amount collected being 131 lakhs in 1904.)

(b) A very low cess of  $\frac{1}{4}$  pie per lb. has been imposed on tea-exports for financing a committee of merchants formed in order to push on the sale of Indian tea in foreign countries. In respect of this duty, Government acts merely as the collecting agency.

**Protection how justified by the National System of Political Economy.**—Under free trade we can buy a thing cheapest, as the products of all countries openly compete for supplying our need. A protective duty raises the price of the commodity and thus harms the consumer, while its artificial stimulus directs capital and labour into a naturally less useful channel and lowers their efficiency. Protection, therefore, inflicts on the country an *immediate loss*. But it is urged by a school of economists, of which the most illustrious exponent is the German writer List, that this immediate loss is compensated for by the *ultimate gain* of the country, from the growth of home industries, diversity of employment, stimulation of skill organisation and communications, and development of national resources, if the country can become a manufacturing one under the shelter of protective duties. Therefore, the interests of the individual consumer must be sacri-

ficed to the higher interests of the nation. "Mere accumulation [of wealth] is of minor importance compared with the organisation of the productive forces of society....From the national standpoint of productive power, the cheapness of the moment might be far more than counterbalanced by the losses of the future measured by the loss of productive power." "*The power of producing wealth* is infinitely more important than (*wealth itself*). If a sacrifice of) *value* is caused by protective duties, it is made good by the gain of a *power of production*, which not only secures to the nation an infinitely greater amount of material goods, but also industrial independence in case of war. Defence is of much more importance than opulence."

Nations, according to List, must pass through three stages in their industrial progress : (1) In the first or agricultural stage they must adopt free trade with the more advanced nations as a means of raising themselves from a state of barbarism and of making advances in agriculture. But the more agriculture is developed the less advantageous becomes free trade. (2) In the second or educational stage, nations must resort to protection to promote the growth of manufactures, fisheries, navigation, and foreign trade. The import duties should at first be low and be gradually raised. The nation must first of all endeavour to develop those manufactures which produce articles of general consumption. Measures of protection are justifiable only in the case of nations which are

naturally capable of developing industries, and "possess all the necessary mental and material conditions and means for establishing a manufacturing power of their own." (3) In the third stage, after reaching the highest degree of wealth and power (by means of protection), nations must gradually revert to the principle of free trade, because at this stage further protection is apt to check progress and lead to decadence.—the exclusion of competition fosters indolence in the home producers. (*List*, xviii-xxiii, 93, 107, 144, Ch. XXVI and XXVII., 313.)

Protection, therefore, must be the policy of a transition age and not a permanent thing. When it has achieved its purpose, the protective duty should be abolished, and free trade resumed. The home manufactures, fully developed during the interval, will now sell cheaper than the foreign import and the nation will be benefited as a consumer (*List*, 117, 313). When this stage has been reached, the continuation of protective duties is positively harmful to the country, as they deprive the home producers of the bracing influence of full and free competition and tend to keep labour and capital inefficient and helpless, like a grown-up lad who has been carried in his nurse's arms ever since his birth.

J. S. Mill also defends protection for the benefit of young industries. "The only case in which protective duties can be defensible, is when they are imposed *temporarily* (especially in a *young and rising nation*)

in hopes of naturalizing a foreign industry, in itself perfectly suitable to the circumstances of the country. The superiority of one country over another in a branch of production often arises only from having begun it sooner. There may be no *inherent* advantage on one part or disadvantage on the other, but only a *present* superiority of acquired skill and experience...It cannot be expected that individuals should at their own risk, or rather to their certain loss, introduce a new manufacture, and bear the burden of carrying it on until the producers have been educated up to the level of those with whom the processes are traditional...But the protection should be confined to cases, in which there is good ground of assurance that the industry which it fosters will after a time be able to dispense with it."

(*Mill*, Bk. V. Ch. X. p. 556)

**India and Protection.**—The question is whether India can and ought to lay protective duties on foreign manufactures in the hope of encouraging the growth of home industries. Now 66·4 p. c. of our imports come from England, 9·5 p. c. from the other British possessions, (making a total of 76 p. c. for the Empire), and only 24 p. c. or less than *one-fourth* from foreign lands. (Figures for 1902.) No reasonable man can expect a politically dependent country like India to be allowed to impose protective duties on British goods. (See *Views of the Government of India on Preferential Tariffs*, para 10, *Webb*, p. 67.) Even when Britain imposes "a particularly crushing and unfair"

duty on Indian tea, tobacco, and coffee (*Webb*, 119 and 123), and many British colonies penalise Indian manufactures, India cannot retaliate. The matter, therefore, comes to this that India *can* at best discourage less than one-fourth of her imports by a protective tariff.

The question now is, *should* India do so? We have seen above that protection is justified by Mill and List only (*a*) as a temporary measure and (*b*) in the case of countries which are naturally suited to the growth of the industry protected. It is not universally beneficial. In the case of India, our chief industries *vis.,* cotton, jute, tea, and coal, are each more than fifty years old and have attracted a vast capital. They can hardly be called *young* industries. Protection to them *now* will be an encouragement to slack effort and decline of efficiency.

The late failure of several cotton mills in Bombay is due not to the increasing severity of foreign competition, but to bad management, extravagance and unproductive debt by the owners, diminution of effective capital and consequent low rate of return on the total nominal capital, and lack of a reserve to buy raw cotton cheaply far ahead. Mills, under better management, both in Bombay and Beawar, have been earning good profits all this time. In respect of the jute mills of Bengal, with every advantage of European capital and direction, they have hitherto failed to turn out finer fabrics (like those of Germany), because of the inefficiency of Indian labour; and so long as that inefficiency continues, no protective duty, however

high, can transfer the weaving of jute wrappers and coating from Germany to Bengal. Protection alone will not serve our purpose.

We have shown in a previous chapter the organic defects of Indian sugar and paper manufactures. The removal of these defects rather than protection is necessary to foster them. Next to these we have several small industries,—candle works, cutlery firms, cigar factories, soap factories etc.,—all conducted with small capitals, and obsolete hand appliances, in an inefficient mediæval fashion. A duty on imports of these things will merely enrich the existing Indian manufacturers, and act as a premium on inefficiency, at the expense of the general body of consumers. By taking to production on a large scale, the latest machinery, and more capable management, these industries can yield profits even now, without protection. Many petty industrial ventures which the Swadeshi movement has called into existence, are backed by so little capital and brain that they cannot possibly succeed ; they are generally managed by men who have failed in other departments of life. New branches of industry, earnestly and competently undertaken, have no chance of failing to secure the home market while the Swadeshi spirit is alive, and it has yet to be proved that any such venture has succumbed from unrestricted foreign competition.

So far as I can see, no case has been made out in favour of protection in India *at present*. On the other

hand, there are some special reasons why free trade should be continued. Apart from the general consideration that protection involves an immediate sacrifice of national resources,—which a poor country like India can ill afford to bear,—there is the fact that in this semi-tropical and conservative country, man has a natural tendency to slacken his exertions and let matters follow their wonted course, which is opposed to industrial efficiency and progress. Such a tendency can be fought and kept down only by the freest intercourse with the rest of the world and an ever-present fear of being beaten in competition unless we ceaselessly exert ourselves and adopt the latest improvements. Protection would be a premium on inefficiency and would foster a fatal indolence. Its effect, unless counteracted by the spirit of the people, is always demoralising ; and we must confess with sadness that the Indian people are not like the Germans and Americans.

Secondly, protective duties are easy to impose, but very hard to repeal. By them vested interests are soon created, which fight tooth and nail to resist free trade and can always make out a case that protection is still necessary. Witness the long opposition of the English landlords to the repeal of the Corn Laws at a time when a part of the nation was being regularly famished. In manufactures the evil effects of protection do not manifest themselves in the same glaring form as in agriculture, and hence free trade can be opposed with greater plausibility. Even List, wishes to continue a

moderate protective duty till his country has reached "the highest degree of wealth and power" and can compete on equal terms with the *most* advanced industrial nations of the world,—that is to say, till the millennium arrives! We may, then, be sure that protective duties, if they once come, will come to stay and continue to exert for ever their demoralising influence, which even List admits. (Pp. 8, 93, 249.) This danger is especially great in India, where the common people have no voice in the administration, where the capitalists (both European and Indian) exert a disproportionate influence on the legislature, and where the old social system, with its checks and remedies, is undergoing a rapid disintegration which will make the plutocrats supreme for some time to come. It is quite possible for protection to be continued here for the benefit of the rich, after its economic necessity is over, and the silent millions of consumers to be permanently subjected to this indirect tax.

Quite distinct from the promotion of home industries by protection, is the question of *retaliation* or penalising the products of countries which lay heavy duties on Indian manufactured imports. For example, Indian jute manufactures are subject to a duty of 20 p. c. in France, Germany, Austria and the United States of America, and of 32 p. c. in Russia. England imposes "a crushing and unfair tax" (in the words of Mr. Webb) on Indian tea and tobacco. Now, retaliation means revenge, and we can indulge in it only in proportion to

our power of harming our (fiscal) enemies, who (*a*) import raw materials from us and (*b*) export their finished goods to India. Our power to tax either of these will be discussed in the section on Tariff Reform. But it should be borne in mind that retaliation is of economic importance only when the *threat* of it removes the disabilities on our produce in foreign countries, but when such a threat fails and retaliatory measures are *actually* carried out, the result is a diminution of our production, through a contraction of its foreign market. Unlike protection, it cannot cause new industries to grow in India.

**Swadeshi** means the use of goods made in one's own country. The movement originated more than thirty years ago in the Bombay Presidency. Thoughtful Indian leaders were alarmed at the lack of diversified employment as a protection against famine, the immense preponderance of agriculture with its accompaniment of a low type of civilisation, the absence of arts and industries which might raise our labourers to a higher standard of wages and living, the industrial subordination of India to Europe, the life and death struggle of the infant cotton industry of Bombay against the powerful and long-established mills of Lancashire, and the economic neutrality of a Government that refused to initiate, pioneer or (directly) assist home industries in imitation of the State in Germany. They resolved that the people should try to do what the State declined, and that the voluntary preference of the nation should

effect a part of the result that protective duties had achieved in Germany or the United States of America. This spirit animated Ranade, Telang, and many other leaders of the South. When Mr. Viswanath Mandalik, a scholar best known for his monumental edition of the Code of Manu, came to Calcutta in Lord Ripon's time, his Bengal hosts were surprised at the coarseness of his *dhotis*. To their queries he replied, "I must wear these thick clothes, as my country's mills cannot yet produce any finer fabric."

About a decade afterwards, in the nineties of the last century, a protest against modern luxuries and foreign things in general began to be preached by the orthodox section of the vernacular press. The patronage of home manufactures and the rejection of foreign imports, hitherto based on patriotic motives only, now began to be taught as a social and almost religious duty. England's motive in enforcing free trade on her dependency, after having built up her own industries by relentless protection in the 18th century, was misconstrued in the very manner of List. (See *List*, 295.) The idea was still confined to a select few; Bengal made it universal. A certain non-economic reason prompted the Bengali leaders in August 1905, to take the vow of avoiding foreign goods and using home manufactures instead. The quick spread of the idea throughout our society was due to the wonderful oneness of life and thought among the Bengali population, irrespective of rank, caste or creed. Alone, among

the Indian provinces, Bengal possesses the advantages of having  $4\frac{1}{2}$  crores of people speaking *one* language, a high per centage of literate people and several newspapers with a circulation of above 20,000 copies, (each copy being read by a score of people.) The movement even affected the genuine Bengali Musalmans of the lower middle class in localities that had no standing source of religious friction,—the reason evidently being that the lakhs of hand-loom weavers in Bengal are Muslims and the Swadeshi movement gave them bread after years of steady loss of business and growing starvation.

After a rather stormy career, (due to non-economic causes), "honest Swadeshi" received the approbation of the highest public officer in the land. It is still far from being universally followed even in Bengal; but it has got a substantial body of determined adherents, whose number will not *decrease* as the years roll on. It has secured for several kinds of Indian goods a secure market at the very doors of the producers.

From the economic point of view Swadeshi seems to me to be much better than protection. For one thing, it is entirely voluntary; the State does not, as in Germany or the U. S. A., artificially enhance the price of a commodity. Nobody in India need buy a dearer home manufacture unless he is willing to make the sacrifice of money. Secondly, the fact that there is free foreign competition compels our manufacturers to be ever vigilant in increasing the efficiency

of production, because they know that in proportion as they abuse their countrymen's spirit of sacrifice and turn out worse or dearer goods than the foreigner, they will exhaust the nation's patience and lose the home market. The ethical value of Swadeshi is even greater. To hardly one in a million, comes the chance of doing a great deed for his country, or sacrificing his all before the nation's eyes. But each one of us, however poor his means, can make a small silent sacrifice for his country every time he goes to market. The poor student who spends an extra eight annas on a pair of Indian *dhotis*, denies himself this treat or that which he might have bought for the money if only he had preferred the cheaper foreign *dhoti*,—but he feels that he is making this sacrifice of his own pleasure in order to put bread into the mouth of a starving family of Deccan labourers, whom he will never see and who will never thank him. The wider outlook and spirit of broader sympathy which is fostered by such acts, knits provinces together into a nation. The customs-union of the numerous German States consolidated their union into one empire.

*Boycott*, or the exclusion of any class of commodity, is a mere negation; unlike Swadeshi it *cannot create industries*. An advocate of boycott has asserted, "Boycott creates a gap which Swadeshi rushes in to fill." But it is difficult to see how something can be created out of nothing. If you decline to buy a thing which is not produced at home, you will save the

money; but you do not thereby encourage a rival home industry. If the conditions are favourable to starting such an industry here, the industry is founded, and you buy the manufacture,—it is a case of preference for home goods, *i.e.*, of Swadeshi, and not a case of boycott. When the Americans boycotted English tea in 1774, they could not thereby create tea plantations in the United States; they simply gave up tea-drinking. Moreover, boycott, like retaliation in trade, is an appeal to the passions, and may cause a diversion of energy into a wrong path. You adopt it to spite your enemy, though it does not benefit you. It is a *political* weapon, not economic.

**India and Tariff Reform.**—England is a free trading country, while the Continental nations, the United States, and even the British Colonies are protectionists. England admits foreign goods free of duty, but her own manufactures are handicapped in foreign countries by having to bear heavy import duties. This has created a feeling of resentment among a certain class of English politicians. They want England to give up the policy of unconditional free trade and lay *retaliatory duties* on foreign imports (or to induce foreign States by the threat of such retaliation to lower their duties on English goods.) Secondly, they want to tax imports into England, not so much to protect English industries (which are too well established to need such artificial support), but to *make the foreigner contribute to the English revenue*. It is possible to

arrange the tariff in such a way that an import duty, either wholly or in part, may fall on the profits of the producer. In such a case the foreigner will be taxed for England's defence, and the burden of taxation on Englishmen will be proportionately lightened. Thirdly, as the Colonies are sometimes as great sinners against England as Germany or U. S. A., the tariff reform party propose a system of *imperial preference* by which England and her Colonies will lay lower import duties on each other's produce than on the goods of foreign countries. They hope to knit the empire together by the ties of common interest and common animosity.

The Indian Government, in its despatch of 22nd October, 1903, refused to join in the scheme, on the following grounds :

(a) England will refuse to let India impose any *protective* duty on English goods, though the duty be light and foreign goods are taxed at a much higher rate.

(b) If the existing duties imposed for *revenue* only are lowered on British imports and enhanced on foreign goods, the loss of revenue will be very great, because we import thrice as much from the British Empire as from foreign countries, and the loss of customs from the former source cannot possibly be made up from the increase in the latter. Besides, in one-fifth of our imports, the competition between British and foreign manufactures in the Indian market is so keen that this preferential duty will enable the former class

of goods (paying the lower duty) to displace the latter (which yield a higher duty), and so the Indian revenue will suffer while the British manufacturer will profit.

(c) India is a debtor country and must sell surplus exports worth 6 millions sterling in gold-standard countries, if she is to pay interest on her foreign debt regularly. But a preferential duty against foreign imports may provoke those foreign countries to exclude Indian goods, with the result of forcing India to be insolvent to her European creditors. As the result of Continental reprisals, our exports may fall off, the balance of trade in favour of India may disappear, and India's revenue and credit in the money-market decline ; "the result would be disastrous."

But, the Tariff Reformers argue, India has an advantage which no other member of the British Empire possesses ; she sends out huge quantities of *raw materials* which England's commercial rivals require for their industries. Our exports are composed of "several products in which India practically enjoys a *monopoly*, *vis.*, jute, *til* seed, lac, teak wood, myrobolans, mowra, etc., while in several other articles (such as wheat, seeds, hides, etc.)—in which India competes [in foreign markets] with outside producers,—their remarkable cheapness places us in a particularly strong position ; so that we can rest assured that in many important branches of commerce outside nations will be forced to come to India, in order to obtain the raw materials necessary to keep their own peoples occupied

and their industries prosperous."\* (*Webb's India and the Empire*, 88.)

Therefore, according to the Tariff Reformers, India can punish the foreign rivals of England by laying a duty on Indian raw materials exported to these foreign countries, (preference being shown to England as a consumer). Mr. Webb admits that if India taxes her export of "jute, the resultant *benefits* would accrue rather to the *United Kingdom* than to India. But that is no reason why India should not" impose such a duty! (p. 99.) It is not pretended that an export duty on Indian raw materials, which must contract their market and thereby injure their Indian producers to some extent at least, will benefit any Indian manufacturer, because most of the foreign manufactures we import are such as "either in kind or quality India does not produce at all." And yet India must impose such an export duty for the benefit of England and her Colonies ; that is to say, India must be used as a mere tool in England's commercial war with Germany or U. S. A.

Professor Lees Smith has clearly shown that from

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\* But the Indian Government is not so confident about our having an effective monopoly in these things and foreign nations being absolutely dependent on us for raw materials. It is "unwise to rely too much upon the hypothesis that India enjoys an effective monopoly in any large number of articles which are essential to the existence of foreign industries." (Despatch quoted, para, 15.)

the nature of England's trade with India, "Great Britain cannot offer any fair reciprocal advantage to India without a substantial rise in the price either of raw materials on which some of her important industries depend, or of food stuffs....India has equally little either to lose or gain from a scheme of preferential tariffs within the Empire. The results for Great Britain .....[are that] British trade will suffer a staggering blow." He shows that among the ten articles which represent 90 p. c. of the total value of British imports from India, (a) preference is a practical impossibility in *raw jute, lac, tea, and jute manufactures*, because in the first three of these India has a practical monopoly of the English market. (Ceylon shares with India the tea supply of England). (b) *Hides, oilseeds, raw wool,* and *raw cotton* are necessary raw materials of British manufacture, "of which an appreciable rise in price would not be tolerated" by the English people. (c) *Wheat, and rice* are articles of food "of which no substantial rise in price will be permitted in Great Britain." (*India and the Tariff Problem*, 86-96.)

## CHAPTER IX.

### PUBLIC FINANCE.

Both our revenue and expenditure have been growing during the ten years ending with 1908. Figures *in crores of rupees* :—

		1898	1906	1908	1909	1910
Net Revenue	...	59.61	73.43	68.55		
Net Expenditure	...	55.65	71.04	74.15		
Surplus	...	3.96	2.38			
Deficit	...	—	—	5.6		

**The net Revenue** (1908) was raised from the following sources :—

- I. *Domain*, viz., land revenue, forest produce, and tribute from Native States      ...      ...      ... 32.62 *crores.*
- II. *Monopoly and State farming*, viz., OPIUM sold for export      ...      ... 6.96 "
- III. *Taxation*      ...      ...      ... 31.27 "
  - viz., Salt      4.50 }
  - Stamps      6.44 }
  - Excise      9.47 }
  - Customs      7.08 }
  - Income tax      2.31 }
  - Cesses on land & Registration      }
- IV. *Commercial Services*, viz., Post office, Telegraphs,

Railways, and Irrigation  
(Deficit of 91 *lakhs.*)

V. & VI. *Mint and exchange.*

(Their total yield is small, and in 1908 the expenses exceeded the income by 18 *lakhs.*)

**Opium** is a monopoly of the State. In British territory it is grown by licensed ryots who have to sell their entire crop to Government, which purifies and prepares the drug, heavily prices and sells by auction the quantity to be exported to foreign countries. From this source we got 6·96 crores in 1908 and 6·45 in 1909, which may be regarded as an export duty realised from our consumer, China. The opium grown in the Native States of Malwa is exported from Bombay and the duty is levied there. The profit is divided between the British Government and the Indian princes according to the terms of their agreement. The opium consumed in India is subjected to a high duty, which yielded 1·10 crores in 1908 and is credited to the Excise Revenue. The British Government, by the Chefoo Convention (1885) bound China to lay only a fixed duty on Indian opium. Now, no sovereign State can allow another Power to dictate to it what imports it should admit into its own dominion and what it should exclude by a prohibitive tariff, especially when the import is a pernicious drug like opium. The newly awakened national consciousness of China has made that country come to a new agreement with England by which the shipment of Indian opium to China would be gradually

stopped in 10 years, provided that China also reduces the growth of opium in her own territory. The **Salt Tax** was reduced by Lord Ripon (1882) from Rs 2½ to Rs 2 a *maund*, raised to the old level by Lord Dufferin (1888), and reduced by half a rupee each time in 1903, 1905, and 1907, so that it now stands at Re 1 a *maund*. India consumed 43½ million *maunds* of salt in 1908, of which about 70 p. c. is home-made. On the foreign salt imported, a custom duty is levied at our ports and frontier, and on the salt manufactured in India a corresponding excise is levied, but these two sums are included in the Salt Revenue and *not* in the Customs and Excise respectively. Government also works certain salt-works, *viz.*, the rock salt of Dera Ismail Khan, the lake salt of Sambhar, and some (sea) salt pans in Madras and Bombay. The **Stamp Duty** is a direct tax on those who seek justice, wish to transfer property, form contracts, or make pecuniary transactions. (For its merits and demerits, see *Mill* Bk. v. ch. v. p. 517 and Bastable's *Public Finance*, 3rd ed, 165, 241.)

The **Excise Revenue** is derived from (*a*) the sale of licences to shopkeepers to vend (and, in the case of country-made spirits, also the distillery fee for manufacturing) all sorts of intoxicating liquors, including the juice of the toddy palm, opium, *ganja*, *bhang*, &c. and (*b*) the excise duty on opium, *ganja* &c. consumed in India. The import duty on foreign liquors and the countervailing excise duty on India-made cotton fabrics are included in the Customs Revenue and not entered

under Excise. For our Customs see Chapter VIII.

The **Income Tax** (called "assessed taxes") is assessed on all incomes above Rs. 1,000 a year at the rate of  $\frac{5}{19}$  of the income. In 1907 the total number of persons (or companies) assessed was 262,068, and they paid in all  $2\frac{1}{4}$  crores of rupees. The **Cesses on Land** (called "provincial rates") are now levied for roads, schools, and dispensaries only. In 1906 the cesses formerly imposed for famine-protective canals and railways (in the U. P., C. P., and Punjab) for the district post, and for the salaries of the village officers and *patwaris*, were abolished, and the total yield of the tax was reduced nearly to one-half. The cesses are usually one anna in every rupee of rent or the estimated annual value of land, and are paid, entirely or half, by the landlord. They are therefore a direct tax. [Municipal taxes and the share of the provincial rates paid to District Boards are not included in the amounts shown in the Imperial revenue, as they are entirely spent by the local bodies.]

There is always a net income from Irrigation (amounting to 91 lakhs in 1908), and in most years from the Post Office and Railways also. The net revenue from these commercial services rendered by the State reached the record total of 4·61 crores in 1906. But in 1908, owing to a heavy falling-off in railway earnings and post office income, there was a deficit under this head. Telegraphs have always caused a net loss since 1902.

The growth (or decline) of some of our sources of net revenue in recent years (in *crores of rupees*) :—

		1898	1908	1909	1910
Land Revenue	...	26.28	28.5		
Opium	...	3.34	6.96	6.45	
Salt	...	8.72	4.5		
Stamps	..	4.74	6.4		
Excise	...	5.65	9.4		
Customs	...	4.68	7		
Irrigation	..	0.26	0.91		

**The net Expenditure** of 1908 was thus made up :—

Military Expenditure	...	... 29.4	<i>crores</i>
Civil Departments	...	... 20.01	"
Miscellaneous Civil Charges	...	... 6.44	"
Public Works (Civil)	...	... 6.30	"
Collection of Revenue	...	... 9.03	"
Interest (net) on Debt	...	... 1.47	"
Famine Relief and Famine Insurance	...	... 2.46	"
&c.	&c.		

TOTAL ... 74.15 "

The details of our *gross expenditure* are given below :—

*General (Civil) Administration*, including the expenditure on the Secretary of State's Office in London, the Viceroy, Governors, Lt.-Gov-

ernors, and their Councils, down to Commis-				
sioners of Divisions ...	...	...	... 2·54	<i>Crores</i>
Courts of Law ...	...	...	... 4·13	"
Jails ...	...	...	... 1·4	"
Police ...	...	...	... 6·29	"
Education ...	...	...	... 2·52	"
Medical ...	...	...	.. 1·52	"
Political ...	...	...	... 1·5	"
&c.	&c.			

*Miscellaneous Civil* charges include

Pensions ...	...	...	... 4·58	<i>crores</i>
Stationery & Printing	...	...	... 1·18	"
Furlough allowances ...	...	...	... 0·55	"

Territorial and political pensions, &c. &c.

The salaries of Magistrates and the expenses (other than judicial) of the District Administration are entered under the head of *Collection of Land Revenue*. The *Famine Expenditure* included nearly 1½ crores spent on actual relief, 60 lakhs on the construction of protective irrigation works, and 38 lakhs on "reduction or avoidance of debt" in connection with famine. In the *Railway Revenue Account*, we spent 16·8 crores, out of which 8·3 crores were interest on debt, 4·9 crores annuities in purchase of railways, and 2·47 crores interest on capital deposited by railway companies but not yet employed in construction. From this total our net railway earnings, nearly 15 crores, were deducted. Our *Irrigation Works*, after meeting all their expenses (4½ crores) yielded a net profit of 91 lakhs.

The growth of some of our heads of gross expenditure may be seen from the following tables, (*in crores of rupees*) :—

			1898	1908	1909	1910
Military	...	...	25.73	30.97		
Police	...	...	3.48	6.29		
Pensions (Civil)	...	...	3.93	4.58		
Courts of Law	...	...	3.07	4.13		
General Administration	...	...	1.84	2.54		
Education	...	...	1	2.52		
Medical	...	...	1.23	1.52		

**Incidence of Taxation.**—Leaving out the income from our export of opium (which is entirely paid by foreigners) and the land-revenue (which is held to be not a tax at all, but only the price of exploiting natural resources belonging to the State),—the total amount raised by pure taxation in 1908 was 31.27 crores of rupees, and the *incidence per head of the estimated population of that year* was 1s. 8¾d. (The highest rate of incidence was 1s. 11¼d. in 1904). But if the land revenue be included, the burden of taxation per head would be 3s. 3¾d. in 1908 (against 3s. 6d. in 1904.)

		England 1900	India 1908
Average annual income per head	...	£42	£2
Incidence of taxation per head including the land-tax of England and the land-revenue of India	...	£3.10	3s. 3¾d.
Ratio of taxation to income	...	8.3 p. c.	8.3 p. c.

"Our net revenue (1905) is about 44 millions sterling. Of this very nearly *one half is now eaten up by the Army*. The *Home Charges*, exclusive of their military portion, *absorb nearly one-third*. Then over *three millions* are paid to *European officials* in civil employ. This leaves only about seven millions at the disposal of the Government to be applied to other purposes." (Gokhale's *Speeches*, 498. For a contrast between Indian finance and English, see *Ind. Emp.* iv. 162 and *Bastable*, 256.)

**Local Taxation.**—The rates are very low (except in Calcutta and Bombay), because in most of the towns the Municipality discharges the barest minimum of the duties of local government, *viz.*, police, road, and light only. In very few places it supplies drinking water (and that too mostly the gift of pious founders) or undertakes house conservancy; its support of education is most niggardly, and it is usually contented with maintaining one small hospital. The District Boards are equally hampered by the lack of funds and can do little useful work. Except the main artery roads all the other roads of the district, particularly in stone-less Bengal, are mere mud-tracks, and very few rivers are bridged. Education is financed by these boards as far as their scanty means permit, which is far below the need of the vast population.

The usual sources of municipal income are (a) Octroi on goods brought into a town for sale, in the U.P. and the Punjab, (b) taxes on houses, lands, animals,

vehicles, profession, and trades, (c) tolls on roads and ferries which are farmed out to the highest bidder, (d) water and conservancy rates (only where these exist) and lighting rate, (e) income from pounds, hackney-carriages, and liquor licences within the municipal area, (f) receipts from markets and slaughter-houses, (g) fines, (h) grants from local funds, and (i) varying annual gifts from Government by way of aid.

In 1908 the total income of all the 717 Municipalities in India was 10 crores, and the average *incidence of rates and taxes per head of population was 3s. 4d.* (a rise from 2s 8d. in 1899.) But if we include loans and grants, the incidence would be 4s. 9d. Our 1091 District and Local Boards had a total income of 5.13 crores and the incidence per head was  $4\frac{3}{4}d.$  (against  $2\frac{1}{2}d.$  in 1899.)

### **The nature of Land Revenue in India.—**

A good deal of controversy has raged round the question whether the Indian Land Revenue is a land-tax or rent. The official writers argue that, as the land in India is ultimately the property of the State, the revenue levied from it is only the annual yield of a natural monopoly which the State has surrendered to certain individuals, either permanently (as in Bengal) or for 20 or 30 years (as in the other provinces.) Hence they deny it the name of a tax and regard it only as a royalty or compensation paid to the owner for the exploitation of a monopoly. So long as the land-revenue is assessed on the land-lord's rent (or on the

'net assets' theoretically regarded as equivalent to rent), it is paid by the landlord out of his own profits, and does not fall on the producer.

It, however, differs from the land-tax of Europe. As Bastable writes, in connection with our mahalwari and ryotwari areas, "The State is ultimate owner. The machinery of assessment and collection is compulsory ; it is nearer akin to the process of the tax-collector than of the land lord...In strictness [the Government receipts from land] *belong to neither class* [taxes and rent]. They differ most markedly from the rent, either customary or competitive, of a modern landowner, and more nearly resemble the dues of the feudal lord. [See also this book, p. 187.] They are just as distinct from the ordinary tax, and are not governed by the canons to which it ought to conform; at the utmost they might be assimilated with taxes on special advantages or monopolies. Where the State dues are frequently revised in accordance with the movement of land values the approximation to rent is very close; where they are changed in order to suit the needs of the State they are practically taxation." (*Public Finance*, 173-173)

The discussion, therefore, is a profitless war of words. "A distinction between a tax and a rent is merely a matter of *amount*; and if a land-tax is so high as to absorb the rent it becomes in fact rent" (*Campbell*. See *Marshall*, 727 n.)

The following advantages are claimed by official writers for the Indian land-revenue : (1) It is the only

large branch of the revenue which is raised without enhancing prices or diminishing the general consumption, as it is obtained from the landlord's profits and does not add to the cost of production. (2) It approximates to the "single tax" which is the ideal type of assessment according to many economic writers. (3) Except in the permanently settled parts, India enjoys the advantages of the "nationalisation of land" which is advocated by many philosophers in Europe. (4) It falls on that part of the produce which goes to the *intermediate rent-receiver* and does not touch the pocket of the *actual cultivator.*" (*Indian Empire*, iv. 234.) It is true that a *proportionate* tax on rent falls wholly on the *land-lord*, as it does not affect the price of agricultural produce, while a *fixed* charge (*i.e.*, monopoly rent) per acre would be an indirect duty on agricultural produce and would raise prices, as it would be levied even on land which yields no economic rent. (*Pierson*, 104.) But "the land-tax may be so increased as to check the application of capital to the improvement of the soil. This disadvantage attaches to every land-tax which does not consist in the payment of a fixed sum and which increases with the rent of the land." (*Ibid*, 106.)

The real point at issue between the Indian Government and its critics is one of *fact* and not of principle. Is the land-revenue under the non-permanent settlement a tax on rents only, or is it screwed up so high as to encroach on the cultivator's wages and the interest of the capital spent on improvement? That is the

essential question. The official apologists assert that the State takes less than half the 'net assets' and leaves to the farmer not only the wages of cultivation but a substantial profit besides, which equals or exceeds what the State exacts. (*Ind. Emp.* iv. 217, 222-225.) Such is no doubt the *theoretical* principle of assessment laid down, and it seems to be followed in the Punjab and the U. P. (where agriculture is protected by irrigation and the ryots are thriving) and also in certain parts of Madras, where the average ryotwari holding is 8 acres and a portion is sublet, showing that the direct tenant of Government enjoys a net rental. But with regard to Oudh, Bundelkhand, the unprotected parts of the C. P., certain Madras districts, and particularly the Bombay Deccan and Guzerat, we have the adverse testimony of those who have observed the *actual* working of the land-revenue system and have been in the closest touch with the people. In these parts, they assert, "The land revenue represents more than the economic rent and trenches on the cost of cultivation." The sober and statesmanly Ranade, who had a long official experience of the indebted Deccan peasantry, came to the conclusion (1892) that "the so-called land-tax [of Western India] is not a tax on rents proper, but frequently encroaches upon the profits and wages of the poor peasant, who has to accommodate himself to a lower standard of life as the pressure increases." (*Essays*, 32.) Mr. Gokhale, the ablest student of Indian economics for the last twenty years, has

shown how in the Bombay Presidency, "improvements are taxed in spite of statutes and rules at every periodical revision, how lands which can leave no margin for the payment of assessment are assessed all the same,"— how "the increases of land-revenue, especially in the U. P., Madras, and Bombay, are large and weigh with undue pressure on the land." The effect, according to him, is to *discourage all expenditure of capital on land* and render agricultural improvement an impossible hope. (*Speeches*, 31, 103, 139, 179) Mr. R. C. Dutt, who combined the highest scholarship with the ripe and varied experience of a district officer, bore personal testimony to the grinding poverty and hopeless misery of the peasants in the C. P., the Deccan, Guzerat, and certain parts of Madras, and was driven to conclude that the land-revenue in these parts represented more than the entire economic rent. (*Dutt*, 332, 462, 481-'7, 502, and especially 492 n.)

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